

**Before the  
Federal Communications Commission  
Washington, DC**

In the Matter of	)	
	)	
Request for Review of the Decisions of	)	
the Universal Service Administrator	)	
and Waiver by	)	
	)	
Methuen Public Schools	)	File No. SLD-843668
Methuen, MA	)	
Schools and Libraries Universal Service	)	CC Docket No. 02-6
Support Mechanism	)	

**REQUEST FOR REVIEW AND WAIVER**

Methuen Public Schools (“School District”), by its representative, hereby requests that the Commission review and reverse the Decisions of the Administrator (“USAC”) in the above-captioned matter and restore full funding to FRN 2290697. Alternatively, the School District requests that the Commission reach the same result by waiving its rules.

The School District further requests that this appeal be consolidated with *Request for Review of the Decisions of the Administrator and Waiver by Methuen Public Schools*, <http://apps.fcc.gov/ecfs/document/view?id=7520964203>, which the School District filed on December 20, 2013. The dispositive issue in both cases is identical, the facts are very similar, and both cases involve the same FRN and the same, E-rate eligible, Massachusetts state contract.

The School District is appealing two separate but related decisions.<sup>1</sup>In the first decision, USAC reduced the amount of funding in FRN 2290697 because of an allegedly late-filed Form 486. USAC made this decision even though it was USAC’s own faulty system that made it impossible for the School District to file its Form 486 before the

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<sup>1</sup> See Exhibit 1, *Notification of Commitment Adjustment Letter* dated December 23, 2013, and Exhibit 2, *Form 486 Notification Letter* dated November 14, 2013, which the School District appealed, but which USAC either ignored or decided not to decide.

deadline in USAC's online system, which we contend was not even the correct deadline. The School District appealed that decision to USAC, but USAC never decided it. Instead, USAC issued a Commitment Adjustment Decision ("COMAD"). In it, USAC zeroed out what little remained of the FRN after the incorrect, Form 486-related reduction.

The only reason USAC issued this COMAD was because the School District's scoring matrix for state contractors gave "price" and "experience" the same number of points. USAC issued this COMAD even though:

- (1) It was undisputed that the School District had selected the least expensive of its two options.
- (2) But for an unfortunate clerical error, "price" would have been the highest weighted category on the matrix.
- (3) The evidence supported the School District affirmation that price was in fact its primary concern.

It made no difference to USAC that the School District had given its Internet/broadband services business to the lowest-priced, responsive vendor on the Massachusetts state contract -- \$14,536 per month lower. Instead, USAC decided to punish the School District for making a common sense decision that the program, since its inception, has always encouraged applicants to make. Whether USAC made this decision of its own accord or pursuant to instructions from the Commission, we do not know.

As we have said before, decisions like this one in these kinds of circumstances do not make sense -- from any perspective. They are counterproductive so far as furthering the E-rate program's goals and objectives is concerned. And, so far as common sense is concerned, we fail to see how they involve any.

## FACTS

After a long, frustrating and time-consuming series of administrative twists and turns, USAC ultimately concluded that price was not the primary factor in the School District's decision to award its E-rate business to Merrimack Education Center ("MECnet"). USAC reached this conclusion because the matrix that the School District used to compare state-contract vendors had the same number of points on it for both "price" and "experience." Once it reached that conclusion, USAC apparently decided that it had no choice but to take the next drastic step, which was to rescind all of the School District's funding for broadband/Internet services.

By the time USAC made this decision, however, it had already reduced the FRN to practically nothing because of an allegedly late-filed Form 486. If in fact it was late, it was USAC's fault that it was late, because USAC's system would not allow the School District to file the form while it was "processing" a related SPIN change request, which USAC took ten long months to do.

Note that the E-rate eligible, Massachusetts' state contract, which the School District discussed in the Request for Review that it filed last month, is the relevant contract in this case too.

In this matter, just as in the pending matter, it is undisputed that the School District selected the least expensive vendor.

### **1. USAC's Delay Prevents School District From Filing its Form 486 for Ten Months (December 2012 – October 2013).<sup>2</sup>**

The history of this matter began on November 29, 2012. That is when the School District received its funding commitment for FRN 2290697. Shortly thereafter, on December 13<sup>th</sup>, the School District filed a request with USAC to change the "SPIN" associated with this FRN from "state replacement contract" to MECnet. Later that month,

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<sup>2</sup> See Exhibit 3, School District's Form 486 Letter of Appeal, where the facts in this section, as well as in related sections, are discussed in more detail, along with supporting documentation.

the School District tried to file a Form 486, but USAC's system refused to let it do so because USAC had not yet approved the SPIN change for the FRN. Thus began a ten-month "dialogue" between the School District and USAC about the SPIN Change-Form 486 issue. Here is a sample of it from August 29, 2013:

After checking again, it appears the request is still under review, given the length of this process, your best bet would be to contact the USAC ombudsman dept, they sometimes get better results. They also handle prolonged issues like this.

At the very least you can register a complaint at the length of time this is taking.

-- Email from John Ward, Erate Program Customer Service

In a *Revised Funding Commitment Decision Letter* dated October 16, 2013, USAC finally approved the School District's December 13, 2012 SPIN change request.<sup>3</sup> As a result of that decision, the School District could finally file the Form 486 that it had been trying to file for the last ten months -- and it did so on October 24<sup>th</sup>.

## **2. USAC Makes Preliminary Decision to Rescind the FRN (May 15, 2013).**

At the end of the PIA review process,<sup>4</sup> USAC informed the School District that it had decided to rescind FRN 2290697 because of the School District's evaluation process, which had given "equal weighting (30 points) to both 'Price' and 'Prior Experience.'" <sup>5</sup> This, according to USAC, proved that price was not the primary factor in the School District's decision, which meant that it was not entitled to funding.

To USAC, the number of points for "price" on the School District's scoring matrix was all that mattered. That the School District had selected the lowest-priced vendor on an E-rate eligible, state contract was totally irrelevant to USAC. The irony in USAC decision is that it forces the students of Methuen Public Schools to pay the price for the School District's decision to save itself and the E-rate program money.

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<sup>3</sup> See footnote 13, *infra*.

<sup>4</sup> See Exhibit 4, PIA review correspondence. (Note that the questions and answers, combined with the Form 486 debacle that followed, highlight just some of the confusion and systemic problems that arise whenever states have to procure E-rate eligible "state replacement contracts.")

<sup>5</sup> See Exhibit 4, email decision from PIA (Jessica Olsen) and the School District's response.

**3. School District Responds to USAC’s Preliminary Decision (May 16, 2013).**

USAC said it would give the School District one more opportunity to respond before issuing a decision. When School District staff reviewed the scoring matrix more closely, they were surprised and extremely embarrassed to discover that all of the numbers on it did not add up correctly. They realized that the reason why price did not show up on the matrix as the highest weighted category was because of a clerical mistake that had been made when the document was being created from a template.<sup>6</sup> The School District explained this to USAC in its response.

**4. USAC Issues COMAD #1, Which it Will Later Reverse (August 5, 2013).**

On August 5, 2013, USAC did what it said it was going to do two and a half months before – i.e., reduce to zero the funding in FRN 2290697 because the School District’s matrix had an equal number of points on it for both “price” and “experience.”<sup>7</sup> Persuasive facts in support of the opposite conclusion, facts that USAC failed to address or even to mention, included:

- (1) the School District’s credible assertion that it was a clerical error that caused “price” and “experience” to receive the same number of points on the matrix;
- (2) the School District’s selection of the least expensive vendor; and
- (3) the absence of any evidence that the vendor selection process had been anything but perfectly fair and otherwise problem free.

**5. School District Appeals COMAD #1 to USAC (September 27, 2013).**

In its appeal, the School District explained and apologized again to USAC for the clerical error that caused the “price” category problem on its matrix.<sup>8</sup> This, the School District explained, is what happened:

Having reviewed in detail the Matrix in question with our Technology Department it appears to be simply human error using an Excel 2003 program to copy and paste selection information from one Matrix template

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<sup>6</sup> See Exhibit 4.

<sup>7</sup> See Exhibit 5, *COMAD #1*, August 5, 2013.

<sup>8</sup> See Exhibit 6, School District’s *COMAD #1* Letter of Appeal to USAC, September 27, 2013.

to another. Upon further review you will notice the actual columns in this Matrix do not add up to the totals noted in each individual column. The reasons of selection are still valid.

Methuen Public Schools admits the numbers should have been checked for accuracy prior to submission ... .

Along with its appeal, the School District included a copy of the matrix as it should have appeared originally. On it, all of the numbers in every column added up. The “Prior Experience” category received 20 points, and the “Pricing/MA State Contract” category received 30 points, which made “price” 10 points higher than the next highest category, which is what the School District had intended from the outset.<sup>9</sup>

Equally if not more important though, the School District submitted evidence to show that MECnet, the state contract vendor it selected, was by far the least expensive option it had.<sup>10</sup> In its appeal, the School District provided the state contract prices for MECnet and Galaxy, the only responsive vendors on the state contract that were capable of providing the services it needed. For a broader comparison, it included CELT’s prices too, even though it had disqualified CELT during the decision-making process for not being responsive.<sup>11</sup> The state contractor’s monthly prices, respectively, were as follows:<sup>12</sup>

<b>MECnet:</b>	<b>\$ 9,464</b>
<b>[CELT:</b>	<b>\$ 9,600]</b>
<b>Galaxy:</b>	<b>\$24,000</b>

The state contract prices show that the pre-discount cost of doing business with Galaxy, rather than MECnet, would have cost the School District at least an extra \$14,536 per month or \$174,432 per year. Obviously, Galaxy was not a realistic option.

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<sup>9</sup> In Exhibit 6, compare “Attachment B (corrected Matrix) with “Attachment A” (original Matrix).

<sup>10</sup> See the more detailed price comparison included in Exhibit 5.

<sup>11</sup> See Exhibit 6, footnotes to the “Attachment A” Matrix (“CELT did not respond to message left and has a history of lack of response”). After viewing the site and meeting with School District staff, CELT cut off any further contact with the School District, which eliminated the company from any further consideration.

<sup>12</sup> See Exhibit 7, Massachusetts state contract prices for MECnet, Galaxy, and CELT with the relevant services/prices highlighted for each vendor.

The School District included MVAnet in the matrix only because, when it created the matrix, it thought that to be safe it should include all of the state-contract vendors with which it might be able to do business. It turned out, however, that MVAnet, which only offered DSL service, could not provide what the School District needed, a fact that the School District noted in its appeal to USAC.

#### **MASSACHUSETTS STATE CONTRACT PRICE COMPARISON**

Exhibit 7 provides a side-by-side comparison of the costs associated with MECnet and Galaxy for the broadband/Internet services that the School District needed for FY 2012. In addition, it includes the relevant “price” pages from the Massachusetts State Contract in effect at the time the School District had to select a vendor for FY 2012. To highlight the value that MECnet offered the School District, the exhibit also includes a price comparison for CELT, even though CELT was disqualified for not being responsive. For informational purposes and to show that MVAnet did not offer the services that the School District needed, the “price” pages for MVAnet are also included in the exhibit.

#### **6. USAC Reverses COMAD #1 (October 16, 2013).**

USAC issued a *Revised Funding Commitment Decision Letter* on October 16, 2013.<sup>13</sup> In it, USAC informed the School District that it had decided to restore full funding to FRN 2290697, less an amount equal to two months of service to reflect the correct dates for the “replacement” contract. Thus the adjusted funding in the FRN became \$51,105.60, an amount that the School District does not dispute.

#### **7. School District is Finally Able to File a Form 486 (October 24, 2013).**

As already discussed, the School District could not file a Form 486 for FRN 2290697 until USAC approved the SPIN change for it. USAC did so on October 16, 2013, in a *Revised FCDL*. Shortly thereafter, on October 24, 2013, the School District finally succeeded in filing its Form 486 online.

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<sup>13</sup> See Exhibit 8, *Revised FCDL* dated October 16, 2013, p.7.

**8. USAC's System Mistakenly Reduces Funding in a Form 486 Notification Letter (November 14, 2013).**

After finally allowing the School District to file its Form 486 – some ten months after it first attempted to do so -- USAC's "system" added insult to injury by changing the FRN's service start date from September 19, 2012, the *Revised FCDL* start date, to June 27, 2013. This happened because, inside of USAC's automated system, it looked like the School District had filed the form late. This, in turn, caused the system to apply the "120-day 486 deadline" penalty, which wound up reducing the funding in the FRN all the way down to \$5,110.56, which was clearly a mistake.<sup>14</sup>

Obviously, the system was wrong for two reasons. First, the form was not filed late. The system should have counted 120 days from October 16, 2013, the date of the Revised FCDL, which means that the correct, 120-day, Form 486 deadline will not arrive until mid-February 2014. Of course, even if the deadline date in the system was correct, it was USAC's fault, and not the School District's, that the form was filed late.

The School District contacted USAC immediately (USAC Case #22-56279) to discuss the latest glitch in USAC's system. Rather than remedy its own mistake, however, USAC informed the School District that the burden was on the School District to save its funding. In other words, to remedy the mistake that was obviously USAC's, the School District would have to go through the time and expense of filing an appeal.

**9. School District Appeals Form 486 Funding Reduction (November 15, 2013).**

On November 15, 2013, one day after receiving USAC's decision to reduce the funding in FRN 2290697 from \$51,105.60 to \$5,110.56, the School District appealed that decision to USAC.<sup>15</sup> To date, however, no decision on that appeal has ever been issued. It follows, therefore, that USAC has either neglected or decided not to decide it.

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<sup>14</sup> "Form USAC 486 Notification Letter received/accepted with changed start dates Adjusted 486 Ltr: 11/14/13: adjusted funding to \$5,110.56 reason: 120-day 486 deadline."

<sup>15</sup> See Exhibit 3, Form 486 Letter of Appeal.



**10. Back to Square One: USAC Rescinds FRN 2290697 in COMAD #2 (December 23, 2013).**

On December 23, 2013, the School District was shocked to find a second COMAD for FRN 2290697 in its mailbox instead of a decision on its Form 486 appeal.<sup>16</sup> Except for the amount of funding at issue, COMAD #2 was identical to COMAD #1, which the School District had already appealed successfully to USAC once before.

With regard to the amount of funding at risk, COMAD #2 showed only \$5,110.54 in the FRN, whereas COMAD #1 had \$61,326.72 on the chopping block. The correct amount of funding in FRN 2290697 is \$51,105.60. That is the adjusted amount that USAC reported for the FRN in its October 16th *Revised FCDL*.

## **DISCUSSION**

### **Overview**

The E-rate program works quite well for the most part. The day-to-day administrative depths to which it sometimes sinks, however, is certainly evident here. Note that between December 2012 and December 2013, USAC committed funding to the School District, then un-committed it, then re-committed it, then reduced it (for not filing a form that USAC's system would not allow it to file), and then (without addressing or even mentioning a related, pending appeal) un-committed it again.

Ultimately, USAC decided that the School District is not entitled to E-rate discounts for broadband and Internet services, because price was not the primary factor in its decision to select MECnet, the vendor that offered the School District the lowest price for those services. What the record clearly shows, however, and contrary to what USAC's concluded, is that "price" was the primary reason why the School District decided to do business with MECnet. Accordingly, USAC's decision should be reversed and \$51,105.60 in funding restored to FRN 2290697.

Since the Commission has stated repeatedly that selecting the lowest-cost vendor

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<sup>16</sup> See Exhibit 1, *Notification of Commitment Adjustment Letter*, December 23, 2013

is exactly what the E-rate program encourages applicants to do, the School District could not possibly have violated any program rule, even if price was not the primary reason for its decision to do business with MECnet. Accordingly, USAC's decision should be reversed for this reason too.

Should the Commission conclude that the School District did violate a rule by deciding to do business with MECnet, then a waiver of that rule is clearly warranted and supported by a long line of precedent.

**I. USAC'S DECISION TO RESCIND THE FRN SHOULD BE REVERSED BECAUSE "PRICE" WAS THE SCHOOL DISTRICT'S PRIMARY REASON FOR SELECTING THE LEAST EXPENSIVE VENDOR.**

**A. USAC Should Not Have Ignored The Clerical Error That Resulted in "Price" Not Receiving the Most Points On The Vendor Selection Matrix.**

An unfortunate clerical error triggered this entire saga. That error was the only reason why "price" did not receive more points than any other category on the School District's scoring matrix. USAC ignored this inadvertent error and the School District's explanation for it, which was also unfortunate. Instead, USAC focused its attention squarely on the four corners of the matrix. This simple, black and white approach made it easy for USAC to conclude incorrectly that "price" was not the primary factor in the School District's decision.

Assuming for the moment that the "primary factor" test applies here,<sup>17</sup> the test that USAC should have applied is whether all of the evidence, taken together as a whole, proved that price was not the primary factor in applicant's vendor selection decision, and not simply whether there was some evidence to that effect. A scoring matrix is strong evidence to be sure, but it is only one form of evidence. When there is good reason to believe that information is unreliable or perhaps even worthless because, for example, of a clerical error, then the value of that information as evidence should be diminished

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<sup>17</sup> As discussed in more detail elsewhere in this Request for Review, we do not believe it does because the School District selected its least expensive service option.

accordingly and other evidence examined either along with or in lieu of it.

In this case, USAC completely ignored critical evidence that contradicted its conclusion. Credible evidence that the School District submitted in its appeal to USAC showed that an error had occurred when the scoring matrix was created, that the error had affected, among other things, the points on the matrix, and that “price” would have had the highest number of points on it, if the error had not occurred. It was evident, therefore, that not all of the information on the scoring matrix, as it had appeared originally, was correct. Nevertheless, USAC decided to take away all of the funding for this FRN on the basis of information on this matrix that it knew or at least had good reason to believe was incorrect. The Commission should not permit that kind of decision to stand.

**B. The Evidence in the Record Supports The Conclusion That Price Was The Primary Factor In The School District’s Decision to Select The Lowest-Priced Vendor.**

The School District provided credible evidence to USAC that a clerical error was the reason why “price” was not the highest weighted category on its scoring matrix. The School District explained to USAC that price was, in fact, the primary reason it awarded its business to MECnet. The evidence shows that the School District did in fact select the least expensive vendor it could from among the Massachusetts State Contract vendors from which it could choose. Inasmuch as the evidence, taken together and considered as a whole, shows that price was the School District’s primary reason for selecting MECnet, USAC’s decision should be reversed.

**II. THE SCHOOL DISTRICT DID NOT VIOLATE ANY PROGRAM RULE BECAUSE SECTIONS 54.503 AND 54.511 DO NOT REQUIRE PRICE TO BE THE PRIMARY FACTOR IN THE SERVICE PROVIDER SELECTION PROCESS, IF THE APPLICANT HAS SELECTED ITS LEAST EXPENSIVE SERVICE OPTION.**

**A. The Current Interpretation of Sections 54.503 and 54.511 Does Not Make Sense in Terms of the Policy Objective Behind Them and Loses Sight of Why the Commission Adopted Them in the First Place.**

In our opinion, the rule that price must be the primary factor in an applicant's vendor selection process is being interpreted and applied too broadly and in a manner that is different from and contrary to what the Commission originally intended. The Commission did NOT intend the rule that price must be the primary factor in the E-rate vendor selection process to apply when applicants picked the lowest bidder.

This particular rule, which actually qualifies a much broader rule, was intended, we submit, simply to make it clear to applicants that the rules do not require them to select the lowest-priced bidder, but that price must be the primary factor in their decision, if they decide to accept anything but their least expensive service option.

In relevant part, Sections 54.503 and 54.511 of the Commission's rules require as follows:

54.503

(vii) All bids submitted for eligible products and services will be carefully considered, with price being the primary factor, and the bid selected will be for the most cost-effective service offering consistent with §54.511.

54.511

(a) Selecting a provider of eligible services. In selecting a provider of eligible services, schools, libraries, library consortia, and consortia including any of those entities shall carefully consider all bids submitted and must select the most cost-effective service offering. In determining which service offering is the most cost-effective, entities may consider relevant factors other than the pre-discount prices submitted by providers, but price should be the primary factor considered

These two sections of the rules must be read together. Together, their purpose is clear: to put applicants on notice that in every instance they "must select the most cost-effective service offering." The primary policy purpose behind the rule, of course, is to keep the cost of E-rate purchasing as low as possible. That is why the Commission, in numerous "waiver" cases,<sup>18</sup> always makes it a point to mention that selecting the least expensive service option is consistent with the program's policy goals and objectives.

The second sentence in Section 54.511 is there to flesh out the general rule by making it clear that the least expensive service offering is automatically going to pass

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<sup>18</sup> See cases cited at notes 20, 21, and 22, *infra*.

muster as the “most cost-effective” one, but that any applicant that decides not to choose its least expensive option may still prove that it selected its “most cost-effective service offering,” if it can satisfy another very specific administrative requirement. This is where the requirement that price must be the primary factor in an applicant’s vendor selection process comes into play, and, significantly, it is the only place where it comes into play.

As both a practical and legal matter, the expanded definition of “most cost-effective service offering,” which the second sentence in Section 54.511 provides, gives any applicant with an arguably good reason not to select the lowest bidder the ability to make that kind of decision if, in fact, that is what it decides to do. Which means that if an applicant took into account numerous factors during the vendor selection process, and assigned the most weight to price, it may select a service offering that is not the least expensive.

The Commission, we submit, never intended the requirement that price be the primary factor in the vendor selection process to be an across-the-board requirement that applied to every solicitation. There would have been no reason to do that. When an applicant selects its least expensive option, that decision is cost-effective on its face and consistent with the program’s competitive bidding policies, and that is exactly what the Commission wants to see happen. As a policy matter therefore, and in the absence of any evidence of anti-competitive conduct, we have to wonder what difference does it make to the Commission what other factors an applicant might consider, so long as it selects its least expensive option. It follows, therefore, that if the applicant winds up selecting its least expensive option, and there is no evidence of anti-competitive conduct, it is totally irrelevant whether or not price was the primary factor in that applicant’s decision.

When the Commission was drafting these regulations, it knew that schools and libraries would have to have the flexibility to choose vendors that might not always be the cheapest, which meant that it needed to create a path for that to occur, but in which price still would play an important role. If an applicant was not going to choose its least expensive option, obviously it was going to have to consider factors other than price. To accommodate this fact of commercial life, the Commission qualified the general rule by

adding the requirement that price must be the primary factor in the applicant's decision. That, we submit, is the only logical reason why the Commission would create that kind of additional requirement.

At some point and for whatever reason, it appears that Sections 54.503 and 54.511 of the rules began being misinterpreted and misapplied. This has resulted, unfortunately, in needless work, cost, anxiety and frustration for everyone involved in the E-rate application and review process, especially applicants, and worse, rather than furthering the program's goals and objectives, it has done just the opposite.

As originally envisioned and interpreted, the rule was actually very simple: applicants must select the most cost-effective offering, and once they have selected their least expensive option, they have succeeded in accomplishing exactly what the rule requires. That is what the School District did, and that is why the School District did not violate any program rule. And that is why USAC's decision should be reversed.

**B. Selecting The Least Expensive Service Option Cannot Possibly Violate A Program Rule Because That Is Exactly What The Commission's Competitive Bidding Policy Encourages Applicants To Do, Which Means That Sections 54.503 And 54.511 Of The Rules Need To Be Clarified Accordingly.**

The Commission has stated multiple times multiple ways that an applicant's decision to select the least expensive service offering -- even when price was not or may not have been the primary factor in that decision -- was consistent with the policy goals underlying the Commission's competitive bidding rules.<sup>19</sup> Why, therefore, when this is exactly the kind of contracting that the Commission encourages, does the Commission continue to allow USAC to punish applicants and clog up its already overburdened E-rate appeals docket by forcing applicants to defend their decisions to contract with service providers that offer them the lowest prices, simply because they decided to consider one or more factors besides price and gave them or might have given them more weight? It defies logic that this kind of economically prudent behavior, contracting with the low bidder, which the Commission actually encourages, could possibly amount to a violation

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<sup>19</sup> See cases cited at notes 20, 21, and 22, *infra*.

of federal rules.

We find it difficult to believe that the Commission wants to continue to sanction an administrative process that does nothing but punish applicants for doing exactly what the E-rate program urges it to do – namely, contract for eligible services as inexpensively as possible whenever possible. This is why Sections 54.503 and 54.511 of the Commission’s rules desperately need clarification.

**C. When USAC Can Use The Same Rules To Take Funding Away From Applicants That Contract With Low Bidders, But Award Funding To Applicants That Make Price a Primary Factor in Their Vendor Selection Processes But A Relatively Insignificant Part Of Their Processes Overall, It Is Obvious That Those Rules Need To Be Clarified.**

Under the rules as the Commission is interpreting them today, USAC will fund without question any applicant that selects a high or even the highest-priced bidder, just so long as that applicant can show that it made price the “primary” factor in its vendor selection process by weighting it as little as one point higher than every other factor. For example, if an applicant’s vendor evaluation matrix shows ten points for price and nine points each for ten other factors, there is absolutely nothing wrong with that matrix under the rules, even though price represented such an incredibly small percentage of the decision-making process overall – *10 points for price versus a total of 90 points for everything else.*

In contrast, take the example of the School District here. It took advantage of an E-rate eligible, state contract to secure the lowest price it possibly could for the eligible services it needed and look what happened. USAC decided that program rules prohibited any E-rate support for those services because the “price” and “experience” categories on the School District’s vendor selection matrix had an equal numbers of points on it. That the School District’s decision translated into a savings of \$14,536 per month was meaningless to USAC. To USAC, the equal point issue was what mattered most. That simply does not make sense, which means that the rules obviously require clarification.

**D. It Was a Mistake For USAC To Apply The “Price Must Be The Primary Factor” Rule To the School District’s Vendor Selection Process.**

So long as there is no wrongdoing associated with an applicant’s decision to do business with the least expensive vendor, such as an award involving a bribe or kickback, there cannot possibly be anything wrong with that kind of decision -- regardless of what the “primary” reason for it might have been. Whatever an applicant’s general “thinking” might be when it decides to do business with its lowest-cost option is totally irrelevant. Whatever factor might have been foremost or “primary” in the organization’s “mind” is completely immaterial. It follows, therefore, that when an applicant selects its least expensive service option, USAC should not be wasting its own and everyone else’s valuable time by trying to discern why, exactly, the applicant decided to save itself and the E-rate program money and whether the primary reason for that decision was price.

Here, once it had been established that the School District had selected the lowest-cost, state-contract vendor it could, the PIA review process should have ended right then and there. Since there was no evidence of wrongdoing associated with the decision and no reason even to suspect any, there was absolutely no reason for the PIA review process to continue any further.

**III. WAIVING THE RULE THAT PRICE MUST BE THE PRIMARY FACTOR IN THE VENDOR SELECTION PROCESS IS WARRANTED BECAUSE THE SCHOOL DISTRICT SELECTED THE LOWEST-COST VENDOR.**

The School District contends that its decisions to do business with MECnet for broadband and Internet services under the terms of an E-rate-eligible state contract did not violate any program rule. However, because USAC found that the School District violated the rule that price must be the primary factor in the vendor selection process, and because the Commission routinely waives that rule in cases like this one where the applicant selected its least costly option, the School District respectfully requests that the applicable rule be waived, if that is what is necessary to restore the School District’s funding.



**A. Waiver is in the Public Interest When an Applicant has Selected the Lowest-Cost Vendor but Failed to Make Price the Primary Factor in its Vendor Selection Process.**

As we have said before, we believe strongly that the rule that is supposed to govern when an applicant selects its least expensive service offering is being interpreted and applied in a manner that is different from and contrary to what the Commission originally intended.

Recapping briefly, the rule that price must be the primary factor in the vendor selection process was intended simply to make it clear to applicants that while they do not necessarily have to select the lowest-priced bidder, decisions not to select the lowest-priced bidder will not hold up unless price was the primary factor in making them. Those are the only circumstances where this rule applies. Conversely, it was never the Commission's intent, we submit, to insist that price be the primary factor in the vendor selection process when applicants pick the lowest-priced bidder. In those circumstances, whether or not price was the primary factor is irrelevant because the decisions speak loudly and clearly for themselves in terms of cost effectiveness and consistency with the program's competitive bidding policies.

By allowing USAC to penalize applicants for selecting low bidders after they have conducted perfectly legitimate competitive bidding processes and forcing them to spend valuable time and money asking the Commission for relief, which the Commission routinely grants, the Commission is giving USAC the green light to create anomalous outcomes across the country that are totally at odds with what that program is trying to accomplish in terms of lowering costs to applicants and the program as a whole and improving program efficiency via common sense administrative practices.

The Commission has made it perfectly clear that selecting the lowest-cost vendor is consistent with the policy goals underlying the E-rate program's competitive bidding rules. That is why, when forced to confront the problem, the Commission has repeatedly granted waivers to applicants that have selected the lowest-cost vendor, even though in

their selection process they did not assign the most weight to price.<sup>20</sup> According to the Commission, granting waivers when these kinds of circumstances arise is consistent with precedent.<sup>21</sup>

**B. Because The School District Selected MECnet, Its Lowest-Cost Option For Broadband And Internet Services, A Waiver Should Be Granted.**

MECnet was the least expensive option available to the School District under the E-rate-eligible, Massachusetts state contract, and MECnet is the service provider that the School District selected. The record shows that doing business with MECnet would cost \$14,536 per month less than it would with Galaxy, its only other option. Therefore, assuming for purposes of this discussion that the School District violated a competitive bidding rule, the Commission should waive that rule, because a long line of precedent supports that result in these circumstances.<sup>22</sup>

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<sup>20</sup> See, e.g., *Petition for Reconsideration by Fall River School District, Schools and Libraries Universal Service Support Mechanism*, CC Docket No. 02-6 (2012), para. 4, in which, coincidentally, Merrimack Education Center was also the lowest-priced provider (“In light of the documentation Fall River has provided demonstrating that it selected the lowest-cost provider, we find that the outcome of Fall River’s vendor selection process is consistent with the policy goals underlying the Commission’s competitive bidding rules”), citing *Request for Review of the Decision of the Universal Service Administrator by Allendale County School District, et al, Schools and Libraries Universal Service Support Mechanism*, CC Docket No. 02-6, Order, 26 FCC Rcd 6109, 6115-17, paras. 10-12 (2011) and *Request for Review of the Decision of the Universal Service Administrator by Colorado Springs School District; Schools and Libraries Universal Service Support Mechanism*, CC Docket No. 02-6, Order, 27 FCC Rcd 7022 (2012), noting that in those two cases “a waiver of the Commission’s competitive bidding rules, which require applicants to use price as the primary factor in the vendor selection process was in the public interest when the applicant ultimately selected the least expensive bid.”

<sup>21</sup> *Ibid*; *Request for Review of Decision of the Universal Service Administrator by Midlothian School District 143; Schools and Libraries Universal Service Support Mechanism*, CC Docket No. 02-6 (2013)(*Midlothian Order*); *Request for Review of Decisions of the Universal Service Administrator by Euclid City School District, et al, Schools and Libraries Universal Service Support Mechanism*, CC Docket No. 02-6 (2012) and more.

<sup>22</sup> The Commission may exercise its discretion to waive a rule where the particular facts make strict compliance inconsistent with the public interest. *Northeast Cellular Telephone Co. v. FCC*, 897 F.2d 1164, 1166 (D.C. Cir. 1990). In its *Midlothian Order at n.1*, the Commission cited *Request for Review of Decision of the Universal Service Administrator by Shannon County School District; Schools and Libraries Universal Service Support Mechanism*, CC Docket No. 02-6 Order, 27 FCC Rcd 14169, 14170-71, para. 2 (2012) for the proposition that “a waiver of the Commission’s rules, which require applicants to use price as the primary factor in the vendor

#### **IV. \$51,105.60 IN E-RATE FUNDING SHOULD BE RESTORED.**

Before deciding for the second time to rescind FRN 2290697, USAC decided incorrectly to reduce the funding in that FRN from \$51,105.60 all the way down to \$5,110.56. USAC made this decision because of an allegedly late-filed Form 486. What USAC either neglected or decided not to note in its second COMAD was that the amount of funding in the FRN was the subject of a pending appeal.

##### **A. The School District Filed Its Form 486 On Time.**

The instructions in USAC's *Revised FCDL* dated October 16, 2013 advised the School District that it needed to file its Form 486 within 120 days of the *Revised FCDL* date, which is in mid-February 2014. Thus the Form 486 filing deadline has not even arrived yet. The School District filed its Form 486 on October 24, 2013, eight days after the date on the *Revised FCDL*. Which means that it was obviously filed on time.

On November 14, 2013, USAC issued a *Form 486 Notification Letter* to advise the School District, among other things, that it had reduced the amount of funding in the FRN because it had filed its Form 486 late. Obviously, USAC made a mistake.

##### **B. If the Form 486 Was Filed Late, It Was USAC's Fault For Not Permitting The School District To File It Sooner.**

USAC's assertion that the School District filed its Form 486 late is just as much maddening as it is flat out wrong. In December 2013, the School District tried to file its Form 486, but USAC's system would not allow it to complete the process. The reason why, the School District discovered, was because USAC had not yet approved its "state replacement contract vendor" SPIN change request. This, the School District learned from USAC, had to occur before the School District could file its Form 486. For ten long months after the School District first tried to file, the School District waited for

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selection process is in the public interest when the applicant ultimately selected the least expensive bid.

USAC to approve its SPIN change request. As soon as USAC did so, the School District filed the Form 486.

In these circumstances, reducing the School District's funding because of a late-filed Form 486 would be terribly unfair. Therefore, if program rules require that result for any reason, the School District respectfully requests that the Commission waive those rules.

### **CONCLUSION**

Accordingly, for all of the above reasons, the School District respectfully requests that the Commission reverse USAC's decisions or waive its rules and instruct USAC to restore full funding (\$51,105.60) to FRN 2290697 and to take any other actions necessary to effectuate this result. In addition, because the rules in issue here are in desperate need of review and repair, we urge the Commission to take this opportunity to do so.

Respectfully submitted  
*on behalf of Methuen (Massachusetts) Public Schools*

*/s/ Catherine Cruzan*

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Catherine Cruzan  
President  
Funds For Learning, LLC  
2575 Kelley Pointe Parkway – Suite 200  
Edmond, OK 73013  
405-341-4140  
[ccruzan@fundsforlearning.com](mailto:ccruzan@fundsforlearning.com)

February 3, 2014

cc: Jane M. Perreault  
Methuen Public Schools

# Exhibit 1

Notification of Commitment Adjustment Letter

Dated December 23, 2013



Notification of Commitment Adjustment Letter

Funding Year 2012: July 1, 2012 - June 30, 2013

December 23, 2013

Jane M. Perreault  
METHUEN PUBLIC SCHOOLS  
90 HAMPSHIRE STREET QUINN BUILDING  
METHUEN, MA 01844

Re: Form 471 Application Number: 843668  
Funding Year: 2012  
Applicant's Form Identifier: 471yr15  
Billed Entity Number: 120388  
FCC Registration Number: 0011759024  
SPIN: 143004624  
Service Provider Name: Merrimack Education Center  
Service Provider Contact Person: Joseph DiFonzo

Our routine review of Schools and Libraries Program (Program) funding commitments has revealed certain applications where funds were committed in violation of Program rules.

In order to be sure that no funds are used in violation of Program rules, the Universal Service Administrative Company (USAC) must now adjust your overall funding commitment. The purpose of this letter is to make the required adjustments to your funding commitment, and to give you an opportunity to appeal this decision. USAC has determined the applicant is responsible for all or some of the violations. Therefore, the applicant is responsible to repay all or some of the funds disbursed in error (if any).

This is NOT a bill. If recovery of disbursed funds is required, the next step in the recovery process is for USAC to issue you a Demand Payment Letter. The balance of the debt will be due within 30 days of that letter. Failure to pay the debt within 30 days from the date of the Demand Payment Letter could result in interest, late payment fees, administrative charges and implementation of the "Red Light Rule." The FCC's Red Light Rule requires USAC to dismiss pending FCC Form 471 applications if the entity responsible for paying the outstanding debt has not paid the debt, or otherwise made satisfactory arrangements to pay the debt within 30 days of the notice provided by USAC. For more information on the Red Light Rule, please see "Red Light Frequently Asked Questions (FAQs)" posted on the FCC website at [http://www.fcc.gov/debt\\_collection/faq.html](http://www.fcc.gov/debt_collection/faq.html).

TO APPEAL THIS DECISION:

You have the option of filing an appeal with USAC or directly with the Federal Communications Commission (FCC).

If you wish to appeal the Commitment Adjustment Decision indicated in this letter to USAC your appeal must be received or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and email address (if available) for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Identify the date of the Notification of Commitment Adjustment Letter and the Funding Request Number(s) (FRN) you are appealing. Your letter of appeal must include the
  - Billed Entity Name,
  - Form 471 Application Number,
  - Billed Entity Number, and
  - FCC Registration Number (FCC RN) from the top of your letter.
3. When explaining your appeal, copy the language or text from the Notification of Commitment Adjustment Letter that is the subject of your appeal to allow USAC to more readily understand your appeal and respond appropriately. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal including any correspondence and documentation.
4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
5. Provide an authorized signature on your letter of appeal.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal  
Schools and Libraries Division - Correspondence Unit  
100 S. Jefferson Rd.  
P. O. Box 902  
Whippany, NJ 07981

For more information on submitting an appeal to USAC, please see the "Appeals Procedure" posted on our website.

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in the "Appeals Procedure" posted on our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

## FUNDING COMMITMENT ADJUSTMENT REPORT

On the pages following this letter, we have provided a Funding Commitment Adjustment Report (Report) for the Form 471 application cited above. The enclosed Report includes the Funding Request Number(s) from your application for which adjustments are necessary. See the "Guide to USAC Letter Reports" posted at <http://usac.org/sl/tools/reference/guide-usac-letter-reports.aspx> for more information on each of the fields in the Report. USAC is also sending this information to your service provider(s) for informational purposes. If USAC has determined the service provider is also responsible for any rule violation on the FRN(s), a separate letter will be sent to the service provider detailing the necessary service provider action.

Note that if the Funds Disbursed to Date amount is less than the Adjusted Funding Commitment amount, USAC will continue to process properly filed invoices up to the Adjusted Funding Commitment amount. Review the Funding Commitment Adjustment Explanation in the attached Report for an explanation of the reduction to the commitment(s). Please ensure that any invoices that you or your service provider(s) submits to USAC are consistent with Program rules as indicated in the Funding Commitment Adjustment Explanation. If the Funds Disbursed to Date amount exceeds your Adjusted Funding Commitment amount, USAC will have to recover some or all of the disbursed funds. The Report explains the exact amount (if any) the applicant is responsible for repaying.

Schools and Libraries Division  
Universal Services Administrative Company

cc: Joseph DiFonzo  
Merrimack Education Center



Funding Commitment Adjustment Report for  
Form 471 Application Number: 843668

Funding Request Number: 2290697  
Services Ordered: INTERNET ACCESS  
SPIN: 143004624  
Service Provider Name: Merrimack Education Center  
Contract Number: ITT46  
Billing Account Number:  
Site Identifier: 120388  
Original Funding Commitment: \$5,110.56  
Commitment Adjustment Amount: \$5,110.56  
Adjusted Funding Commitment: \$0.00  
Funds Disbursed to Date \$0.00  
Funds to be Recovered from Applicant: \$0.00  
Funding Commitment Adjustment Explanation:

On August 5, 2013 USAC issued a Notification of Commitment Adjustment Letter rescinding the commitment for FRN 2290697 to \$0 due to a competitive bidding violation. Subsequently, on 10/16/2013 USAC erroneously approved your SRC SPIN Change request and erroneously reinstated funding for FRN 2290697. This new Notification of Commitment Adjustment Letter is being issued to re-implement FRN rescission for the competitive bidding violation stated below:

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. During a review, it was determined that the price of eligible products and services was not the primary factor in the vendor selection process. Price and Prior Experience were weighted equally. FCC rules require that applicants select the most cost-effective product and/or service offering with price being the primary factor in the vendor selection process. Applicants may take other factors into consideration, but in selecting the winning bid, price must be given more weight than any other single factor. Ineligible products and services may not be factored into the cost-effective evaluation. Since price was not the primary factor in the vendor selection process, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

# Exhibit 2

Form 486 Notification Letter

Dated November 14, 2013



Universal Service Administrative Company  
Schools & Libraries Division

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FORM 486 NOTIFICATION LETTER  
(Funding Year 2012: 07/01/2012 - 06/30/2013)

November 14, 2013

Jane M. Perreault  
METHUEN PUBLIC SCHOOLS  
90 HAMPSHIRE STREET QUINN BUILDING  
METHUEN, MA 01844

Re: Form 486 Application Number: 985576  
Applicant's FCC Form 486 Identifier: FY13486

This letter is to notify you that the Universal Service Administrative Company (USAC) has received and accepted an FCC Form 486, Receipt of Service Confirmation Form, from you. This notification is to confirm the information that you provided. This information is being shared with the service provider whose Service Provider Identification Number (SPIN) you identified on each Funding Request Number (FRN).

You may be receiving this letter to revise or correct a previous Form 486 Notification Letter. The information contained in this letter supersedes any previous notification you may have received, including, but not limited to, a previously adjusted Service Start Date or previously reduced funding commitment.

An explanation of the data provided in our letter reports is in the Guide to USAC Letter Reports posted in the Reference Area of our website. Complete program information, including invoice deadlines, is also posted on our website. You may also contact our Client Service Bureau toll-free by phone at 1-888-203-8100, by email using the Submit a Question link on our website, or toll-free by fax at 1-888-276-8736.

NEXT STEPS

Discuss with your service provider whether you would like discounts on your bills or to pay your bills in full and be reimbursed for discounts.

Applicants invoice USAC before the invoice deadline using the applicant invoice [FCC Form 472, Billed Entity Applicant Reimbursement (BEAR) Form] for reimbursements of discounts after paying the service provider bills in full. Service providers invoice USAC using the service provider invoice [FCC Form 474, Service Provider Invoice (SPI) Form] after billing applicants for their non-discount portion. Whichever method you choose, you must pay your non-discount portion, as stated in program rules. Program rules also require that participants maintain all documentation for at least five years after delivery of discount service.

TO APPEAL THE SERVICE START DATE/FUNDING COMMITMENT CHANGE DECISION

You have the option of filing an appeal with USAC or directly with the Federal

DUPLICATE LETTER

Communications Commission (FCC).

If you wish to appeal a decision in this letter to USAC, your appeal must be received by USAC or postmarked within 60 days of the above date on this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and email address for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Include the following to identify the letter and the decision you are appealing:
  - appellant name,
  - applicant or service provider name, if different than appellant,
  - applicant BEN and service provider SPIN,
  - FCC Form 486 Number 985576 and FRN(s) as assigned by USAC,
  - "Form 486 Notification Letter for Funding Year 2012", AND
  - the exact text or the decision that you are appealing.
3. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.
4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by the USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by the USAC's decision.
5. Provide an authorized signature on your letter of appeal.

We strongly recommend that you use one of the electronic filing options. To submit your appeal to USAC by email, email your appeal to [appeals@sl.universalservice.org](mailto:appeals@sl.universalservice.org) or submit your appeal using the Submit a Question feature on the USAC website. USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to us by fax, fax your appeal to (973) 599-6542.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal  
Schools and Libraries Division - Correspondence Unit  
30 Lanidex Plaza West  
PO Box 685  
Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, please see Appeals in the Schools and Libraries section of the USAC website.

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in Appeals posted on our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

Schools and Libraries Division  
Universal Service Administrative Company

FORM 486 NOTIFICATION LETTER REPORT  
(Funding Year 2012)

Funding Request Number: 2290640  
Form 471 Application Number: 843668  
Service Provider Name: Verizon Wireless (Cellco Partnership)  
Service Provider Identification Number: 143000677  
Billing Account Number: N/A  
Service Start Date: 06/27/2013\* 7/1/12 ✓  
Service Start Date Change Explanation: 120-DAY 486 DEADLINE  
Adjusted Funding Commitment: \$0.00

Funding Request Number: 2290644  
Form 471 Application Number: 843668  
Service Provider Name: Verizon Massachusetts  
Service Provider Identification Number: 143001291 ✓  
Billing Account Number: N/A  
Service Start Date: 06/27/2013\* 7/1/12  
Service Start Date Change Explanation: 120-DAY 486 DEADLINE  
Adjusted Funding Commitment: \$0.00

Funding Request Number: 2290685  
Form 471 Application Number: 843668  
Service Provider Name: Windstream Communications, Inc.  
Service Provider Identification Number: 143030766 ✓  
Billing Account Number: N/A  
Service Start Date: 06/27/2013\* 7/1/12  
Service Start Date Change Explanation: 120-DAY 486 DEADLINE  
Adjusted Funding Commitment: \$0.00

Funding Request Number: 2290697  
Form 471 Application Number: 843668  
Service Provider Name: Merrimack Education Center  
Service Provider Identification Number: 143004624 ✓  
Billing Account Number: N/A  
Service Start Date: 06/27/2013\* 7/1/12  
Service Start Date Change Explanation: 120-DAY 486 DEADLINE  
Adjusted Funding Commitment: \$5,110.56

Funding Request Number: 2430157  
Form 471 Application Number: 843668  
Service Provider Name: Verizon Massachusetts  
Service Provider Identification Number: 143001291 ✓  
Billing Account Number: N/A  
Service Start Date: 09/19/2012

FORM 486 NOTIFICATION LETTER REPORT  
(Funding Year 2012)

Funding Request Number: 2430163  
Form 471 Application Number: 843668  
Service Provider Name: Merrimack Education Center  
Service Provider Identification Number: 143004624  
Billing Account Number: N/A ✓  
Service Start Date: 07/01/2012

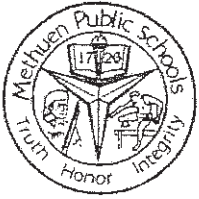
Funding Request Number: 2430172  
Form 471 Application Number: 843668  
Service Provider Name: Verizon Wireless (Cellco Partnership)  
Service Provider Identification Number: 143000677  
Billing Account Number: N/A ✓  
Service Start Date: 09/19/2012

Funding Request Number: 2430189  
Form 471 Application Number: 843668  
Service Provider Name: Windstream Communications, Inc.  
Service Provider Identification Number: 143030766  
Billing Account Number: N/A ✓  
Service Start Date: 09/19/2012

# Exhibit 3

School District's Form 486 Letter of Appeal

Dated November 15, 2013



# Methuen Public Schools

Central Administration Offices

Quinn Building, 90 Hampshire Street, Methuen, MA 01844

Judith A. Scannell  
Superintendent of Schools

(978) 722-6001  
FAX (978) 722-6002  
E-mail: [jhscannell@methuen.k12.ma.us](mailto:jhscannell@methuen.k12.ma.us)

November 14, 2013

Letter of Appeal  
Schools and Libraries Division-Correspondence Unit  
30 Lanidex Plaza West  
PO Box 685  
Parsippany, NJ. 07054-0685

Re: Methuen Public Schools  
Quinn Building  
90 Hampshire St.  
Methuen, MA 01844  
Att: Jane M. Perreault  
Tel#: 978-722-6008  
Fax#: 978-722-6019  
[jeperreault@methuen.k12.ma.us](mailto:jeperreault@methuen.k12.ma.us)

To Whom It May Concern:

This letter is to appeal the service start date/funding commitment change decision on a Form 486 Notification Letter dated November 14, 2013.

Form 486 Application Number:	985576
Funding Year:	2012
Applicant's Form Identifier:	FY13486
Billed Entity Number:	120388

*Methuen Public Schools used and continues to use the specific instructions as noted on all correspondence received directly from the Schools and Libraries Division-Correspondance Unit.*

*When Methuen Public Schools received the Funding Commitment Decision Letter dated November 29, 2012 we updated the State Replacement Contract information as required. The information was then sent via Certified/Registered mail on December 13, 2012 to the State Replacement Contract Correspondance Unit. The "registered" packet was signed as received and delivered on December 17, 2012.*



*Back on December 27, 2012 Methuen Public Schools had not received the SPIN Change Confirmation. A dialogue was started to find out the status. Please refer to Case# 22-448414 where Methuen Public Schools first notes we are trying but unable to submit the Form 486 online as the SPIN Changes have not been updated. A reply was received noting-The SPIN changes were just received today, 12/27/2012. You will receive a notification in 60 days, you can contact us again to check status.*

*In good faith, Methuen Public Schools made multiple attempts to check the status in order to file the Form 486 (see enclosed copies of emails). With each attempt we were told the request is still under review and if any further info is required the applicant will be notified.*

*Approximately October 21, 2013 Methuen Public Schools received a "Revised" Funding Commitment Decision Letter dated October 16, 2013. This revised letter had the SPIN numbers, split contracts, and all pertinent information updated, as well as the proper dates.*

*As instructed on the front page of the Revised FCDL by the following:*

*"If FCC Form 486, Receipt of Service confirmation Form, has not already been submitted, applicants should use **THIS** updated information when completing the Form 486.*

*On October 24, 2013 Methuen Public Schools completed and filed the Form 486 online. The signed paper copy was then sent via registered/certified mail and signed as received on October 25, 2013.*

*A Form 486 Notification Letter dated November 14, 2013 was then received with "changed" service start dates. As a result of this change a call was placed (refer to case #22-56279). At this point in order to have the Service Start Dates re-instated we were told our only option was to file an appeal and provide all back up per our phone conversation.*

*In good faith, Methuen Public Schools followed all instructions as noted. At this time we would like to request your consideration of our appeal to reinstate all the dates and committed funds as noted in the "Revised" Funding Commitment Decision Letter dated October 16, 2013.*

*If any further information is needed please feel free to contact us.*

*Thank you for your time and consideration in our appeal.*

*Sincerely,*

A handwritten signature in cursive script, reading "Judith A. Scannell".

Judith A. Scannell,  
Superintendent of Schools



**Universal Service Administrative Company**  
Schools & Libraries Division

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FORM 486 NOTIFICATION LETTER  
(Funding Year 2012: 07/01/2012 - 06/30/2013)

November 14, 2013

Jane M. Perreault  
METHUEN PUBLIC SCHOOLS  
90 HAMPSHIRE STREET QUINN BUILDING  
METHUEN, MA 01844

Re: Form 486 Application Number: 985576  
Applicant's FCC Form 486 Identifier: FY13486

This letter is to notify you that the Universal Service Administrative Company (USAC) has received and accepted an FCC Form 486, Receipt of Service Confirmation Form, from you. This notification is to confirm the information that you provided. This information is being shared with the service provider whose Service Provider Identification Number (SPIN) you identified on each Funding Request Number (FRN).

You may be receiving this letter to revise or correct a previous Form 486 Notification Letter. The information contained in this letter supersedes any previous notification you may have received, including, but not limited to, a previously adjusted Service Start Date or previously reduced funding commitment.

An explanation of the data provided in our letter reports is in the Guide to USAC Letter Reports posted in the Reference Area of our website. Complete program information, including invoice deadlines, is also posted on our website. You may also contact our Client Service Bureau toll-free by phone at 1-888-203-8100, by email using the Submit a Question link on our website, or toll-free by fax at 1-888-276-8736.

**NEXT STEPS**

Discuss with your service provider whether you would like discounts on your bills or to pay your bills in full and be reimbursed for discounts.

Applicants invoice USAC before the invoice deadline using the applicant invoice [FCC Form 472, Billed Entity Applicant Reimbursement (BEAR) Form] for reimbursements of discounts after paying the service provider bills in full. Service providers invoice USAC using the service provider invoice [FCC Form 474, Service Provider Invoice (SPI) Form] after billing applicants for their non-discount portion. Whichever method you choose, you must pay your non-discount portion, as stated in program rules. Program rules also require that participants maintain all documentation for at least five years after delivery of discount service.

**TO APPEAL THE SERVICE START DATE/FUNDING COMMITMENT CHANGE DECISION**

You have the option of filing an appeal with USAC or directly with the Federal

DUPLICATE LETTER

Communications Commission (FCC).

If you wish to appeal a decision in this letter to USAC, your appeal must be received by USAC or postmarked within 60 days of the above date on this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and email address for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Include the following to identify the letter and the decision you are appealing:
  - appellant name,
  - applicant or service provider name, if different than appellant,
  - applicant BEN and service provider SPIN,
  - FCC Form 486 Number 985576 and FRN(s) as assigned by USAC,
  - "Form 486 Notification Letter for Funding Year 2012", AND
  - the exact text or the decision that you are appealing.
3. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.
4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by the USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by the USAC's decision.
5. Provide an authorized signature on your letter of appeal.

We strongly recommend that you use one of the electronic filing options. To submit your appeal to USAC by email, email your appeal to [appeals@sl.universalservice.org](mailto:appeals@sl.universalservice.org) or submit your appeal using the Submit a Question feature on the USAC website. USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to us by fax, fax your appeal to (973) 599-6542.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal  
Schools and Libraries Division - Correspondence Unit  
30 Lanidex Plaza West  
PO Box 685  
Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, please see Appeals in the Schools and Libraries section of the USAC website.

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in Appeals posted on our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

Schools and Libraries Division  
Universal Service Administrative Company

FORM 486 NOTIFICATION LETTER REPORT  
(Funding Year 2012)

Funding Request Number: 2290640  
Form 471 Application Number: 843668  
Service Provider Name: Verizon Wireless (Cellco Partnership)  
Service Provider Identification Number: 143000677  
Billing Account Number: N/A  
Service Start Date: 06/27/2013\* 7/1/12 ✓  
Service Start Date Change Explanation: 120-DAY 486 DEADLINE  
Adjusted Funding Commitment: \$0.00

Funding Request Number: 2290644  
Form 471 Application Number: 843668  
Service Provider Name: Verizon Massachusetts  
Service Provider Identification Number: 143001291 ✓  
Billing Account Number: N/A  
Service Start Date: 06/27/2013\* 7/1/12  
Service Start Date Change Explanation: 120-DAY 486 DEADLINE  
Adjusted Funding Commitment: \$0.00

Funding Request Number: 2290685  
Form 471 Application Number: 843668  
Service Provider Name: Windstream Communications, Inc.  
Service Provider Identification Number: 143030766 ✓  
Billing Account Number: N/A  
Service Start Date: 06/27/2013\* 7/1/12  
Service Start Date Change Explanation: 120-DAY 486 DEADLINE  
Adjusted Funding Commitment: \$0.00

Funding Request Number: 2290697  
Form 471 Application Number: 843668  
Service Provider Name: Merrimack Education Center  
Service Provider Identification Number: 143004624 ✓  
Billing Account Number: N/A  
Service Start Date: 06/27/2013\* 9/19/12  
Service Start Date Change Explanation: 120-DAY 486 DEADLINE  
Adjusted Funding Commitment: \$5,110.56

Funding Request Number: 2430157  
Form 471 Application Number: 843668  
Service Provider Name: Verizon Massachusetts ✓  
Service Provider Identification Number: 143001291  
Billing Account Number: N/A  
Service Start Date: 09/19/2012

FORM 486 NOTIFICATION LETTER REPORT  
(Funding Year 2012)

Funding Request Number: 2430163  
Form 471 Application Number: 843668  
Service Provider Name: Merrimack Education Center  
Service Provider Identification Number: 143004624  
Billing Account Number: N/A  
Service Start Date: 07/01/2012 ✓

Funding Request Number: 2430172  
Form 471 Application Number: 843668  
Service Provider Name: Verizon Wireless (Cellco Partnership)  
Service Provider Identification Number: 143000677  
Billing Account Number: N/A ✓  
Service Start Date: 09/19/2012

Funding Request Number: 2430189  
Form 471 Application Number: 843668  
Service Provider Name: Windstream Communications, Inc.  
Service Provider Identification Number: 143030766  
Billing Account Number: N/A ✓  
Service Start Date: 09/19/2012



Universal Service Administrative Company

Schools and Libraries Division

**FUNDING COMMITMENT DECISION LETTER**  
(Funding Year 2012: 07/01/2012 - 06/30/2013)

November 29, 2012

Jane M. Perreault  
METHUEN PUBLIC SCHOOLS  
90 HAMPSHIRE STREET QUINN BUILDING  
METHUEN, MA 01844

Re: Form 471 Application Number: 843668  
Billed Entity Number (BEN): 120388  
Billed Entity FCC RN: 0011759024  
Applicant's Form Identifier: 471yr15

*\* 12-12-12*  
*Spin change*  
*Jane M. Perreault*

Thank you for your Funding Year 2012 application for Universal Service Support and for any assistance you provided throughout our review. The current status of the funding request(s) in the Form 471 application cited above and featured in the Funding Commitment Report(s) (Report) at the end of this letter is as follows.

- The amount, \$87,108.83 is "Approved."
- The amount, \$2,527.20 is "Denied."

Please refer to the Report following this letter for specific funding request decisions and explanations. The Universal Service Administrative Company (USAC) is also sending this information to your service provider(s) so preparations can begin for implementing your approved discount(s) after you file FCC Form 486, Receipt of Service Confirmation Form. A guide that provides a definition for each line of the Report is available in the Reference Area of our website.

**NEXT STEPS**

- Work with your service provider to determine if you will receive discounted bills or if you will request reimbursement from USAC after paying your bills in full
- Review technology planning approval requirements
- Review CIPA requirements
- File Form 486
- Invoice USAC using the Form 474 (service provider) or Form 472 (Billed Entity applicant) - as products and services are being delivered and billed

**TO APPEAL THIS DECISION:**

You have the option of filing an appeal with the SLD or directly with the Federal Communications Commission (FCC).

If you wish to appeal a decision in this letter to USAC, your appeal must be received by USAC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and (if available) email address for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Include the following to identify the letter and the decision you are appealing:
  - Appellant name,
  - Applicant name and service provider name, if different from appellant,
  - Applicant BEN and Service Provider Identification Number (SPIN),
  - Form 471 Application Number 843668 as assigned by USAC,
  - "Funding Commitment Decision Letter for Funding Year 2012," AND



- The exact text or the decision that you are appealing.
- 3. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.
- 4. If you are the applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are the service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
- 5. Provide an authorized signature on your letter of appeal.

To submit your appeal to USAC by email, email your appeal to [appeals@sl.universalservice.org](mailto:appeals@sl.universalservice.org). USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to USAC by fax, fax your appeal to (973) 599-6542.

To submit your appeal to USAC on paper, send your appeal to:

Letter of Appeal  
Schools and Libraries Division - Correspondence Unit  
30 Lanidex Plaza West  
PO Box 685  
Parsippany, NJ 07054-0685

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in the "Appeals Procedure" posted in the Reference Area of our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

#### OBLIGATION TO PAY NON-DISCOUNT PORTION

Applicants are required to pay the non-discount portion of the cost of the products and/or services to their service provider(s). Service providers are required to bill applicants for the non-discount portion. The FCC stated that requiring applicants to pay their share ensures efficiency and accountability in the program. If USAC is being billed via the FCC Form 474, the service provider must bill the applicant at the same time it bills USAC. If USAC is being billed via the FCC Form 472, the applicant pays the service provider in full (the non-discount plus discount portion) and then seeks reimbursement from USAC. If you are using a trade-in as part of your non-discount portion, please refer to our website for more information.

#### NOTICE ON RULES AND FUNDS AVAILABILITY

Applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Program. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake periodically to assure that funds that have been committed are being used in accordance with all such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction, including but not limited to that by USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect improperly disbursed funds. The timing of payment of invoices may also be affected by the availability of funds based on the amount of funds collected from contributing telecommunications companies.

Schools and Libraries Division  
Universal Service Administrative Company

FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

Verizon Wireless

Comment on RAL corrections: The applicant did not submit any RAL corrections.

Form 471 Application Number: 843668  
Funding Request Number: 2290640  
Funding Status: Funded  
Category of Service: Telecommunications Service  
Form 470 Application Number: 110350000864310  
SPIN: 143999999 143000677  
Service Provider Name: State Replacement Contract Verizon Wireless  
Contract Number: SRCPT09 ITT46  
Billing Account Number: N/A  
Multiple Billing Account Numbers: N  
Service Start Date: 07/01/2012  
Service End Date: N/A 6/30/2013  
Contract Award Date: 07/01/2012 9/19/2012  
Contract Expiration Date: 06/30/2013  
Shared Worksheet Number: 1421674  
Number of Months Recurring Service Provided in Funding Year: 12  
Annual Pre-discount Amount for Eligible Recurring Charges: \$14,507.40  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$14,507.40  
Discount Percentage Approved by the USAC: 54%  
Funding Commitment Decision: \$7,834.00 - FRN approved as submitted

FCDL Date: 11/29/2012  
Wave Number: 019  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2013  
Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

121212  
Jane M Bureau  
Spin change



FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

Verizon 11/17

Comment on RAL corrections: The applicant did not submit any RAL corrections.

Form 471 Application Number: 843668  
Funding Request Number: 2290644  
Funding Status: Funded  
Category of Service: Telecommunications Service  
Form 470 Application Number: ~~110350000864310~~ 110350000864310  
SPIN: 14398899 143001291  
Service Provider Name: State Replacement Contract Verizon MA  
Contract Number: SRCITT09 ITT46  
Billing Account Number: N/A  
Multiple Billing Account Numbers: N  
Service Start Date: 07/01/2012  
Service End Date: N/A 6/30/2013  
Contract Award Date: 07/01/2012 9/19/2012  
Contract Expiration Date: 06/30/2013 9/30/2013  
Shared Worksheet Number: 1421674  
Number of Months Recurring Service Provided in Funding Year: 12  
Annual Pre-discount Amount for Eligible Recurring Charges: \$18,037.08  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$18,037.08  
Discount Percentage Approved by the USAC: 54%  
Funding Commitment Decision: \$9,740.02 - ERN approved; modified by SLD  
Funding Commitment Decision Explanation: MR1: The amount of the funding request was changed from \$1516.79 to \$1503.09 to remove ineligible Verizon Property Tax Recovery Charges (\$13.00) and management fees (\$.70).

FCDL Date: 11/29/2012  
Wave Number: 019  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2013  
Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

121212

Jeremy Bureault  
Spin Change

V

FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

*Pactac*

Comment on RAL corrections: The applicant did not submit any RAL corrections.



Form 471 Application Number: 843668  
Funding Request Number: 2290685  
Funding Status: Funded  
Category of Service: Telecommunications Service  
Form 470 Application Number: 110350000864310  
SPIN: 143999999 *143030766*  
Service Provider Name: State Replacement Contract *Pactac*  
Contract Number: SRCIT09 *IT 11 16*  
Billing Account Number: N/A  
Multiple Billing Account Numbers: N  
Service Start Date: 07/01/2012  
Service End Date: N/A *06/30/13*  
Contract Award Date: 07/01/2012 *10/12/2012*  
Contract Expiration Date: 06/30/2013  
Shared Worksheet Number: 1421674  
Number of Months Recurring Service Provided in Funding Year: 12  
Annual Pre-discount Amount for Eligible Recurring Charges: \$15,200.16  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$15,200.16  
Discount Percentage Approved by the USAC: 54%  
Funding Commitment Decision: \$8,208.09 - FRN approved as submitted

FCDL Date: 11/29/2012  
Wave Number: 019  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2013  
Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

*121212*

*Jane M Pineau*  
*Spin change*

FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

MEC

Comment on RAL corrections: The applicant did not submit any RAL corrections.

Form 471 Application Number: 843668  
Funding Request Number: 2290697  
Funding Status: Funded  
Category of Service: Internet Access  
Form 470 Application Number: 78410000634597 110350000764310  
SPIN: 14299999/43004624  
Service Provider Name: State Replacement Contract Merrimack Education Center  
Contract Number: SRC1137 ITT46  
Billing Account Number: N/A  
Multiple Billing Account Numbers: N  
Service Start Date: 07/01/2012  
Service End Date: N/A 06/30/2012  
Contract Award Date: 07/01/2012 10/5/12  
Contract Expiration Date: 06/30/2013 09/30/2017  
Shared Worksheet Number: 1421674  
Number of Months Recurring Service Provided in Funding Year: 12  
Annual Pre-discount Amount for Eligible Recurring Charges: \$113,568.00  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$113,568.00  
Discount Percentage Approved by the USAC: 54%  
Funding Commitment Decision: \$61,326.72 - FRN approved as submitted

FCDL Date: 11/29/2012  
Wave Number: 019  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2013  
Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

12-12 Joseph P. Parnell  
Spin change

2

FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

Comment on RAL corrections: The applicant did not submit any RAL corrections.

Form 471 Application Number: 843668  
Funding Request Number: 2290711  
Funding Status: Not Funded  
Category of Service: Internet Access  
Form 470 Application Number: 78410000634597  
SPIN: 143999999  
Service Provider Name: State Replacement Contract  
Contract Number: SRCITT37  
Billing Account Number: N/A  
Multiple Billing Account Numbers: N  
Service Start Date: 07/01/2012  
Service End Date: N/A  
Contract Award Date: 07/01/2012  
Contract Expiration Date: 06/30/2013  
Shared Worksheet Number: 1421674  
Number of Months Recurring Service Provided in Funding Year: 12  
Annual Pre-discount Amount for Eligible Recurring Charges: \$4,680.00  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$4,680.00  
Discount Percentage Approved by the USAC: 54%  
Funding Commitment Decision: \$0.00 - Insufficient documentation  
Funding Commitment Decision Explanation: DRI: Applicant has not provided sufficient documentation needed to determine the eligibility of the following item(s): expiring state master contract.

FCDL Date: 11/29/2012  
Wave Number: 019  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2013  
Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

**SENDER: COMPLETE THIS SECTION**

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

## 1. Article Addressed to:

State Replacement Contracts  
Schools & Libraries Division  
Correspondence Unit  
30 Lanidex Plaza West  
PO Box 485  
Parsippany, NJ 07054-0685

## 2. Article Number

(Transfer from service label)

7002 1000 0005 1504 6863

**COMPLETE THIS SECTION ON DELIVERY**

## A. Signature

X

## B. Received by (Printed Name)

☐ Agent  
☐ Addressee

## C. Date of Delivery

D. Is delivery address different from item 1? ☐ Yes  
If YES, enter delivery address below: ☐ No

## 3. Service Type

☒ Certified Mail ☐ Express Mail  
☒ Registered ☐ Return Receipt for Merchandise  
☐ Insured Mail ☐ C.O.D.

## 4. Restricted Delivery? (Extra Fee)

☐ Yes

Need Help?

## Form 486

## Receipt of Service Confirmation Form



**Validation Warning**

The SPIN entered on line 1 does not match our records and will not be saved.

The SPIN entered on line 2 does not match our records and will not be saved.

The SPIN entered on line 3 does not match our records and will not be saved.

The SPIN entered on line 4 does not match our records and will not be saved.

Billed Entity Number: 120388 Contact Person: Jane M. Perreault  
 Applicant's Form Identifier: 486yr2012 Phone Number: (978) 722-6008

**Block 3: Service Information**Need  
Help?

7. Please provide the following information for each Form 471 Block 5 (Discount Funding Request) item for which the Billed Entity is indicating the named service provider may begin submitting invoices to SLD. You will need your FCDL for some of the information required below. Remember: The FRNs listed below must be from the same Funding Year as is listed in Block1, Item 3.

	(A) 471 Application # From FCDL:	(B) Funding Request # (FRN) From FCDL:	(C) Service Provider Identification # (SPIN) From FCDL:	(D) Service Provider Name From FCDL:	(E) Funding Year Service Start Date (Earliest Date that Discounted Services Will Begin):	de
1	0	2290640	143000677		7/1/2012	
2	0	2290644	143001291		7/1/2012	
3	0	2290685	143030766		7/1/2012	
4	0	2290697	143004624		7/1/2012	

Add

Save &amp; Exit

Reset Page

&lt; Previous

Next &gt;

**Perreault, Jane**

---

**From:** sldnoreply@sl.universalservice.org  
**Sent:** Thursday, December 27, 2012 2:03 PM  
**To:** Perreault, Jane  
**Subject:** RE: Initial Contact, Case# 22-448414

Thank you for your inquiry. We just received your SPIN changes today, 12/27/2012. You will receive a notification when the SPIN changes have been made. If you do not receive a notification in 60 days, you can contact us again to check status.

If you have any further questions, please feel free to contact our Schools and Libraries Helpline at 1-888-203-8100. Please remember to visit our website for updates:  
<http://www.usac.org/sl>

Thank you,  
Schools and Libraries Division  
Universal Service Administrative Company

-----Original Message-----

**From:** jeperreault@methuen.k12.ma.us  
**Subject:** Initial Contact

[FirstName]=Jane  
[LastName]=Perreault  
[JobTitle]=Assistant to the Director of Technology  
[EmailAddress]=jeperreault@methuen.k12.ma.us  
[WorkPhone]=9787226008  
[FaxPhone]=9787226019  
[PreviousCaseNumber]=0

[FormType]=486  
[Owner]=TCSB  
[DateSubmitted]=12/27/2012 1:01:56 PM  
[AttachmentFlag]=N[BenOrSpinNumber]=120388  
[FundingYear]=Other

[Question2]=Hi...I am trying to submit the Form 486 however I had used the State Replacement Contracts for which I submitted SPIN Changes via Certified Mail. The SPIN changes are not showing on the corresponding Application number 843668 for the following FRN#'s 2290640,2290644,2290685,2290697. Do you know how long it takes to update this information on your site? Please advise. Thank you. Jane M. Perreault

*Funding Yr.*

*FY 2012 - Kathy*

*5*

*Kathy - Case # 22-487911*

*closed*

*File 486 when  
SPIN changes updated*

*Appeal*



Perreault, Jane <jeperreault@methuen.k12.ma.us>

---

**Subject: Fwd: SPIN change Status. 22-487911**

1 message

---

**SLD Problem Resolution Mailbox** <sld-problem-resolution@vangent.com>

Thu, Aug 29, 2013 at 2:17 PM

To: "jeperreault@methuen.k12.ma.us" <jeperreault@methuen.k12.ma.us>

Hi Jane,

After checking again, it appears the request is still under review, given the length of this process, your best bet would be to contact the USAC ombudsman dept, they sometimes get better results. They also handle pro-longed issues like this.

At the very least you can register a complain at the length of time this is taking.

Shoot them an email at [ombudsman@usac.org](mailto:ombudsman@usac.org)

John Ward

Erate Program Customer Service

Vangent-GDIT

**From:** Perreault, Jane [mailto:jeperreault@methuen.k12.ma.us]

**Sent:** Thursday, August 29, 2013 12:10 PM

**To:** SLD Problem Resolution Mailbox; Timothy Hill

**Subject:** Fwd: SPIN change Status. 22-487911

We have yet to hear back from anyone regarding the SPIN Change.

Please advise as soon as possible.

----- Forwarded message -----



From: **Perreault, Jane** <jeperreault@methuen.k12.ma.us>  
Date: Wed, Apr 17, 2013 at 9:53 AM  
Subject: Re: SPIN change Status. 22-487911  
To: SLD Problem Resolution Mailbox <sld-problem-resolution@vangent.com>  
Cc: Timothy Hill <tyhill@methuen.k12.ma.us>

Good Morning....we are now into the middle of April and still no answers.

Please advise.

Thank you....Jane

On Mon, Apr 1, 2013 at 12:12 PM, SLD Problem Resolution Mailbox <sld-problem-resolution@vangent.com> wrote:

Hi Jane,

Here is the response I got after escalating the SPIN change status.

*Hi John,*

*This case is currently under still review and if any further info is required the applicant will be contacted.*

*Thanks,*

*Larry*

**John Ward**  
**Sr Specialist, Customer Svc**  
  
E-Rate Program  
Vangent, a General Dynamics Company

---

Jane M. Perreault,

Assistant to the Director of Grants Management,  
Program Development and Technology



Universal Service Administrative Company -

Schools and Libraries Division

Revised Funding Commitment Decision Letter  
Funding Year 2012: (07/01/2012 - 06/30/2013)

October 16, 2013

Jane M. Perreault  
METHUEN PUBLIC SCHOOLS  
90 HAMPSHIRE STREET QUINN BUILDING  
METHUEN, MA 01844

\$ 94,367.90

RE: Form 471 Application Number: 843668  
Billed Entity Number: 120388  
Applicant's Form Identifier: 471yr15

This letter is your notification that the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) has completed its review of your request.

The Report that follows this Revised Funding Commitment Decision Letter (RFCDL) provides you with the dollar value and other details of the funding commitments made for the Form 471 identified above. This Report may have been updated to reflect the new total amount of discount for a funding request. A decision in this Revised Funding Commitment Decision Letter (RFCDL) supersedes a decision in the FCDL you may have received for the Funding Request Number(s) (FRN) in the Funding Commitment Report (Report) that follows this letter. An explanation of the items in the Report is in the "Guide to USAC Letter Reports" posted in the Reference Area of our website.

If FCC Form 486, Receipt of Service Confirmation Form, has not already been submitted, applicants should use THIS updated information when completing the Form 486.

We are also sending this information to the service provider(s) identified in the Report.

#### NEXT STEPS

- Work with your service provider(s) to determine if you will receive discounted bills or if you will request reimbursement from USAC after paying your bills in full
- Review technology planning approval requirements
- Review CIPA requirements
- File and certify Form(s) 486 if not already submitted
- Invoice USAC using the Form 474 (service provider) or Form 472 (Billed Entity applicant) - as products and services are being delivered and billed

#### IMPLEMENTATION TIMEFRAME

Remember the deadlines for delivery and installation of non-recurring service. Non-recurring service for which funds are committed in this letter may be delivered and installed on or before September 30, 2014. Support for recurring services, however, is available only for services provided during the period July 01, 2012 through June 30, 2013.

Review any Contract Expiration Dates in the attached Report. Program rules allow contracts for non-recurring services to be extended in certain circumstances. If your contract will expire before non-recurring products/services are delivered or

Schools and Libraries Division - Correspondence Unit  
30 Lanidex Plaza West, PO Box 685, Parsippany, NJ 07054-0685  
Visit us online at: [www.usac.org/sl](http://www.usac.org/sl)

FCC Form  
486

Do Not Write In This Area

Approval by  
OMB  
3060-0853

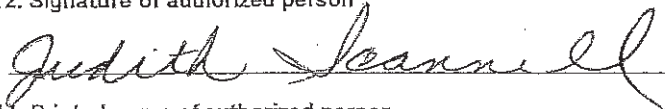
Application ID : 985576

Entity Number	120388	Applicant's Form Identifier	FY13486
Contact Person	Jane M. Perreault	Phone Number	978-722-6008

I certify that I am authorized to submit this receipt of service confirmation on behalf of the above-named Billed Entity, that I have examined this request, and that, to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

12. Signature of authorized person

13. Date



10/24/2013 10:37:11 AM

14. Printed name of authorized person

Judith A. Scannell

15. Title or position of authorized person

Superintendent of Schools

16a. Street Address, P.O. Box, or Route Number

Quinn Building

90 Hampshire St.

City

Methue

State MA Zip Code 01844 -

16b. Telephone number of authorized person

Extension

16c. Fax number of authorized person

978-722-6001

978-722-6019

16d. Email address of authorized person

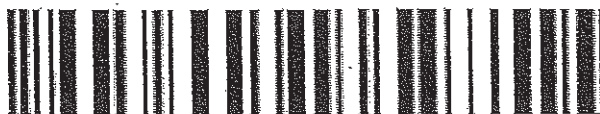
jhscannell@methuen.k12.ma.us

Please submit this form to:

SLD Form 486  
P. O. Box 7026  
Lawrence, Kansas 66044-7026

For express delivery services or U.S. Postal Service, Return Receipt Requested, send this form to:

SLD Forms  
ATTN: SLD Form 486  
3833 Greenway Drive  
Lawrence, Kansas 66046  
888-203-8100



0486010603

# Exhibit 4

Program Integrity Review

Email Correspondence Between the School  
District and USAC



Perreault, Jane <jeperreault@methuen.k12.ma.us>

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**Re: BEN 120388 Methuen 2012 3rd follow up**

1 message

---

Perreault, Jane <jeperreault@methuen.k12.ma.us>

Thu, May 16, 2013 at 10:15 AM

To: "Olsen, Jessica" <Jessica.OLSEN@sl.universalservice.org>

Bcc: Nicole Elliott <nelliott@mecnet.net>, Timothy Hill <tyhill@methuen.k12.ma.us>

Good Morning Jessica,

Having reviewed the spreadsheet with the Technology Department in detail it appears to be simply human error using an Excel 2003 program to copy and paste from a prior template when completing the new Matrix. You may have noticed the individual column numbers do not add up to the totals of each column. The totals were correct however the numbers within the columns were incorrect.

Methuen Public Schools has always used pricing as the number one factor in selecting vendors as well as making purchases through out the school district.

The numbers should have been checked for accuracy. We have attached a spreadsheet with the correct calculations we based our selection on for your consideration.

Thank you.

Jane

On Wed, May 15, 2013 at 2:53 PM, Olsen, Jessica <Jessica.OLSEN@sl.universalservice.org> wrote:

Dear Jane,

Based on the documentation you provided during the Selective Review, FRN 2290697 will be denied because price was not your primary factor in your vendor selection. Your evaluation process gave equal weighting (30 points) to both "Price" and "Prior Experience". Applicants must select the most cost-effective provider of the desired products or services eligible for support, with price as the primary factor. For additional guidance on vendor selection, please refer to the USAC website at <http://www.usac.org/sl/applicants/step03/evaluation.aspx>.

If you disagree with our determination and you have alternative information, please provide the supporting documentation.

If you fail to respond to this email within 7 days, we will perform the action(s) listed above.

Jessica Olsen  
Associate Manager, Special Compliance  
30 Lanidex Plaza West | Parsippany, NJ 07054

T: 973.581.5062 | F: 973.599.6552  
[jolsen@sl.universalservice.org](mailto:jolsen@sl.universalservice.org)

**From:** Perreault, Jane [mailto:jeperreault@methuen.k12.ma.us]  
**Sent:** Wednesday, May 15, 2013 2:44 PM  
**To:** Olsen, Jessica  
**Subject:** Re: Methuen 2012 2nd follow up

Hi Jessica,

They could not provide SES-Switched Ethernet Service.

On Wed, May 15, 2013 at 1:30 PM, Olsen, Jessica <Jessica.OLSEN@sl.universalservice.org> wrote:

Hi Jane,

Since you stated that you were only reviewing the vendors on the ITT37 state contract, please explain what specific services Methuen is requesting that the other service providers were not able to provide.

Jessica Olsen  
Associate Manager, Special Compliance  
30 Lanidex Plaza West | Parsippany, NJ 07054  
T: 973.581.5062 | F: 973.599.6552  
[jolsen@sl.universalservice.org](mailto:jolsen@sl.universalservice.org)

**From:** Perreault, Jane [mailto:jeperreault@methuen.k12.ma.us]  
**Sent:** Wednesday, May 15, 2013 1:23 PM  
**To:** Olsen, Jessica  
**Subject:** Re: Methuen 2012 2nd follow up

Hi Jessica,

For FRN 2290697:

- Please explain if the evaluation matrix provided was for evaluating bids on ITT37 or ITT 46?
- Methuen Public Schools used the state replacement contract process. The Matrix was used to evaluate

ITT37 approved vendors as the ITT46 was not available and/or awarded yet. The notation of ITT46 was for MPS informational purposes only.

- It appears that MVA.net is not a vendor listed on ITT46. Please explain why they were evaluated.

Methuen Public Schools used the state replacement contract process. MVA.net was evaluated as they were listed as an approved vendor on the ITT37. We could only evaluate vendors listed on the ITT37 as the ITT46 information was not available and/or awarded yet.

- Please explain what specific services Methuen is requesting that the other service providers (listed on ITT46 state contract) were not able to provide.

Methuen Public Schools used the state replacement contract process and could only evaluate approved providers listed on the ITT37. The ITT46 was not available and/or awarded yet.

- Please confirm that this FRN is utilizing state contract ITT37 from 7/1/12 thru 9/18/12 and ITT46 from 9/19/12 thru 6/30/13.

Yes, I confirm that was done January 2013 with David Gornstein and is correct.

- Please confirm that the SPIN should be modified to SPIN 143004624 MEC.

Yes, I confirm that was done January 2013 with David Gornstein and is correct.

On Wed, May 15, 2013 at 9:17 AM, Olsen, Jessica <Jessica.OLSEN@sl.universalservice.org> wrote:

Hi Jane,

When responding, please include the original question and put your answers after each one.

For FRN 2290697:

- Please explain if the evaluation matrix provided was for evaluating bids on ITT37 or ITT 46?
- It appears that MVA.net is not a vendor listed on ITT46. Please explain why they were evaluated.
- Please explain what specific services Methuen is requesting that the other service providers (listed on ITT46 state contract) were not able to provide.
- Please confirm that this FRN is utilizing state contract ITT37 from 7/1/12 thru 9/18/12 and ITT46 from 9/19/12 thru 6/30/13.
- Please confirm that the SPIN should be modified to SPIN 143004624 MEC.

Thank you,



Jessica Olsen  
Associate Manager, Special Compliance  
30 Lanidex Plaza West | Parsippany, NJ 07054  
T: 973.581.5062 | F: 973.599.6552  
[jolsen@sl.universalservice.org](mailto:jolsen@sl.universalservice.org)

**From:** Perreault, Jane [mailto:[jeperreault@methuen.k12.ma.us](mailto:jeperreault@methuen.k12.ma.us)]  
**Sent:** Wednesday, May 15, 2013 7:56 AM  
**To:** Olsen, Jessica  
**Subject:** Fwd: Message from "RNP370CB0"

Good Morning Jessica,

In reading over the Matrix notes:

Only 4 vendors out of the 12 offered the services Methuen Public Schools was seeking.

\* out of the 4 one vendor was eliminated

Yes-FRN2290711 was to be cancelled with the January 2013 inquiry by David Gornstein.

As you requested I have attached the MA State Contract with Merrimack Education Center.

The applicant is required to follow the applicable provisions of the state master contract and state and local procurement laws. No separate bidding documents or contracts are required by the applicant citing the state's FCC Form 470, other than what is required by the state master contract and state and local procurement laws. The signed state master contract between the state and the service provider meets the FCC signed contract requirement.

Thank you.....Jane

----- Forwarded message -----  
From: <[ricoh@methuen.k12.ma.us](mailto:ricoh@methuen.k12.ma.us)>  
Date: Wed, May 15, 2013 at 7:03 AM  
Subject: Message from "RNP370CB0"  
To: Jane <[jeperreault@methuen.k12.ma.us](mailto:jeperreault@methuen.k12.ma.us)>

This E-mail was sent from "RNP370CB0" (Aficio MP 6001).

Scan Date: 05.15.2013 07:03:59 (-0400)

Queries to: [ricoh@methuen.k12.ma.us](mailto:ricoh@methuen.k12.ma.us)

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**Confidentiality Notice:** The information in this e-mail and any attachments thereto is intended for the named recipient(s) only. This e-mail, including any attachments, may contain information that is privileged and confidential and subject to legal restrictions and penalties regarding its unauthorized disclosure or other use. If you are not the intended recipient, you are hereby notified that any disclosure, copying, distribution, or the taking of any action or inaction in reliance on the contents of this e-mail and any of its attachments is **STRICTLY PROHIBITED**. If you have received this e-mail in error, please immediately notify the sender via return e-mail; delete this e-mail and all attachments from your e-mail system and your computer system and network; and destroy any paper copies you may have in your possession. Thank you for your cooperation.



Matrix ITT37.xls

29K

# Exhibit 5

Notification of Commitment Adjustment Letter

Dated August 5, 2013



Universal Service Administrative Company

Schools and Libraries Division

P413  
Funding Year  
2012

Notification of Commitment Adjustment Letter

Funding Year 2012: July 1, 2012 - June 30, 2013

August 05, 2013

Jane M. Perreault  
METHUEN PUBLIC SCHOOLS  
90 HAMPSHIRE STREET QUINN BUILDING  
METHUEN, MA 01844

Re: Form 471 Application Number:	843668
Funding Year:	2012
Applicant's Form Identifier:	471yr15
Billed Entity Number:	120388
FCC Registration Number:	0011759024
SPIN:	143999999
Service Provider Name:	State Replacement Contract
Service Provider Contact Person:	SLC Contact

Our routine review of Schools and Libraries Program (Program) funding commitments has revealed certain applications where funds were committed in violation of Program rules.

In order to be sure that no funds are used in violation of Program rules, the Universal Service Administrative Company (USAC) must now adjust your overall funding commitment. The purpose of this letter is to make the required adjustments to your funding commitment, and to give you an opportunity to appeal this decision. USAC has determined the applicant is responsible for all or some of the violations. Therefore, the applicant is responsible to repay all or some of the funds disbursed in error (if any).

This is NOT a bill. If recovery of disbursed funds is required, the next step in the recovery process is for USAC to issue you a Demand Payment Letter. The balance of the debt will be due within 30 days of that letter. Failure to pay the debt within 30 days from the date of the Demand Payment Letter could result in interest, late payment fees, administrative charges and implementation of the "Red Light Rule." The FCC's Red Light Rule requires USAC to dismiss pending FCC Form 471 applications if the entity responsible for paying the outstanding debt has not paid the debt, or otherwise made satisfactory arrangements to pay the debt within 30 days of the notice provided by USAC. For more information on the Red Light Rule, please see "Red Light Frequently Asked Questions (FAQs)" posted on the FCC website at [http://www.fcc.gov/debt\\_collection/faq.html](http://www.fcc.gov/debt_collection/faq.html).

TO APPEAL THIS DECISION:

You have the option of filing an appeal with USAC or directly with the Federal Communications Commission (FCC).

If you wish to appeal the Commitment Adjustment Decision indicated in this letter to USAC your appeal must be received or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and email address (if available) for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Identify the date of the Notification of Commitment Adjustment Letter and the Funding Request Number(s) (FRN) you are appealing. Your letter of appeal must include the
  - Billed Entity Name,
  - Form 471 Application Number,
  - Billed Entity Number, and
  - FCC Registration Number (FCC RN) from the top of your letter.
3. When explaining your appeal, copy the language or text from the Notification of Commitment Adjustment Letter that is the subject of your appeal to allow USAC to more readily understand your appeal and respond appropriately. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal including any correspondence and documentation.
4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
5. Provide an authorized signature on your letter of appeal.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal  
Schools and Libraries Division - Correspondence Unit  
100 S. Jefferson Rd.  
P. O. Box 902  
Whippany, NJ 07981

For more information on submitting an appeal to USAC, please see the "Appeals Procedure" posted on our website.

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in the "Appeals Procedure" posted on our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

#### FUNDING COMMITMENT ADJUSTMENT REPORT

On the pages following this letter, we have provided a Funding Commitment Adjustment Report (Report) for the Form 471 application cited above. The enclosed Report includes the Funding Request Number(s) from your application for which adjustments are necessary. See the "Guide to USAC Letter Reports" posted at <http://usac.org/sl/tools/reference/guide-usac-letter-reports.aspx> for more information on each of the fields in the Report. USAC is also sending this information to your service provider(s) for informational purposes. If USAC has determined the service provider is also responsible for any rule violation on the FRN(s), a separate letter will be sent to the service provider detailing the necessary service provider action.

Note that if the Funds Disbursed to Date amount is less than the Adjusted Funding Commitment amount, USAC will continue to process properly filed invoices up to the Adjusted Funding Commitment amount. Review the Funding Commitment Adjustment Explanation in the attached Report for an explanation of the reduction to the commitment(s). Please ensure that any invoices that you or your service provider(s) submits to USAC are consistent with Program rules as indicated in the Funding Commitment Adjustment Explanation. If the Funds Disbursed to Date amount exceeds your Adjusted Funding Commitment amount, USAC will have to recover some or all of the disbursed funds. The Report explains the exact amount (if any) the applicant is responsible for repaying.

Schools and Libraries Division  
Universal Services Administrative Company

cc: SIC Contact  
State Replacement Contract

Funding Commitment Adjustment Report for  
Form 471 Application Number: 843668

Funding Request Number: 2290697  
Services Ordered: INTERNET ACCESS  
SPIN: 143999999  
Service Provider Name: State Replacement Contract  
Contract Number: SRCITT37  
Billing Account Number:  
Site Identifier: 120388  
Original Funding Commitment: \$61,326.72  
Commitment Adjustment Amount: \$61,326.72  
Adjusted Funding Commitment: \$0.00  
Funds Disbursed to Date \$0.00  
Funds to be Recovered from Applicant: \$0.00  
Funding Commitment Adjustment Explanation:

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. During a review, it was determined that the price of eligible products and services was not the primary factor in the vendor selection process. Price and Prior Experience were weighted equally. FCC rules require that applicants select the most cost-effective product and/or service offering with price being the primary factor in the vendor selection process. Applicants may take other factors into consideration, but in selecting the winning bid, price must be given more weight than any other single factor. Ineligible products and services may not be factored into the cost-effective evaluation. Since price was not the primary factor in the vendor selection process, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

# Exhibit 6

Notification of Commitment Adjustment Letter  
Appeal to USAC

Dated September 27, 2013



September 27, 2013

Letter of Appeal  
Schools and Libraries Division-Correspondence unit  
100 S. Jefferson Rd.  
PO Box 902  
Whippany, NJ. 07981

*Partial  
Approved  
- Approved  
dated  
via USAC*

Re: Methuen Public Schools  
Quinn Building  
90 Hampshire St.  
Methuen, MA 01844  
Att: Jane M. Perreault

Tel#: 978-722-6008

Fax#: 978-722-6019

jeperreault@methuen.k12.ma.us

To Whom It May Concern:

This letter is an appeal of a Notification of Commitment Adjustment letter dated August 5, 2013.

Form 471 Application Number:	843668
Funding Year:	2012
Applicant's Form Identifier:	471yr15
Billed Entity Number:	120388
FCC Registration Number:	0011759024
Spin:	143999999
Service Provider:	State Replacement Contract
Service Provider Contact Person:	SLC Contact
FRN:	2290697
Service Ordered:	Internet Access
Original Funding Commitment:	\$61,326.72
Commitment Adjustment Amount:	\$61,326.72

"After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. During a review, it was determined that the price of eligible products and services was not the primary factor in the vendor selection process. Price and prior experience were weighted equally. FCC rules require that applicants select the most cost-effective product and/or service offering with price being the primary factor in the vendor selection process. Applicants may take other factors into consideration, but in selecting the winning bid, price must be given more weight than any other single factor. Ineligible products and services may not be factored into the cost-effective evaluation. Since price was not the primary factor in the vendor selection process, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant."

*Methuen Public Schools response:*

*Methuen Public Schools used the state replacement contract process in accordance with the following guideline posted on the USAC Website:*

*"The applicant is required to follow the applicable provisions of the state master contract and state and local procurement laws. No separate bidding documents or contracts are required by the applicant citing the state's FCC Form 470, other than what is required by the state master contract and the state and local procurement laws. The signed state master contract between the state and the service provider meets the FCC signed contract requirement."*

*Having reviewed in detail the Matrix in question with our Technology Department it appears to be simply human error using an Excel 2003 program to copy and paste selection information from one Matrix template to another. Upon further review you will notice the actual columns in this Matrix do not add up to the totals noted in each individual column. The reasons of selection are still valid. \*\*\* See Attachment A*

*Methuen Public Schools admits the numbers should have been checked for accuracy prior to submission and re-submitted a corrected Matrix, again citing human error. \*\*\*See Attachment B.*

*Methuen Public Schools would also note it appears a precedence was set in FCC Decision Docket No. 02-6 Dated November 20, 2012.  
Re: Euclid City School District, Euclid, OH and Shannon County School District, Batesland, SD. \*\*\*See Attachment C.*

***Refer to: ITT37 Cost Table 1***

***MECNet***

<i>Internet Bandwidth 30Mbps</i>	<i>\$2969.00</i>
<i>(And leased Firewall Service)</i>	
<i>SaveSmart Bandwidth Promotion</i>	<i>-540.00</i>
<i>Switched Ethernet Service 10 Mbps \$855.00 x 6</i>	<i>5130.00</i>
<i>Leased Layer 3 Routing Device</i>	<i>120.00</i>
<i>Switched Ethernet Service 100 Mbps</i>	<i>1785.00</i>
 <i>Monthly Total</i>	 <i>\$9464.00</i>

***MVA.NET***

*Eliminated only offered DSL*

**Galaxy**

Metro Ethernet 10Mbps	\$2775.00 x 6	\$16,650.00
Metro Ethernet 100 Mbp		7500.00

*\*\*Metro Ethernet circuits require a site Survey and special construction cost may apply*

**Monthly total** **\$24,000.00**

**CELT**

SES 10 Mbps	\$1250.00 x6	\$7500.00
SES 100 Mbps		2100.00

*\*\*\*Subject to Site Survey, availability ~if required, non-construction, engineering and extension costs may be quoted separately upon completion of site survey.*

**Monthly total** **\$9600.00**

*Methuen Public Schools has always used price as the primary factor in the vendor selection process through out the school district. The state master contract is often used in the District. Methuen also considers any additional charges the District may incur associated with a change of service/site readiness cost.*

Thank you for your time and consideration in our appeal.

Sincerely,

  
Judith A. Scannell,  
Superintendent of Schools

Attachment A

Bid Evaluation Matrix					
Comm-Pass ITT46					
Internet Access					
7/1/2012-6/30/2013					
FRN # 2290697					
ITT37-ITT46					
	Total Points	Vendor 1	Vendor 2	Vendor 3	Vendor 4
Factors	Available		*	*	***
Pricing/MA State Contract	30	MEC	MVA.NET	Galaxy	CELT
Prior Experience	30	30	*25	*25	Not
Availability/Support	20	20	15	15	Considered
Complaint Resolution	10	10	10	10	
Local Vendor	10	10	5	5	
	100	90	80	70	
* Costs associated with switching vendors					
** City of Methuen had previous issues					
No complaints to warrant vendor change					
Upon evaluation of the MA state Contract the above listed vendors offered the service MPS was seeking. MVA.NET was not satisfactory to the City of Methuen. Galaxy was located out of Newton MA which the City felt was not in the mileage range and also had costs associated with changing service.					
***CELT did not respond to message left and has a history of lack of response					
Although this is a split year ITT37-ITT46 MPS will not consider a "new" vendor after ITT37 ends and ITT46 begins. In order to minimize disruption of service due to MHS Construction and/or any other costs associated with a change to service. Please keep this in mind should there be new vendors on ITT46.					

# Attachment B

Bid Evaluation Matrix							
Comm-Pass ITT46							
Internet Access							
7/1/2012-6/30/2013							
FRN # 2290697							
ITT37-ITT46							
	<b>Total Points</b>		<b>Vendor 1</b>	<b>Vendor 2</b>	<b>Vendor 3</b>	<b>Vendor 4</b>	
<b>Factors</b>	<b>Available</b>			*	*	***	
			MEC	MVA.NET	Galaxy	CELT	
Pricing/MA State Contract	30		30	25	25	Not	*
Prior Experience	20		20	15	15	Considered	
Availability/Support	20		20	15	10		
Complaint Resolution	20		15	15	10		
Local Vendor	10		5	10	10		
	100		90	80	70		
* Costs associated with switching vendors							
** City of Methuen had previous issues							
No complaints to warrant vendor change							
Upon evaluation of the MA state Contract the above listed vendors offered the service MPS was seeking.							
MVA.NET was not satisfactory to the City of Methuen. Galaxy was located out of Newton MA which							
the City felt was not in the mileage range and also had costs associated with changing service.							
***CELT did not respond to message left and has a history of lack of response							
Although this is a split year ITT37-ITT46 MPS will not consider a "new" vendor after ITT37 ends and ITT46							
begins. In order to minimize disruption of service due to MHS Construction and/or any other costs							
associated with a change to service. Please keep this in mind should there be new vendors on ITT46.							

# Attachment C

Federal Communications Commission

DA 12-1843

Before the  
Federal Communications Commission  
Washington, DC 20554

In the Matter of	)	
	)	
Requests for Review of	)	
Decisions of the	)	
Universal Service Administrator by	)	
	)	
Euclid City School District	)	File Nos. SLD- 677880, 678171,
Euclid, OH	)	741387, 741254, 783913, 784521
	)	
Shannon County School District	)	File No. SLD-819274
Batesland, SD	)	
	)	
Schools and Libraries Universal Service	)	CC Docket No. 02-6
Support Mechanism	)	

## ORDER

Adopted: November 20, 2012

Released: November 20, 2012

By the Chief, Telecommunications Access Policy Division, Wireline Competition Bureau:

1. Consistent with precedent,<sup>1</sup> we grant requests from Euclid City School District (Euclid)<sup>2</sup> and Shannon County School District (Shannon)<sup>3</sup> seeking review of decisions made by the Universal Service Administrative Company (USAC) under the E-rate program (more formally known as the schools and libraries universal service support program).<sup>4</sup> USAC initiated recovery actions against Euclid for funding already disbursed pursuant to Euclid's funding year 2009 and 2010 FCC Form 471 applications on the basis that Euclid violated sections 54.503 and 54.511 of the Commission's competitive bidding

<sup>1</sup> See *Request for Review of the Decision of the Universal Service Administrator by Allendale County School District, et al., Schools and Libraries Universal Service Support Mechanism*, CC Docket No. 02-6, Order, 26 FCC Rcd 6109, 6115-17, paras. 10-12 (2011) (*Allendale County Order*) (finding that, among other things, a waiver of the Commission's rules, which require applicants to use price as the primary factor in the vendor selection process, is in the public interest when the applicant selected the least expensive responsive bid).

<sup>2</sup> See Letter from Darrell Bartkowski, Euclid City School District, to Marlene H. Dortch, Secretary, Federal Communications Commission, CC Docket No. 02-6 (filed Aug. 7, 2012) (Euclid Request for Review) (regarding funding year 2009 FCC Form 471 application numbers 678171 and 677880 (funding request numbers (FRNs) 1851685 and 1850862), funding year 2010 FCC Form 471 application numbers 741387 and 741254 (FRNs 2002048 and 2001504), and funding year 2011 FCC Form 471 application numbers 783913 and 784521 (FRNs 2121229 and 2122540)).

<sup>3</sup> Letter from Saul Friedman, Attorney for Shannon County School District, to Marlene H. Dortch, Secretary, Federal Communications Commission, CC Docket No. 02-6 (filed July 30, 2012) (Shannon Request for Review) (regarding funding year 2011 FCC Form 471 application number 819274 (FRNs 2229931, 2229967, 2230032, 2230080, and 2230115)).

<sup>4</sup> Section 54.719(c) of the Commission's rules provides that any person aggrieved by an action taken by a division of USAC may seek review from the Commission. 47 C.F.R. § 54.719(c).



rules by failing to use price as the primary factor in its vendor selection process.<sup>5</sup> USAC also denied Euclid's and Shannon's funding year 2011 FCC Form 471 applications on the same ground.<sup>6</sup>

2. Upon review of the record, we agree with USAC's determinations that Euclid and Shannon both violated the Commission's rules by failing to assign the highest weight to price when evaluating bids for E-rate supported services.<sup>7</sup> However, the record shows that for each of the vendor selection processes at issue, the applicant selected the lowest priced responsive bid.<sup>8</sup> Given that Euclid and Shannon ultimately selected the least expensive responsive service offerings, despite failing to assign the highest weight to price in their vendor evaluation processes, we find that the outcomes of their vendor selection processes were consistent with the policy goals underlying the Commission's competitive bidding rules.<sup>9</sup> Therefore, we find that it is in the public interest to waive sections 54.503(c)(2)(vii) and 54.511(a) of the Commission's rules,<sup>10</sup> which require applicants to use price as the primary factor in the vendor selection

<sup>5</sup> See Letter from USAC, Schools and Libraries Division, to Darrell Bartkowski, Euclid City School District (dated June 27, 2012) (regarding funding year 2009 FCC Form 471 application number 677880 (FRN 1850862)); Letter from USAC, Schools and Libraries Division, to Darrell Bartkowski, Euclid City School District (dated June 27, 2012) (regarding funding year 2009 FCC Form 471 application number 678171 (FRN 1851685)); Letter from USAC, Schools and Libraries Division, to Darrell Bartkowski, Euclid City School District (dated June 27, 2012) (regarding funding year 2010 FCC Form 471 application number 741254 (FRN 2001504)); Letter from USAC, Schools and Libraries Division, to Darrell Bartkowski, Euclid City School District (dated June 27, 2012) (regarding funding year 2010 FCC Form 471 application number 741387 (FRN 2002048)). See also 47 C.F.R. §§ 54.503, 54.511 (2012) and 47 C.F.R. §§ 54.504, 54.511 (2009) (requiring applicants to use price as the primary factor in the vendor selection process). In this order, we describe the requirements of the E-rate program as they currently exist, but because the order involves applications from 2009-2010, and the Commission has re-organized the E-rate rules since then, where the Commission's rules have changed, we also cite to the relevant rule as it existed in 2009.

<sup>6</sup> See Letter from USAC, Schools and Libraries Division, to Darrell Bartkowski, Euclid City School District (dated June 5, 2012) (regarding funding year 2011 FCC Form 471 application number 784521 (FRN 2122540)); Letter from USAC, Schools and Libraries Division, to Darrell Bartkowski, Euclid City School District (dated June 5, 2012) (regarding funding year 2011 FCC Form 471 application number 783913 (FRN 2121229)); Letter from USAC, Schools and Libraries Division, to Dana Christensen, Shannon County School District (dated March 6, 2012) (regarding funding year 2011 FCC Form 471 application number 819274 (FRNs 2229931, 2229967, 2230032, 2230080, and 2230115)); Letter from USAC, Schools and Libraries Division, to Dana Christensen, Shannon County School District (dated May 29, 2012) (regarding funding year 2011 FCC Form 471 application number 819274 (FRNs 2229931, 2229967, 2230032, 2230080, and 2230115)).

<sup>7</sup> See 47 C.F.R. §§ 54.503, 54.511 (2012); see also 47 C.F.R. §§ 54.504, 54.511 (2009).

<sup>8</sup> According to the evaluation worksheet used in Euclid's vendor selection process, two of the three evaluation criteria, cost and perception of needs, were each weighted at 40 percent. See Euclid Request for Review. The third criterion, national presence, was weighted at 20 percent. *Id.* Ultimately, Euclid selected the vendor offering the lowest price. *Id.* Shannon conducted two vendor selection processes in which there were nine equally-weighted evaluation criteria. See Shannon Request for Review. In one of the vendor selection processes at issue, Shannon selected the lowest priced bid. *Id.* In the other vendor selection process, Shannon selected the vendor offering the second lowest price. *Id.* Although Shannon received a lower priced bid in that instance, the bid was late and did not include necessary information about the services Shannon requested. *Id.* Therefore, Shannon could have properly treated it as a non-responsive bid. *Id.*

<sup>9</sup> See 47 C.F.R. §§ 54.503, 54.511 (2012); see also 47 C.F.R. §§ 54.504, 54.511 (2009); *Allendale County Order*, 26 FCC Rcd at 6115, para. 10 (finding that the applicant satisfied the policy goals underlying the Commission's competitive bidding rules when it selected the least expensive responsive bid, even though it did not assign the highest weight to the price category in the bid evaluation process).

<sup>10</sup> See 47 C.F.R. §§ 54.503(c)(2)(vii), 54.511(a) (2012); see also 47 C.F.R. §§ 54.504(b)(2)(vii), 54.511(a) (2009). Generally, the Commission's rules may be waived if good cause is shown. 47 C.F.R. § 1.3. The Commission may exercise its discretion to waive a rule where the particular facts make strict compliance inconsistent with the public interest. *Northeast Cellular Telephone Co. v. FCC*, 897 F.2d 1164, 1166 (D.C. Cir. 1990) (*Northeast Cellular*). In addition, the Commission may take into account considerations of hardship, equity, or more effective

(continued...)

process, with respect to the funding requests identified herein.<sup>11</sup> This finding is consistent with prior precedent finding good cause for waivers in comparable circumstances.<sup>12</sup> Further, at this time, there is no evidence of waste, fraud and abuse in the record.

3. We therefore remand the underlying applications to USAC for further action consistent with this order. In addition, we direct USAC to discontinue recovery actions against Euclid for its funding year 2009 and 2010 FCC Form 471 applications.<sup>13</sup> To ensure that the underlying applications are resolved expeditiously, we direct USAC to complete its review of each application and issue an award or a denial based on a complete review and analysis no later than 90 calendar days from the release date of this order. In remanding these applications to USAC, we make no finding as to the ultimate eligibility of the services or the underlying applications.

4. Lastly, on our own motion, we waive section 54.507(d) of the Commission's rules with respect to Euclid's and Shannon's funding year 2011 applications and direct USAC to waive any procedural deadline, such as the invoicing deadline, that might be necessary to effectuate our ruling. We find good cause to waive section 54.507(d) because filing an appeal of a denial is likely to cause the petitioners to miss the program's subsequent procedural deadlines in that funding year.

5. ACCORDINGLY, IT IS ORDERED, pursuant to the authority contained in sections 1-4 and 254 of the Communications Act of 1934, as amended, 47 U.S.C. §§ 151-154 and 254, and sections 0.91, 0.291, 1.3 and 54.722(a) of the Commission's rules, 47 C.F.R. §§ 0.91, 0.291, 1.3 and 54.722(a), that the Requests for Review filed by Euclid City School District and Shannon County School District ARE GRANTED and the underlying applications ARE REMANDED to USAC for further consideration in accordance with the terms of this order.

6. IT IS FURTHER ORDERED, pursuant to the authority contained in sections 1-4 and 254 of the Communications Act of 1934, as amended, 47 U.S.C. §§ 151-154 and 254, and sections 0.91, 0.291, 1.3 and 54.722(a) of the Commission's rules, 47 C.F.R. §§ 0.91, 0.291, 1.3 and 54.722(a), that sections 54.503(c)(2)(vii), 54.507(d), and 54.511(a) of the Commission's rules, 47 C.F.R. §§ 54.503(c)(2)(vii), 54.507(d), and 54.511(a), ARE WAIVED for Euclid City School District and Shannon County School District to the limited extent provided herein.

FEDERAL COMMUNICATIONS COMMISSION

Trent B. Harkrader  
Chief  
Telecommunications Access Policy Division  
Wireline Competition Bureau

(Continued from previous page) \_\_\_\_\_  
implementation of overall policy on an individual basis. *WAIT Radio v. FCC*, 418 F.2d 1153, 1159 (D.C. Cir. 1969); *Northeast Cellular*, 897 F.2d at 1166. Waiver of the Commission's rules is appropriate only if both (i) special circumstances warrant a deviation from the general rule, and (ii) such deviation will serve the public interest. *Northeast Cellular*, 897 F.2d at 1166.

<sup>11</sup> See 47 C.F.R. §§ 54.503, 54.511 (2012); see also 47 C.F.R. §§ 54.504, 54.511 (2009).

<sup>12</sup> See *Allendale Order*, 26 FCC Rcd at 6115-17, paras. 10-12.

<sup>13</sup> See *supra* n.5.



[Home](#) > [Browse Contracts](#) > [Contract Search](#) > [Search Result](#) >

## Summary

Document Number: ITT37 Issued By: Operational Services Division / IT and Office Procurements

[Summary](#) [Rules](#) [Issuer\(s\)](#) [Forms & Terms](#) [Vendor\(s\)](#) [Updates](#) [Other Information](#)

Document Title: Internet Hosting and Access Services

Document Status: INACTIVE

Version: 00055

Amendment Reason: No action necessary. This amendment updates the cost tables of Sprint Solutions, Inc.

Estimated Value (US\$): 30,000,000.00

 Small Procurement -  
 Estimated Value \$10,000 to No  
 \$150,000:

Estimated Units: Not Available

 Large Procurement -  
 Estimated Value greater than Yes  
 \$150,000 :

Start Date: 07/01/2008 12:01AM

Last Changed Date: 07/27/2012  
02:05PM

End Date: 06/30/2012 12:59AM

Award Date: 07/01/2008  
11:59PM

Max End Date: 06/30/2013 11:59PM

Issuer may exercise renewal options. See Rules tab for renewal information, if any.

Comm-PASS Information Technology - Related Equipment, Services &amp;

Category: Supplies / SERVICES-Communication/Voice/Data/Paging/IP/Web/Radio

Procurement Type: Open to All Eligible Public Entities

Applicable MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Procurement Law:

Statewide Contract: Yes Contains Federal Stimulus: No Contains EPP: No

Contains Contains Prompt Pay Terms: No

MBE/WBE/DBE: Yes Seek Quotes: Recommended

Search Key Words: Internet, web site, ISP, web host, application hosting, e-rate, ITT37, statewide, Kennedy, Tim, Allen, Laurie, IT

**Description:** This statewide contract is for the purchase of internet access service, web site hosting and hosted applications. The contract is divided into 4 categories. Category 1 - Data communication access services including dial-up, broadband, dedicated high-speed and wireless access. Internet access services to e-mail, web, ftp, news groups, RSS feeds and VPN services are also available in this category. Category 2 - Web site hosting, application hosting services and other services including: host name registration, web site design and management, portal services, ASP-type services, mail relay, video/audio streaming and on-line learning systems. Category 3 - Data communication access services and hosting services to meet the requirements of K-12 schools and public libraries including CIPA compliant filtering, security monitoring and data protection in compliance with the E-rate requirements of the USAC SLD. A copy of certified Form 470 #78410000634597 is posted on the Forms & Terms tab. Category 4 - Enterprise Internet Access for high bandwidth "Tier 1" internet access.

## Quick Tips...

To inquire about a particular Solicitation, Contract, or Bidder Forum, contact the person listed on the Issuer tab within the specific record.

Please note that all information and file attachments contained in each tab of any Comm-PASS record are hereby incorporated by reference into the Solicitation, Bidders' Conference (Forum), and resulting Contract, if any, of that record.

It is the responsibility of every bidder to check Comm-PASS for both:

Any addenda or modifications to a Solicitation for which they intend to bid by monitoring the "Last Change" field on the Solicitation's summary page to ensure that they have the most recent Solicitation files; and,

Any Bidder Forum records related to a Solicitation for which they intend to bid by using the Search for Bidders' Forum function on the Conduct Business menu to ensure that they have access to information regarding physical bidders' conferences, functionality which supports submission of written questions during the defined question period, and all questions and answers associated with the Solicitation, if any.

The Commonwealth of Massachusetts and its subdivisions accept no liability and will provide no accommodation to vendors who submit a bid based upon an out-of-date solicitation document or to vendors who submit a bid without reviewing the related Bidders' Forum information.

To access files attached on a displayed page, either:

Select the View icon (eyeglasses) to access any single file.

Use the Select All on this

# Exhibit 7

Price Comparison – Massachusetts State  
Contract Prices

**Funding Year 2012 - FRN 2290697**

	ITEM	MECnet ANNUAL PRICE	MECnet Cost Table FY 2012 Page #	GALAXY ANNUAL PRICE	GALAXY Cost Table FY 2012 Page #
Line 1	100 Mbps SES \$1,785.00/mo Internet Service x 12 mos	\$21,420.00	Pg. 4		
	100 Mbps SES \$7,500/mo Internet Service x 12 mos			\$90,000.00	Pg. 2
	Proposed one-time cost			\$499.00	Pg. 2
Line 2	Bandwidth over SES Circuit 30Mbps & leased firewall \$2,160/mo x 12 mos	\$25,920.00	Pg. 2		
	Bandwidth over SES Circuit 20Mbps \$3,300.00			\$39,600.00	Pg. 2
	Firewall service bundled with 20 Mbps	-	Pg. 6		
	Firewall embedded/filtering Medium \$85.00/mo x 12 mos			-	-
	Proposed one-time cost			-	-
Line 3	10 Mbps SES \$855.00/mo x 5 bldgs=\$4,275.00 Internet Service x 12 mos	\$51,300.00	Pg. 4		
	10 Mbps SES \$2,775/mo x 5 bldgs = \$13,875.00 Internet Service x 12 mos			\$166,500.00	Pg. 2
	Proposed one-time cost			\$499.00	Pg. 2
Line 3A	10 Mbps SES with leased equipment \$975.00/mo Add'l bldg. x 12 mos	\$11,700.00	Pgs. 4 and 5		
	10 Mbps SES \$2,775.00/mo x 1 bldg x 12 mos			\$33,300.00	Pg. 2
	Proposed one-time cost			\$499.00	Pg. 2
<b>Total Annual Cost:</b>		<u><b>MECnet</b></u> <b>\$110,340.00</b>		<u><b>Galaxy</b></u> <b>\$330,897.00</b>	
			<b>Difference:</b>	<b>\$220,557.00</b>	

# MECnet Cost Table

Attachment C, Services and Cost Tables  
Cost Table 1.0 - Internet Access

Technology	Bandwidth	Port Cost (\$-per-month)	Access Cost (\$ monthly)	Cost per mile (\$ monthly)	QoS Cost (\$ monthly)	Total Cost	Total NRC (non-recurring cost)
e.g. dial-up (dynamic/static IP address), multi-link, dual dial-up, ISDN, ADSL, SDSL, Cable, T1 (fractional/full/dual), T3, Fixed point-to-point wireless, MPLS, Fiber, ...	e.g. 56K, 1.544M, ..., OC-12						
T1	1.544mb						
T1	56K						

**MECnet T1 Internet Service: Schools**  
(includes T1 circuit, 500 e-mail accounts, web hosting <sup>(7)</sup>, upstream content filtering, support, monitoring, training, user-group, listservs, DNS Hosting and Internet 2 Connectivity)

**MECnet T1 Internet Service: Towns and Agencies** (includes T1 circuit, 500 e-mail accounts, web hosting <sup>(7)</sup>, upstream content filtering, support, monitoring, training, user-group, listservs, DNS Hosting and Internet 2 Connectivity)

**MECnet 384Kbps Internet Service: Schools**  
(includes 384Kbps circuit, 250 e-mail accounts, web hosting <sup>(7)</sup>, upstream content filtering, support, monitoring, training, user-group, listservs, DNS Hosting and Internet 2 Connectivity)

<b>MECnet 384Kbps Internet Service: Towns and Agencies</b> (includes: 384Kbps circuit, 250 e-mail accounts, web hosting <sup>(7)</sup> , upstream content filtering, support, monitoring, training, user-group, listservs, DNS Hosting and Internet 2 Connectivity) <b>MECnet 56Kbps Internet Service: Schools</b> (includes: 56Kbps circuit, 150 e-mail accounts, web hosting <sup>(7)</sup> , upstream content filtering, support, monitoring, training, user-group, listservs, DNS Hosting and Internet 2 Connectivity) <b>MECnet 56Kbps Internet Service: Towns and Agencies</b> (includes 56 Kbps circuit, 150 email accounts, web hosting <sup>(7)</sup> , upstream content filtering, support, monitoring, training, user-group, listservs, DNS Hosting and Internet 2 Connectivity) <b>T1-WAN Frame circuit</b> <b>384Kbps-WAN Frame circuit</b> <b>T3 Circuit</b> <sup>(14)</sup> <b>Point-to-Point Circuit</b>	384Kbps	\$0.00	\$440.00	\$0.00	\$0.00	\$440.00	\$299.00
	56Kbps	\$0.00	\$200.00	\$0.00	\$0.00	\$200.00	\$299.00
	56Kbps	\$0.00	\$150.00	\$0.00	\$0.00	\$150.00	\$299.00
	1.54Mbps	\$0.00	\$445.00	\$0.00	\$0.00	\$445.00	\$299.00
	384Kbps	\$0.00	\$395.00	\$0.00	\$0.00	\$395.00	\$299.00
		\$3,500.00	TBD <sup>(14)</sup>	TBD <sup>(14)</sup>	\$0.00	TBD <sup>(14)</sup>	TBD <sup>(14)</sup>
		\$200.00	\$0.00	\$100.00	\$0.00	TBD <sup>(14)</sup>	\$1,674.74
	10Mbps	\$1,055.00	\$0.00	\$100.00 <sup>(3)</sup>	\$0.00	\$1,055.00	\$350.00
	100Mbps	\$1,985.00	\$0.00	\$100.00 <sup>(3)</sup>	\$0.00	\$1,985.00	\$350.00
	Gig	\$3,250.00	\$0.00	\$100.00 <sup>(3)</sup>	\$0.00	\$3,250.00	\$350.00
<b>Internet Bandwidth with Wrap-Around Service</b> (includes e-mail accounts, web hosting <sup>(7)</sup> , upstream content filtering, support, monitoring, training, user-group, listservs, DNS Hosting and Internet 2 Connectivity) <sup>(15)</sup> Internet Bandwidth 5Mbps Internet Bandwidth 10Mbps Internet Bandwidth 15Mbps Internet Bandwidth 20Mbps <b>Internet Bandwidth 30Mbps</b> Internet Bandwidth 40Mbps Internet Bandwidth 50Mbps Internet Bandwidth 60Mbps Internet Bandwidth 70Mbps Internet Bandwidth 80Mbps Internet Bandwidth 90Mbps Internet Bandwidth 100Mbps <sup>(8)</sup>	5Mbps	\$0.00	\$640.00	\$0.00	\$0.00	\$640.00	\$0.00
	10Mbps	\$0.00	\$1,120.00	\$0.00	\$0.00	\$1,120.00	\$0.00
	15Mbps	\$0.00	\$1,320.00	\$0.00	\$0.00	\$1,320.00	\$0.00
	20Mbps	\$0.00	\$1,760.00	\$0.00	\$0.00	\$1,760.00	\$0.00
	<b>30Mbps</b>	<b>\$0.00</b>	<b>\$2,160.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,160.00</b>	<b>\$0.00</b>
	40Mbps	\$0.00	\$2,880.00	\$0.00	\$0.00	\$2,880.00	\$0.00
	50Mbps	\$0.00	\$3,600.00	\$0.00	\$0.00	\$3,600.00	\$0.00
	60Mbps	\$0.00	\$4,320.00	\$0.00	\$0.00	\$4,320.00	\$0.00
	70Mbps	\$0.00	\$5,040.00	\$0.00	\$0.00	\$5,120.00	\$0.00
	80Mbps	\$0.00	\$5,120.00	\$0.00	\$0.00	\$6,400.00	\$0.00
	90Mbps	\$0.00	\$5,760.00	\$0.00	\$0.00	\$5,760.00	\$0.00
	100Mbps	\$0.00	\$5,600.00	\$0.00	\$0.00	\$5,600.00	\$0.00
		\$0.00	TBD <sup>(14)</sup>	\$0.00	\$0.00	TBD <sup>(14)</sup>	TBD <sup>(14)</sup>
<b>MECnet Carrier Leased Fiber</b> (includes but not limited to Sidera (formerly RCN), Charter, Comcast) <sup>(6)</sup> <sup>(14)</sup>							

**MECnet Community Internet (deployed over fiber)** <sup>(6)(14)</sup>

	\$0.00	\$1,763.00	\$0.00	\$0.00	\$0.00	\$1,763.00	\$0.00	TBD <sup>(14)</sup>
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**12 MONTH PRICING with Wrap-Around**

Service <sup>(13)</sup>								
MBS1/Comcast 50Mbps/10Mbps <sup>(9)(13)</sup>	\$0.00	\$463.50	\$0.00	\$0.00	\$0.00	\$463.50	\$299.00	
MBS1/Comcast 22Mbps/5Mbps <sup>(9)(13)</sup>	\$0.00	\$382.50	\$0.00	\$0.00	\$0.00	\$382.50	\$299.00	
MBS1/Comcast 16Mbps/2Mbps <sup>(9)(13)</sup>	\$0.00	\$359.10	\$0.00	\$0.00	\$0.00	\$359.10	\$299.00	
MBS1/Comcast 12Mbps/2Mbps <sup>(9)(13)</sup>	\$0.00	\$292.50	\$0.00	\$0.00	\$0.00	\$292.50	\$299.00	
MBS2/Charter 5Mbps/512Kbps <sup>(9)(13)</sup>	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$153.00	\$299.00	
MBS2/Charter 16Mbps/2Mbps <sup>(9)(13)</sup>	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$198.00	\$299.00	
MBS2/Charter 25Mbps/3Mbps <sup>(9)(13)</sup>	\$0.00	\$324.00	\$0.00	\$0.00	\$0.00	\$324.00	\$299.00	
MBS2/Charter 50Mbps/5Mbps <sup>(9)(13)</sup>	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$414.00	\$299.00	
MBS2/Charter 100Mbps/5Mbps <sup>(9)(13)</sup>	\$0.00	\$530.00	\$0.00	\$0.00	\$0.00	\$530.00	\$299.00	
MBS3/Fiber optics 25Mbps/25Mbps <sup>(9)(13)</sup>	\$0.00	\$246.60	\$0.00	\$0.00	\$0.00	\$246.60	\$198.00	
MBS3/Fiber optics 35Mbps/35Mbps <sup>(9)(13)</sup>	\$0.00	\$319.50	\$0.00	\$0.00	\$0.00	\$319.50	\$198.00	
MBS3/Fiber optics 50Mbps/20Mbps <sup>(9)(13)</sup>	\$0.00	\$477.00	\$0.00	\$0.00	\$0.00	\$477.00	\$198.00	
MBS3/Fiber optics 150Mbps/30Mbps <sup>(9)(13)</sup>	\$0.00	\$517.50	\$0.00	\$0.00	\$0.00	\$517.50	\$198.00	
MBS3/Fiber optics (T1 and 50/20) Schools <sup>(9)</sup>	\$0.00	\$1,180.00	\$0.00	\$0.00	\$0.00	\$1,180.00	\$198.00	
MBS3/Fiber optics (T1 and 50/20) Municipalities <sup>(9)(13)</sup>	\$0.00	\$1,094.00	\$0.00	\$0.00	\$0.00	\$1,094.00	\$198.00	
Additional IP's								
MBS1/Comcast -13 Additional IP's	\$0.00	\$5.00	\$0.00	\$0.00	\$0.00	\$5.00	\$0.00	
MBS2/Charter - 5 Additional IP's	\$0.00	\$16.99	\$0.00	\$0.00	\$0.00	\$16.99	\$0.00	
MBS2/Charter -13 Additional IP's	\$0.00	\$32.99	\$0.00	\$0.00	\$0.00	\$32.99	\$0.00	
MBS3/Fiber optics - 5 Additional IP's	\$0.00	\$20.00	\$0.00	\$0.00	\$0.00	\$20.00	\$0.00	
MBS3/Fiber optics -13 Additional IP's	\$0.00	\$50.00	\$0.00	\$0.00	\$0.00	\$50.00	\$0.00	
MBS3/Fiber optics - 29 Additional IP's	\$0.00	\$80.00	\$0.00	\$0.00	\$0.00	\$80.00	\$0.00	
MBS3/Fiber optics - 61 Additional IP's	\$0.00	\$120.00	\$0.00	\$0.00	\$0.00	\$120.00	\$0.00	
MBS3/Fiber optics - 125 Additional IP's	\$0.00	\$190.00	\$0.00	\$0.00	\$0.00	\$190.00	\$0.00	
Livelinks: hardware, line support, monitoring	\$0.00	\$125.00	\$0.00	\$0.00	\$0.00	\$125.00	\$0.00	

**(8) IP addresses provided with T1's and SES**

Included

**MECnet T1 Internet Service: Schools**

(includes T1 circuit, 500 e-mail accounts, web hosting <sup>(7)</sup>, upstream content filtering, support, monitoring, training, user-group, listservs, DNS Hosting and Internet 2 Connectivity)

\$0.00	\$760.00	\$0.00	\$0.00	\$760.00	\$299.00
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**MECnet T1 Internet Service: Towns and Agencies** (includes T1 circuit, 500 e-mail accounts, web hosting <sup>(7)</sup>, upstream content filtering, support, monitoring, training, user-group, listservs, DNS Hosting and Internet 2 Connectivity)

1.54Mbps \$0.00 \$661.00 \$0.00 \$661.00 \$299.00

**MECnet T1 Plus Internet Service** (includes (2) bonded T1 circuits, 500 e-mail accounts, web hosting <sup>(7)</sup>, upstream content filtering, support, monitoring, training, user-group, listservs, DNS Hosting and Internet 2 Connectivity)

3.0Mbps \$0.00 \$1,250.00 \$0.00 \$1,250.00 \$299.00

**Customers who purchase 3 or more services receive a 10% discount on Individual T1's, MBS1, MBS2, MBS3 and Firewall Service (Joebox)**

10Mbps \$855.00 \$0.00 \$100.00 <sup>(3)</sup> \$0.00 \$855.00 \$350.00  
 100Mbps \$1,785.00 \$0.00 \$100.00 <sup>(3)</sup> \$0.00 \$1,785.00 \$350.00  
 Gig \$3,050.00 \$0.00 \$100.00 <sup>(3)</sup> \$0.00 \$3,050.00 \$350.00

Leased Joebox V3/1000 - Up to 100 users  
 Leased Joebox V3/3000 - for 100 to 4000 users or 20 MB connection  
 Leased Joebox V3/5000 - for up to 8000 computers or 60MB connection  
 Joebox Support for purchase after 1 year

\$0.00 \$199.00 \$0.00 \$199.00 \$350.00  
 \$0.00 \$299.00 \$0.00 \$299.00 \$350.00  
 \$0.00 \$325.00 \$0.00 \$325.00 \$350.00  
 \$0.00 \$125.00 \$0.00 \$125.00 \$350.00

**Premium Internet Service Bundle (includes Leased Firewall & Internet Service) <sup>(10)</sup>**

\$0.00 \$0.00 \$0.00 \$0.00 \$350.00  
 10% discount off MSRP on firewall  
 10% discount off MSRP on firewall

Leased SonicWALL NSA7500 w/CGSS <sup>(11)</sup>  
 Leased SonicWALL NSA6500 w/CGSS <sup>(11)</sup>  
 Leased SonicWALL NSA5500 w/CGSS <sup>(11)</sup>  
 Leased SonicWALL NSA4500 w/CGSS <sup>(11)</sup>  
 Leased SonicWALL NSA3500 w/CGSS <sup>(11)</sup>  
 Leased SonicWALL NSA2400 w/CGSS <sup>(11)</sup>

\$0.00 \$1,650.00 \$0.00 \$1,650.00 \$0.00  
 \$0.00 \$890.00 \$0.00 \$890.00 \$0.00  
 \$0.00 \$575.00 \$0.00 \$575.00 \$0.00  
 \$0.00 \$320.00 \$0.00 \$320.00 \$0.00  
 \$0.00 \$270.00 \$0.00 \$270.00 \$0.00  
 \$0.00 \$250.00 \$0.00 \$250.00 \$0.00

**24 MONTH: Cities, Towns & State Agencies**

MBS1/Comcast 50Mbps/10Mbps <sup>(12)/(13)</sup>  
 MBS1/Comcast 22Mbps/5Mbps <sup>(12)/(13)</sup>  
 MBS1/Comcast 16Mbps/2Mbps <sup>(12)/(13)</sup>  
 MBS1/Comcast 12Mbps/2Mbps <sup>(12)/(13)</sup>  
 MBS3/Fiber Optics 25Mbps/25Mbps <sup>(12)/(13)</sup>  
 MBS3/Fiber Optics 35Mbps/35Mbps <sup>(12)/(13)</sup>  
 MBS3/Fiber Optics 50Mbps/20Mbps <sup>(12)/(13)</sup>

50Mbps/10Mbps \$0.00 \$239.00 \$0.00 \$239.00 \$299.00  
 22Mbps/5Mbps \$0.00 \$150.00 \$0.00 \$150.00 \$299.00  
 16Mbps/2Mbps \$0.00 \$140.00 \$0.00 \$140.00 \$299.00  
 12Mbps/2Mbps \$0.00 \$110.00 \$0.00 \$110.00 \$299.00  
 20Mbps/15Mbps \$0.00 \$160.00 \$0.00 \$160.00 \$198.00  
 35Mbps/35Mbps \$0.00 \$180.00 \$0.00 \$180.00 \$198.00  
 50Mbps/20Mbps \$0.00 \$250.00 \$0.00 \$250.00 \$198.00



MECnet Standard Installation (CISCO 1841 with CSU/DSU) Lease					
Leased Layer 3 Switch/Router Device	85.00	\$0.00	\$0.00	\$85.00	
Leased Saturn X Series Router (Part Number 2009001)	\$0.00	\$120.00	\$0.00	\$120.00	\$0.00
Leased Saturn A Series Router (Part number 2010006)	\$0.00	\$120.00	\$0.00	\$120.00	\$0.00
	\$0.00	\$85.00	\$0.00	\$85.00	\$0.00

VoIP Managed Service: Gateway, Call Manager and Managed Services only; includes but not limited to Avaya and CISCO <sup>(14)</sup> TBD <sup>(14)</sup> TBD <sup>(14)</sup>

Sample location costs  
Additional columns may be populated with the MRC for higher speed connections.

Address	NPN/NNX	MRC	(Costs must be derived from the above pricing.)			SES 100 Mbps	SES Gig
			T1 (required)	SES 10 Mbps	SES 100 Mbps		
10 Park Plaza, Boston	617-973		\$803.00	\$1,055.00	\$1,985.00	\$3,250.00	
<sup>(4)</sup> 200 Arlington Street, Chelsea	617-626		\$803.00	\$1,055.00	\$1,985.00	\$3,250.00	
11 Lincoln Street, Plymouth	508-747		\$803.00	\$1,055.00	\$1,985.00	\$3,250.00	
20 East Worcester St., Worcester	508-929		\$803.00	\$1,055.00	\$1,985.00	\$3,250.00	
25 West Street, Leominster	978-534		\$803.00	\$1,055.00	\$1,985.00	\$3,250.00	
36 Court Street, Springfield	413-787		\$803.00	\$1,055.00	\$1,985.00	\$3,250.00	
<sup>(4)</sup> 452 Main Road, Monterey	413-528		\$803.00	\$1,055.00	\$1,985.00	\$3,250.00	
439 South Union Street, Lawrence	978-722		\$803.00	\$1,055.00	\$1,985.00	\$3,250.00	
<sup>(4)</sup> 37 Main Street, North Adams	413-663		\$803.00	\$1,055.00	\$1,985.00	\$3,250.00	

<sup>(1)</sup> Load balancing can be provided for no additional monthly cost over services purchased. A one time fee may apply. Please refer to engineering rates on cost table 4.0.

<sup>(2)</sup> MEC provides custom designed QoS services at no additional monthly cost over the services purchased. One time engineering fee may apply. Please refer to engineering rates on cost table 4.0.

<sup>(3)</sup> Inter Office Facility Charge (IOF) is based on the distance between the SES Switch and the local servicing office of the end user.

<sup>(4)</sup> Inter Office Facilities Charges will apply for North Adams, Monterey and Chelsea addresses.

<sup>(5)</sup> In the event that a customer who has agreed to purchase service under a term agreement (12 months) elects to cancel the service before the agreed-upon term, MEC will recalculate the customer's charges from the initial service date based on the rates applicable to month-to-month service, including any one-time charges applicable to month-to-month service.

<sup>(6)</sup> When a customer's service specifications require MEC to undertake special or atypical construction (or to subcontract for such services), MEC will quote customers the costs incurred by MEC for such construction or installation as a separate charge, or on an individual case basis. See cell B9.

<sup>(7)</sup> Web Hosting for T1, MBS1, MBS2, MBS3 includes 2GB of space. Web Hosting for Internet Bandwidth for SES, Charter Fiber, Sidera Fiber it is 2GB of space per 10MB

<sup>(8)</sup> Additional bandwidth beyond 100Mb can be purchased at the \$56 per Mb rate. Additional discounts will apply for 200 Mb or greater

<sup>(9)</sup> Service for MBS includes (500 e-mail accounts, web hosting, support, monitoring, training, user group, Static IP (1), listserve and DNS Hosting)

<sup>(10)</sup> Premium Internet Service bundle includes Internet connection at standard price (i.e. T1, SES, Cable, etc) with a leased firewall.

<sup>(11)</sup> CGSS includes 36 Month Lease SonicWALL 24x7 support. Price subject to change based on MSRP.

<sup>(12)</sup> Service for Cities, Town and State Agencies MBS includes (50 e-mail accounts, web hosting (1GB), support, monitoring, training, user group, Static IP (1), listserve and DNS Hosting).

<sup>(13)</sup> Speeds and prices subject to change based on Provider's Suggested Retail Offering.

<sup>(14)</sup> Price is determined on an individual basis. Final Quotes and State PO will be issued after site survey is completed.

<sup>(15)</sup> Updated pricing replaces the FY11/12 SaveSmart pricing unless the contract monthly bandwidth total is higher than the FY11/12 contract (in this case FY11/12 discounts will apply).

# Galaxy Cost Table

**Commonwealth of Massachusetts**  
**RFR ITT37 - Internet Hosting & Access Services**

**Attachment C, Services and Cost Tables**  
**Cost Table 1.0 - Internet Access**

5/20/2008

All costs provided must include all cost components required to provision the service on a monthly basis. Standard non-recurring costs, if any, must be in the cost table. If required, non-standard construction, engineering and extension costs may be quoted separately upon completion of a site survey. Bidders may expand the number of rows to fit their offerings. Do not add columns. USF fees are not allowed

	Technology	Bandwidth	Port Cost (\$-per-month)	Access Cost (\$ monthly)	Cost per mile (\$ monthly)	QoS Cost (\$ monthly)	Total Cost	Total NRC (non-recurring cost)
	<b>T1 Services (Including Local Loop)</b>							
	T1 -- Tier A (Most of Massachusetts)	1.544M					\$ 449.00	\$ 299.00
	T1 -- Tier B (Some Outlying Areas)	1.544M					\$ 549.00	\$ 299.00
	T1 -- Tier C (Remote Areas and Custom Build)	1.544M					\$ 649.00	\$ 299.00
	T1's Include local loop, 10 E-Mail Accounts, 20MB web site, DNS, unlimited technical support) T1's can be bonded up to 6x T1's							
	<b>Dial-Up Services</b>							
	Dial-Up (Unlimited, 56k, 5MB Web Site, E-Mail)	56K					\$ 10.95	\$ 5.00
	Static IP Dial-Up (Dial-Up w/ Static IP Assignment)	56K					\$ 19.00	\$ 25.00
	Dedicated Dial-Up (Always On Dial-Up w/ Static IP)	56K					\$ 65.00	\$ 25.00
	Multi-Link PPP - Dual Dial-Up	2x56K					\$ 22.00	\$ 25.00
	Multi-Link PPP - Dual Static IP Dial-Up	2x56K					\$ 38.00	\$ 25.00
	Multi-Link PPP - Dual Dedicated Dial-Up	2x56K					\$ 100.00	\$ 25.00
	<b>ISDN Dial-Up</b>							
	ISDN (Dual 64k Dial Access)	128K					\$ 79.00	\$ 25.00
	<b>ADSL Services</b>							
	ADSL 768 x 128k (Incl. Self Ins. CPE, Web Site, Dial-Up)	768k					\$ 34.95	\$ 49.95
	ADSL 1.5M x 384k (Incl. Self Ins. CPE, Web Site, Dial-Up)	1.5M					\$ 69.95	\$ 49.95
	ADSL 3.0M x 768k (Incl. Self Ins. CPE, Web Site, Dial-Up)	3.0M					\$ 69.95	\$ 49.95
	ADSL 7.1M x 768k (Incl. Self Ins. CPE, Web Site, Dial-Up)	7.1M					\$ 199.95	\$ 49.95
	<b>IDSL Services</b>							
	IDSL 128k (Inc. Installation, CPE, Web Site, Email, Dial-Up)	128k					\$ 149.00	\$ 149.00
	<b>SDSL Services</b>							
	SDSL 128k (Inc. Installation, CPE, Web Site, Email, Dial-Up)	128k					\$ 149.00	\$ 149.00
	SDSL 256k (Inc. Installation, CPE, Web Site, Email, Dial-Up)	256k					\$ 149.00	\$ 149.00
	SDSL 384k (Inc. Installation, CPE, Web Site, Email, Dial-Up)	384k					\$ 149.00	\$ 149.00
	SDSL 768k (Inc. Installation, CPE, Web Site, Email, Dial-Up)	768k					\$ 249.00	\$ 149.00
	SDSL 1M (Inc. Installation, CPE, Web Site, Email, Dial-Up)	1M					\$ 299.00	\$ 149.00
	SDSL 1.1M (Inc. Installation, CPE, Web Site, Email, Dial-Up)	1.1M					\$ 299.00	\$ 149.00
	SDSL 1.5M (Inc. Installation, CPE, Web Site, Email, Dial-Up)	1.5M					\$ 349.00	\$ 149.00



	Galaxy Provided (/26) \$300/year								\$	25.00	\$	99.00
	Galaxy Provided (/27) \$240/year								\$	20.00	\$	49.00
	Galaxy Provided (/28) \$180/year								\$	15.00	\$	49.00
	Galaxy Provided (/29) \$144/year								\$	12.00	\$	49.00
	<b>QoS Services</b>											
	QoS (DSL, T1, T3)							\$	49.00		\$	49.00
	QoS (Metro Ethernet and Wireless)										Special Quote Required	
	<b>Other Services</b>											
	Other data connectivity options such as Fiber, SONET, ATM, Frame-Relay and Wireless are available from Galaxy, but pricing is variable based on location, speed, and application.											

Sample Location Costs			
Additional columns may be populated with the MRC for higher speed connections. Costs must be derived from the above pricing.			
Address	NPN/NINX	T1 (required)	
10 Park Plaza, Boston	617-973	\$	449.00
200 Arlington Street, Chelsea	617-626	\$	449.00
11 Lincoln Street, Plymouth	508-747	\$	449.00
20 East Worcester St., Worcester	508-929	\$	449.00
25 West Street, Leominster	978-534	\$	449.00
36 Court Street, Springfield	413-787	\$	449.00
452 Main Road, Monterey	413-528	\$	649.00
439 South Union Street, Lawrence	978-722	\$	449.00
37 Main Street, North Adams	413-663	\$	649.00

**Funding Year 2012 - FRN 2290697**

	ITEM	MECnet ANNUAL PRICE	MECnet Cost Table FY 2012 Page #	MVA ANNUAL PRICE	MVA Cost Table FY 2012 Page #
Line 1	100 Mbps SES \$1,785.00/mo Internet Service x 12 mos  100 Mbps SES \$7,500/mo Internet Service x 12 mos  Proposed one-time cost	\$21,420.00	Pg. 4		
Line 2	Bandwidth over SES Circuit 30Mbps & leased firewall \$2,160/mo x 12 mos  Bandwidth over SES Circuit 20Mbps \$3,300.00  Firewall service bundled with 20 Mbps  Firewall embedded/filtering Medium \$85.00/mo x 12 mos  Proposed one-time cost	\$25,920.00    -	Pg. 2    Pg. 6		
Line 3	10 Mbps SES \$855.00/mo x 5 bldgs=\$4,275.00 Internet Service x 12 mos  10 Mbps SES \$2,775/mo x 5 bldgs = \$13,875.00 Internet Service x 12 mos Proposed one-time cost	\$51,300.00	Pg. 4		
Line 3A	10 Mbps SES with leased equipment \$975.00/mo Add'l bldg. x 12 mos  10 Mbps SES \$2,775.00/mo x 1 bldg x 12 mos Proposed one-time cost	\$11,700.00	Pgs. 4 and 5		No comparable services offered
<p align="center"><b><u>MECnet</u></b></p> <p align="center"><b>Total Annual Cost: \$110,340.00</b></p>					

# MVA Cost Table



**Commonwealth of Massachusetts**  
**RFR ITT37 - Internet Hosting & Access Services**

Attachment C, Services and Cost Tables  
 Cost Table 1.0 - Internet Access

5/20/2008

All costs provided must include all cost components required to provision the service on a monthly basis.  
 Standard non-recurring costs, if any, must be in the cost table.  
 If required, non-standard construction, engineering and extension costs may be quoted separately upon completion of a site survey.  
 Bidders may expand the number of rows to fit their offerings. Do not add columns.  
 USF fees are not allowed

	<u>Technology</u>	<u>Bandwidth</u>	<u>Port Cost</u> (\$-per-month)	<u>Access Cost</u> (\$ monthly)	<u>Cost</u> per mile (\$ monthly)	<u>QoS Cost</u> (\$ monthly)	<u>Total</u> <u>Cost</u>	<u>Total NRC</u> (non-recurring cost)
	e.g. dial-up (dynamic/static IP address), multi-link, dual dial-up, ISDN, ADSL, SDSL, Cable, T1 (fractional/full/dual), T3, Fixed point-to-point wireless, MPLS, Fiber, ...	e.g. 56K, 1.544M, ..., OC-12			<u>see note below on mileage</u>	<u>see note below on QoS</u>		
	1 mb Bandwidth	1 mb	\$80	By Quote	\$18	n/a		
	T1 in Boston	1.544mb	\$120.00	\$250.00	see mileage note	see QoS note	\$370.00	\$500.00
	Dial-up(coverage 999 ALL CITIES) 56K			\$6.50	n/a	n/a	\$6.50	
	Dial-up w/ Static IP	56k		\$15.95	n/a	n/a	\$15.95	n/a
	ISDN \$.08 per min. additional usag 128K		\$160.00	\$90.00	\$18.00	n/a	\$250.00	n/a
	DSL	768/128Kbps		\$32.95	n/a	n/a	\$32.95	n/a
	DSL	1500/384Kbps		\$39.95	n/a	n/a	\$39.95	n/a
	DSL	3000/768Kbps		\$44.95	n/a	n/a	\$44.95	n/a
	DSL	7100/768Kbps		\$139.00	n/a	n/a	\$139.00	n/a
	Wireless 512	80	50	\$100.00	n/a	n/a	\$150.00	\$500.00
	Wireless 1 mb	80	80	\$200.00	n/a	n/a	\$280.00	\$500.00
	Wireless 2 mb	80	160	\$200.00	n/a	n/a	\$360.00	\$500.00
	Wireless 5 mb	80	400	\$200.00	n/a	n/a	\$600.00	\$500.00
	wireless 10 mb	80	800	\$250.00	n/a	n/a	\$1,050.00	\$1,000.00
	wireless 20 mb	80	1600	\$350.00	n/a	n/a	\$1,950.00	\$1,000.00
	wireless 45 mb	80	3600	\$750.00	n/a	n/a	\$4,350	\$5,000.00
	wireless 155 mb	60	9300	\$1,100.00	n/a	n/a	\$10,400.00	\$5,000.00
	wireless GigE		QUOTE					

Dual: T1+wireless 80 per mb 120 \$350.00 n/a 470 \$1,000.00  
(due to variations in each install quote is required)

**Sample location costs**

Additional columns may be populated with the MRC for higher speed connections.  
**MRC** (Costs must be derived from the above price See note on mileage  
**T1**

Address	NPN/NNX	(required)
10 Park Plaza, Boston	617-973	395
200 Arlington Street, Chelsea	617-626	425
11 Lincoln Street, Plymouth	508-747	499
20 East Worcester St., Worcester	508-929	490
25 West Street, Leominster	978-534	690
36 Court Street, Springfield	413-787	475
452 Main Road, Monterey	413-528	790
439 South Union Street, Lawrence	978-722	479
37 Main Street, North Adams	413-663	525

**NOTE ON MILEAGE and MRC**  
While \$18 per mile is typical, we have arrangements with Level3, XO, NAN and others to use their POPs and pay less mileage. This means we do not have to include mileage back to Boston but simply to the closest Verizon Central office in which our vendor is located. This represents significant cost savings for backhauling circuits from western MA to Boston.

**NOTES ON QOS**  
1- We do NOT charge an extra fee for working with the customers QOS issues because we view it as part of living up to our SLA. 2- There are different QOS expectations for wired services and wireless services due to the nature of the technologies involved: Licensed wireless circuits can generally respond with similar QOS to a wired equivalent, however unlicensed wireless, which can be installed in just an hour or so, may only come close in

MVA.NET/USAI.net is in the process of filing for CLEC status which will allow us access to Verizon lines at reduced rates and with better coverage into western MA.

**Funding Year 2012 - FRN 2290697**

	ITEM	MECnet ANNUAL PRICE	MECnet Cost Table FY 2012 Page #	CELT ANNUAL PRICE	CELT Cost Table FY 2012 Page #
Line 1	100 Mbps SES \$1,785.00/mo Internet Service x 12 mos	\$21,420.00	Pg. 4		
	100 Mbps SES \$2,900/mo Internet Service x 12 mos			\$34,800.00	Pg. 11
	Proposed one-time cost			-	-
Line 2	Bandwidth over SES Circuit 30Mbps & leased firewall \$2,160/mo x 12 mos	\$25,920.00	Pg. 2		
	Bandwidth over SES Circuit 30Mbps			N/A	-
	Firewall service bundled with 30 Mbps	-	Pg. 6	N/A	-
	Firewall NSA35008			\$2,376.50	Pg. 3 (Components and Peripherals)
	Proposed one-time cost			-	-
Line 3	10 Mbps SES \$855.00/mo x 5 bldgs=\$4,275.00 Internet Service x 12 mos	\$51,300.00	Pg. 4		
	10 Mbps SES \$1,700/mo x 5 bldgs = \$8,500.00 Internet Service x 12 mos			\$102,000.00	Pg. 11
	Proposed one-time cost			-	
Line 3A	10 Mbps SES with leased equipment \$975.00/mo Add'l bldg. x 12 mos	\$11,700.00	Pgs. 4 and 5		
	10 Mbps SES \$2,860.00/mo x 1 bldg x 12 mos			\$34,320.00	Pg. 11
	Proposed one-time cost			-	
<b>Total Annual Cost:</b>		<b>MECnet \$110,340.00</b>		<b>Celt \$173,496.50</b>	
			<b>Difference:</b>	<b>\$63,156.50</b>	

# Celt Cost Table

**Commonwealth of Massachusetts**  
**RFR ITT37 - Internet Hosting & Access**  
**Services**

**Attachment C, Services and Cost Tables**  
**Cost Table 1.0 - Categories 1 & 3:**  
**Internet Access**

If required, non-standard construction, engineering and extension costs may be quoted separately upon completion of a site survey

All costs provided must include all cost components required to provision the service on a monthly basis.  
 Bidders may expand the number of rows to fit their offerings.  
 USF fees are not allowed

<u>Technology</u>	<u>Bandwidth</u>	<u>Port Cost</u> (\$-per-month)	<u>Access Cost</u> (\$ monthly)	<u>Cost</u> per mile (\$ monthly)	<u>QoS Cost</u> (\$ monthly)	<u>Total Monthly</u> <u>Cost</u>	<u>Total NRC</u> <u>(non-recurring</u> <u>cost)</u>
<b>Comcast 12 x 2</b>							
Integrity/Comcast Connect	12Mbps/2Mbps	\$ -	\$214.98	\$ -	\$ -	\$214.98	\$200.00
Integrity/Comcast School Connect via Secured Astaro	12Mbps/2Mbps with Astaro 120	\$ -	\$380.00	\$ -	\$ -	\$380.00	\$399.00
Integrity/Comcast School Connect via Secured Astaro	12Mbps/2Mbps with Astaro 220	\$ -	\$490.00	\$ -	\$ -	\$490.00	\$399.00
Integrity/Comcast School Connect via Secured Sonicwall	12Mbps/2Mbps with Sonicwall NSA3500	\$ -	\$780.00	\$ -	\$ -	\$780.00	\$399.00
Integrity/Comcast Campus Connect via Secured Astaro	12Mbps/2Mbps with Astaro 320	\$ -	\$780.00	\$ -	\$ -	\$780.00	\$399.00
Integrity/Comcast Campus Connect via Secured Sonicwall	12Mbps/2Mbps with Sonicwall NSA4500	\$ -	\$1,213.00	\$ -	\$ -	\$1,213.00	\$399.00
Integrity/Comcast District Connect via Secured Astaro	12Mbps/2Mbps with Astaro 425	\$ -	\$1,190.00	\$ -	\$ -	\$1,190.00	\$399.00
Integrity/Comcast District Connect via Secured Sonicwall	12Mbps/2Mbps with Sonicwall NSA5000	\$ -	\$1,471.00	\$ -	\$ -	\$1,471.00	\$399.00
Integrity/Comcast District Plus Connect via Secured Astaro	12Mbps/2Mbps with Astaro 525	\$ -	\$1,930.00	\$ -	\$ -	\$1,930.00	\$399.00

Integrity/Comcast District Plus Connect via Secured Astaro	12Mbps/2Mbps with Astaro 625	\$	-	\$2,540.00	\$	-	\$	-	\$2,540.00	\$399.00
Integrity/Comcast District Plus Connect via Secured Sonicwall	12Mbps/2Mbps with Sonicwall NSA6500	\$	-	\$1,705.00	\$	-	\$	-	\$1,705.00	\$399.00
<b>Comcast 22 x 5</b>										
Integrity/Comcast Connect	22Mbps/5Mbps	\$	-	\$294.90	\$	-	\$	-	\$294.90	\$200.00
Integrity/Comcast School Connect via Secured Astaro	22Mbps/5Mbps with Astaro 120	\$	-	\$459.69	\$	-	\$	-	\$459.69	\$399.00
Integrity/Comcast School Connect via Secured Astaro	22Mbps/5Mbps with Astaro 220	\$	-	\$570.00	\$	-	\$	-	\$570.00	\$399.00
Integrity/Comcast School Connect via Secured Sonicwall	22Mbps/5Mbps with Sonicwall NSA3500	\$	-	\$1,150.00	\$	-	\$	-	\$1,150.00	\$399.00
Integrity/Comcast Campus Connect via Secured Astaro	22Mbps/5Mbps with Astaro 320	\$	-	\$860.00	\$	-	\$	-	\$860.00	\$399.00
Integrity/Comcast Campus Connect via Secured Sonicwall	22Mbps/5Mbps with Sonicwall NSA4500	\$	-	\$1,213.00	\$	-	\$	-	\$1,213.00	\$399.00
Integrity/Comcast District Connect via Secured Astaro	22Mbps/5Mbps with Astaro 425	\$	-	\$1,270.00	\$	-	\$	-	\$1,270.00	\$399.00
Integrity/Comcast District Connect via Secured Sonicwall	22Mbps/5Mbps with Sonicwall NSA5000	\$	-	\$1,471.00	\$	-	\$	-	\$1,471.00	\$399.00
Integrity/Comcast District Plus Connect via Secured Astaro	22Mbps/5Mbps with Astaro 525	\$	-	\$2,010.00	\$	-	\$	-	\$2,010.00	\$399.00
Integrity/Comcast District Plus Connect via Secured Astaro	22Mbps/5Mbps with Astaro 625	\$	-	\$2,620.00	\$	-	\$	-	\$2,620.00	\$399.00
Integrity/Comcast District Plus Connect via Secured Sonicwall	22Mbps/5Mbps with Sonicwall NSA6500	\$	-	\$1,705.00	\$	-	\$	-	\$1,705.00	\$399.00
<b>Comcast 50 x 10</b>										
Integrity/Comcast Connect	50Mbps/10Mbps	\$	-	\$474.90	\$	-	\$	-	\$474.90	\$200.00
Integrity/Comcast School Connect via Secured Astaro	50Mbps/10 Mbps with Astaro 120	\$	-	\$640.00	\$	-	\$	-	\$640.00	\$399.00
Integrity/Comcast School Connect via Secured Astaro	50Mbps/10 Mbps with Astaro 220	\$	-	\$750.00	\$	-	\$	-	\$750.00	\$399.00
Integrity/Comcast School Connect via Secured Sonicwall	50Mbps/10Mbps with Sonicwall NSA3500	\$	-	\$1,150.00	\$	-	\$	-	\$1,150.00	\$399.00
Integrity/Comcast Campus Connect via Secured Astaro	50Mbps/10Mbps with Astaro 320	\$	-	\$1,040.00	\$	-	\$	-	\$1,040.00	\$399.00
Integrity/Comcast Campus Connect via Secured Sonicwall	50Mbps/10Mbps with Sonicwall NSA4500	\$	-	\$1,213.00	\$	-	\$	-	\$1,213.00	\$399.00
Integrity/Comcast District Connect via Secured Astaro	50Mbps/10Mbps with Astaro 425	\$	-	\$1,450.00	\$	-	\$	-	\$1,450.00	\$399.00
Integrity/Comcast District Connect via Secured Sonicwall	50Mbps/10Mbps with Sonicwall NSA5000	\$	-	\$1,471.00	\$	-	\$	-	\$1,471.00	\$399.00

Integrity/Comcast District Plus Connect via Secured Astaro	50Mbps/10Mbps with Astaro 525	\$	-	\$2,190.00	\$	-	\$	-	\$2,190.00	\$399.00
Integrity/Comcast District Plus Connect via Secured Astaro	50Mbps/10Mbps with Astaro 625	\$	-	\$2,800.00	\$	-	\$	-	\$2,800.00	\$399.00
Integrity/Comcast District Plus Connect via Secured Sonicwall	50Mbps/10Mbps with Sonicwall NSA6500	\$	-	\$1,705.00	\$	-	\$	-	\$1,705.00	\$399.00
<b>Comcast 100 x 10</b>										
Integrity/Comcast Connect	100Mbps/10Mbps	\$	-	\$834.90	\$	-	\$	-	\$834.90	\$200.00
Integrity/Comcast School Connect via Secured Astaro	100Mbps/10 Mbps with Astaro 120	\$	-	\$1,000.00	\$	-	\$	-	\$1,000.00	\$399.00
Integrity/Comcast School Connect via Secured Astaro	100Mbps/10Mbps with Astaro 220	\$	-	\$1,110.00	\$	-	\$	-	\$1,110.00	\$399.00
Integrity/Comcast School Connect via Secured Sonicwall	100Mbps/10Mbps with Sonicwall NSA3500	\$	-	\$1,150.00	\$	-	\$	-	\$1,150.00	\$399.00
Integrity/Comcast Campus Connect via Secured Astaro	100Mbps/10Mbps with Astaro 320	\$	-	\$1,400.00	\$	-	\$	-	\$1,400.00	\$399.00
Integrity/Comcast Campus Connect via Secured Sonicwall	100Mbps/10Mbps with Sonicwall NSA4500	\$	-	\$1,213.00	\$	-	\$	-	\$1,213.00	\$399.00
Integrity/Comcast District Connect via Secured Astaro	100Mbps/10Mbps with Astaro 425	\$	-	\$1,810.00	\$	-	\$	-	\$1,810.00	\$399.00
Integrity/Comcast District Connect via Secured Sonicwall	100Mbps/10Mbps with Sonicwall NSA5000	\$	-	\$1,471.00	\$	-	\$	-	\$1,471.00	\$399.00
Integrity/Comcast District Plus Connect via Secured Astaro	100Mbps/10Mbps with Astaro 525	\$	-	\$2,550.00	\$	-	\$	-	\$2,550.00	\$399.00
Integrity/Comcast District Plus Connect via Secured Astaro	100Mbps/10Mbps with Astaro 625	\$	-	\$3,160.00	\$	-	\$	-	\$3,160.00	\$399.00
Integrity/Comcast District Plus Connect via Secured Sonicwall	100Mbps/10Mbps with Sonicwall NSA6500	\$	-	\$1,705.00	\$	-	\$	-	\$1,705.00	\$399.00
<b>Comcast Fiber (subject to availability and site survey)</b>										
Fiber Quotes available subject to availability at your address	Site survey required			\$0.00					\$0.00	
<b>Charter 5.0 Mbps x 512 Kbps</b>										
Integrity Charter Connect	5 mbps x 512kbps			\$160.00					\$160.00	\$200.00
Integrity/Charter School Connect via Secured Astaro	5 Mbps x 512 kbps with Astaro 120	\$	-	\$420.00	\$	-	\$	-	\$420.00	\$399.00

Integrity/Charter School Connect via Secured Astaro	5 Mbps x 512 kbps with Astaro 220	\$	-	\$530.00	\$	-	\$	-	\$530.00	\$399.00
Integrity/Charter School Connect via Secured Soniwall	5 Mbps x 512 kbps with Soniwall	\$	-	\$1,150.00	\$	-	\$	-	\$1,150.00	\$399.00
Integrity/Charter Campus Connect via Secured Astaro	5 Mbps x 512 kbps with Astaro 320	\$	-	\$820.00	\$	-	\$	-	\$820.00	\$399.00
Integrity/Charter Campus Connect via Secured Soniwall	5 Mbps x 512 kbps with Soniwall	\$	-	\$1,213.00	\$	-	\$	-	\$1,213.00	\$399.00
Integrity/Charter District Connect via Secured Astaro	5 Mbps x 512 kbps with Astaro 425	\$	-	\$1,220.00	\$	-	\$	-	\$1,220.00	\$399.00
Integrity/Charter District Connect via Secured Soniwall	5 Mbps x 512 kbps with Soniwall NSA5000	\$	-	\$1,471.00	\$	-	\$	-	\$1,471.00	\$399.00
Integrity/Charter District Plus Connect via Secured Astaro	5 Mbps x 512 kbps with Astaro 525	\$	-	\$1,970.00	\$	-	\$	-	\$1,970.00	\$399.00
Integrity/Charter District Plus Connect via Secured Astaro	5 Mbps x 512 kbps with Astaro 625	\$	-	\$2,570.00	\$	-	\$	-	\$2,570.00	\$399.00
Integrity/Charter District Plus Connect via Secured Soniwall	5 Mbps x 512 kbps with Soniwall NSA6500	\$	-	\$1,705.00	\$	-	\$	-	\$1,705.00	\$399.00

### Charter 20 x 3

Integrity Charter Connect	20 Mbps x 3 Mbps			\$210.00					\$210.00	\$200.00
Integrity/Charter School Connect via Secured Astaro	20 Mbps x 3 Mbps with Astaro 120	\$	-	\$510.77	\$	-	\$	-	\$510.77	\$399.00
Integrity/Charter School Connect via Secured Astaro	20 Mbps x 3 Mbps with Astaro 220	\$	-	\$620.00	\$	-	\$	-	\$620.00	\$399.00
Integrity/Charter School Connect via Secured Soniwall	20 Mbps x 3 Mbps with Soniwall NSA3500	\$	-	\$1,150.00	\$	-	\$	-	\$1,150.00	\$399.00
Integrity/Charter Campus Connect via Secured Astaro	20 Mbps x 3 Mbps with Astaro 320	\$	-	\$910.00	\$	-	\$	-	\$910.00	\$399.00
Integrity/Charter Campus Connect via Secured Soniwall	20 Mbps x 3 Mbps with Soniwall NSA4500	\$	-	\$1,213.00	\$	-	\$	-	\$1,213.00	\$399.00
Integrity/Charter District Connect via Secured Astaro	20 Mbps x 3 Mbps with Astaro 425	\$	-	\$1,320.00	\$	-	\$	-	\$1,320.00	\$399.00
Integrity/Charter District Connect via Secured Soniwall	20 Mbps x 3 Mbps with Soniwall NSA5000	\$	-	\$1,471.00	\$	-	\$	-	\$1,471.00	\$399.00
Integrity/Charter District Plus Connect via Secured Astaro	20 Mbps x 3 Mbps with Astaro 525	\$	-	\$2,060.00	\$	-	\$	-	\$2,060.00	\$399.00



Integrity/Charter District Plus Connect via Secured Astaro	20 Mbps x 3 Mbps with Astaro 625	\$	-	\$2,670.00	\$	-	\$	-	\$2,670.00	\$399.00
Integrity/Charter District Plus Connect via Secured Sonicwall	20 Mbps x 3 Mbps with Sonicwall NSA6500	\$	-	\$1,705.00	\$	-	\$	-	\$1,705.00	\$399.00
Charter 30 x 4										
Integrity Charter Connect	30 Mbps x 4 Mbps			\$295.00					\$295.00	\$200.00
Charter 50 x 5										
Integrity Charter Connect	50 Mbps x 5 Mbps			\$397.00					\$397.00	\$200.00
Integrity/Charter School Connect via Secured Astaro	50 Mbps x 5 Mbps with Astaro 120	\$	-	\$600.00	\$	-	\$	-	\$600.00	\$399.00
Integrity/Charter School Connect via Secured Astaro	50 Mbps x 5 Mbps with Astaro 220	\$	-	\$720.00	\$	-	\$	-	\$720.00	\$399.00
Integrity/Charter School Connect via Secured Sonicwall	50 Mbps x 5 Mbps with Sonicwall NSA3500	\$	-	\$1,150.00	\$	-	\$	-	\$1,150.00	\$399.00
Integrity/Charter Campus Connect via Secured Astaro	50 Mbps x 5 Mbps with Astaro 320	\$	-	\$1,010.00	\$	-	\$	-	\$1,010.00	\$399.00
Integrity/Charter Campus Connect via Secured Sonicwall	50 Mbps x 5 Mbps with Sonicwall NSA4500	\$	-	\$1,213.00	\$	-	\$	-	\$1,213.00	\$399.00
Integrity/Charter District Connect via Secured Astaro	50 Mbps x 5 Mbps with Astaro 425	\$	-	\$1,410.00	\$	-	\$	-	\$1,410.00	\$399.00
Integrity/Charter District Connect via Secured Sonicwall	50 Mbps x 5 Mbps with Sonicwall NSA5000	\$	-	\$1,471.00	\$	-	\$	-	\$1,471.00	\$399.00
Integrity/Charter District Plus Connect via Secured Astaro	50 Mbps x 5 Mbps with Astaro 525	\$	-	\$2,150.00	\$	-	\$	-	\$2,150.00	\$399.00
Integrity/Charter District Plus Connect via Secured Astaro	50 Mbps x 5 Mbps with Astaro 625	\$	-	\$2,760.00	\$	-	\$	-	\$2,760.00	\$399.00
Integrity/Charter District Plus Connect via Secured Sonicwall	50 Mbps x 5 Mbps with Sonicwall NSA6500	\$	-	\$1,705.00	\$	-	\$	-	\$1,705.00	\$399.00
Charter 100 x 5										
Integrity Charter Connect	100 Mbps x 5 Mbps			\$652.98					\$652.98	\$200.00
Integrity/Charter School Connect via Secured Astaro	100 Mbps x 5 Mbps with Astaro 120	\$	-	\$680.00	\$	-	\$	-	\$680.00	\$399.00
Integrity/Charter School Connect via Secured Astaro	100 Mbps x 5 Mbps with Astaro 220	\$	-	\$970.00	\$	-	\$	-	\$970.00	\$399.00

Integrity/Charter School Connect via Secured Sonicwall	100 Mbps x 5 Mbps with Sonicwall NSA3500	\$ -	\$1,150.00	\$ -	\$ -	\$ -	\$1,150.00	\$399.00
Integrity/Charter Campus Connect via Secured Astaro	100 Mbps x 5 Mbps with Astaro 320	\$ -	\$1,260.00	\$ -	\$ -	\$ -	\$1,260.00	\$399.00
Integrity/Charter Campus Connect via Secured Sonicwall	100 Mbps x 5 Mbps with Sonicwall NSA4500	\$ -	\$1,213.00	\$ -	\$ -	\$ -	\$1,213.00	\$399.00
Integrity/Charter District Connect via Secured Astaro	100 Mbps x 5 Mbps with Astaro 425	\$ -	\$1,670.00	\$ -	\$ -	\$ -	\$1,670.00	\$399.00
Integrity/Charter District Connect via Secured Sonicwall	100 Mbps x 5 Mbps with Sonicwall NSA5000	\$ -	\$1,471.00	\$ -	\$ -	\$ -	\$1,471.00	\$399.00
Integrity/Charter District Plus Connect via Secured Astaro	100 Mbps x 5 Mbps with Astaro 525	\$ -	\$2,410.00	\$ -	\$ -	\$ -	\$2,410.00	\$399.00
Integrity/Charter District Plus Connect via Secured Astaro	100 Mbps x 5 Mbps with Astaro 625	\$ -	\$3,020.00	\$ -	\$ -	\$ -	\$3,020.00	\$399.00
Integrity/Charter District Plus Connect via Secured Sonicwall	100 Mbps x 5 Mbps with Sonicwall NSA6500	\$ -	\$1,705.00	\$ -	\$ -	\$ -	\$1,705.00	\$399.00
Charter Fiber (subject to availability and site survey)								
Integrity / Charter	100 Mbps x 100 Mbps with Astaro 625		\$5,634.00				\$5,634.00	\$399.00
Fiber Quotes available subject to availability at your address								
NRC Site survey required								
Verizon 25 Mbps x 25 Mbps								
Integrity Verizon Connect	25 Mbps x 25 Mbps		\$334.98				\$334.98	\$200.00
Integrity/Verizon School Connect via Secured Astaro	25 Mbps x 25 Mbps with Astaro 120	\$ -	\$510.00	\$ -	\$ -	\$ -	\$510.00	\$399.00
Integrity/Verizon School Connect via Secured Astaro	25 Mbps x 25 Mbps with Astaro 220	\$ -	\$620.00	\$ -	\$ -	\$ -	\$620.00	\$399.00
Integrity/Verizon School Connect via Secured Sonicwall	25 Mbps x 25 Mbps with Sonicwall NSA3500	\$ -	\$1,150.00	\$ -	\$ -	\$ -	\$1,150.00	\$399.00
Integrity/Verizon Campus Connect via Secured Astaro	25 Mbps x 25 Mbps with Astaro 320	\$ -	\$910.00	\$ -	\$ -	\$ -	\$910.00	\$399.00
Integrity/Verizon Campus Connect via Secured Sonicwall	25 Mbps x 25 Mbps with Sonicwall NSA4500	\$ -	\$1,213.00	\$ -	\$ -	\$ -	\$1,213.00	\$399.00

Integrity/Verizon District Connect via Secured Astaro	25 Mbps x 25 Mbps with Astaro 425	\$	-	\$1,320.00	\$	-	\$	-	\$1,320.00	\$399.00
Integrity/Verizon District Connect via Secured Sonicwall	25 Mbps x 25 Mbps with Sonicwall NSA5000	\$	-	\$1,471.00	\$	-	\$	-	\$1,471.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Astaro	25 Mbps x 25 Mbps with Astaro 525	\$	-	\$2,060.00	\$	-	\$	-	\$2,060.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Astaro	25 Mbps x 25 Mbps with Astaro 625	\$	-	\$2,670.00	\$	-	\$	-	\$2,670.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Sonicwall	25 Mbps x 25 Mbps with Sonicwall NSA6500	\$	-	\$1,705.00	\$	-	\$	-	\$1,705.00	\$399.00
Verizon 35 Mbps x 35 Mbps										
Integrity Verizon Connect	35 Mbps x 35 Mbps			\$374.98					\$374.98	\$200.00
Integrity/Verizon School Connect via Secured Astaro	35 Mbps x 35 Mbps with Astaro 120	\$	-	\$550.00	\$	-	\$	-	\$550.00	\$399.00
Integrity/Verizon School Connect via Secured Astaro	35 Mbps x 35 Mbps with Astaro 220	\$	-	\$660.00	\$	-	\$	-	\$660.00	\$399.00
Integrity/Verizon School Connect via Secured Sonicwall	35 Mbps x 35 Mbps with Sonicwall NSA3500	\$	-	\$1,150.00	\$	-	\$	-	\$1,150.00	\$399.00
Integrity/Verizon Campus Connect via Secured Astaro	35 Mbps x 35 Mbps with Astaro 320	\$	-	\$950.00	\$	-	\$	-	\$950.00	\$399.00
Integrity/Verizon Campus Connect via Secured Sonicwall	35 Mbps x 35 Mbps with Sonicwall NSA4500	\$	-	\$1,213.00	\$	-	\$	-	\$1,213.00	\$399.00
Integrity/Verizon District Connect via Secured Astaro	35 Mbps x 35 Mbps with Astaro 425	\$	-	\$1,360.00	\$	-	\$	-	\$1,360.00	\$399.00
Integrity/Verizon District Connect via Secured Sonicwall	35 Mbps x 35 Mbps with Sonicwall NSA5000	\$	-	\$1,471.00	\$	-	\$	-	\$1,471.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Astaro	35 Mbps x 35 Mbps with Astaro 525	\$	-	\$2,100.00	\$	-	\$	-	\$2,100.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Astaro	35 Mbps x 35 Mbps with Astaro 625	\$	-	\$2,710.00	\$	-	\$	-	\$2,710.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Sonicwall	35 Mbps x 35 Mbps with Sonicwall NSA6500	\$	-	\$1,705.00	\$	-	\$	-	\$1,705.00	\$399.00
Verizon 50 Mbps x 20 Mbps										
Integrity Verizon Connect	50 Mbps x20 Mbps			\$504.98					\$504.98	\$200.00

Integrity/Verizon School Connect via Secured Astaro	50 Mbps x20 Mbps with Astaro 120	\$	-	\$680.00	\$	-	\$	-	\$680.00	\$399.00
Integrity/Verizon School Connect via Secured Astaro	50 Mbps x20 Mbps with Astaro 220	\$	-	\$790.00	\$	-	\$	-	\$790.00	\$399.00
Integrity/Verizon School Connect via Secured Sonicwall	50 Mbps x20 Mbps with Sonicwall NSA3500	\$	-	\$1,150.00	\$	-	\$	-	\$1,150.00	\$399.00
Integrity/Verizon Campus Connect via Secured Astaro	50 Mbps x20 Mbps with Astaro 320	\$	-	\$1,075.00	\$	-	\$	-	\$1,075.00	\$399.00
Integrity/Verizon Campus Connect via Secured Sonicwall	50 Mbps x20 Mbps with Sonicwall NSA4500	\$	-	\$1,213.00	\$	-	\$	-	\$1,213.00	\$399.00
Integrity/Verizon District Connect via Secured Astaro	50 Mbps x20 Mbps with Astaro 425	\$	-	\$1,490.00	\$	-	\$	-	\$1,490.00	\$399.00
Integrity/Verizon District Connect via Secured Sonicwall	50 Mbps x20 Mbps with Sonicwall NSA5000	\$	-	\$1,471.00	\$	-	\$	-	\$1,471.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Astaro	50 Mbps x20 Mbps with Astaro 525	\$	-	\$2,230.00	\$	-	\$	-	\$2,230.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Astaro	50 Mbps x20 Mbps with Astaro 625	\$	-	\$2,840.00	\$	-	\$	-	\$2,840.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Sonicwall	50 Mbps x20 Mbps with Sonicwall NSA6500	\$	-	\$1,705.00	\$	-	\$	-	\$1,705.00	\$399.00
Verizon 150 Mbps x 35 Mbps										
Integrity Verizon Connect	150 Mbps x 35 Mbps			\$584.98					\$584.98	\$200.00
Integrity/Verizon School Connect via Secured Astaro	150 Mbps x 35 Mbps with Astaro 120	\$	-	\$790.00	\$	-	\$	-	\$790.00	\$399.00
Integrity/Verizon School Connect via Secured Astaro	150 Mbps x 35 Mbps with Astaro 220	\$	-	\$970.00	\$	-	\$	-	\$970.00	\$399.00
Integrity/Verizon School Connect via Secured Sonicwall	150 Mbps x 35 Mbps with Sonicwall NSA3500	\$	-	\$1,150.00	\$	-	\$	-	\$1,150.00	\$399.00
Integrity/Verizon Campus Connect via Secured Astaro	150 Mbps x 35 Mbps with Astaro 320	\$	-	\$1,270.00	\$	-	\$	-	\$1,270.00	\$399.00
Integrity/Verizon Campus Connect via Secured Sonicwall	150 Mbps x 35 Mbps with Sonicwall NSA4500	\$	-	\$1,213.00	\$	-	\$	-	\$1,213.00	\$399.00
Integrity/Verizon District Connect via Secured Astaro	150 Mbps x 35 Mbps with Astaro 425	\$	-	\$1,740.00	\$	-	\$	-	\$1,740.00	\$399.00

Integrity/Verizon District Connect via Secured Sonicwall	150 Mbps x 35 Mbps with Sonicwall NSA5000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$1,471.00	\$1,471.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Astaro	150 Mbps x 35 Mbps with Astaro 525	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$2,620.00	\$2,620.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Astaro	150 Mbps x 35 Mbps with Astaro 625	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$1,842.00	\$1,842.00	\$399.00
Integrity/Verizon District Plus Connect via Secured Sonicwall	150 Mbps x35 Mbps with Sonicwall NSA6500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$3,340.00	\$3,340.00	\$399.00
Verizon DSL 7.1 Mbps x 768 Kbps												
Integrity Verizon Connect	5.0 Mbps x 384 Kbps				\$234.00					\$234.00		\$200.00
Verizon DSL 7.1 Mbps x 768 Kbps												
Integrity Verizon Connect	7.1 Mbps x 768 Kbps				\$234.00					\$234.00		\$200.00

Subject to availability  
NRC Subject to Site survey

## Additional Static IPs

<b>Verizon static IPs</b>	upgrade from 5 to 13	\$50.00	\$	-	\$	-	\$50.00	\$0.00
	upgrade from 5 to 29	\$80.00	\$	-	\$	-	\$80.00	\$0.00
	upgrade from 5 to 61	\$120.00	\$	-	\$	-	\$120.00	\$0.00
	upgrade from 5 to 125	\$190.00	\$	-	\$	-	\$190.00	\$0.00
<b>Charter static IPs</b>	upgrade from 5 to 13	\$15.00	\$	-	\$	-	\$15.00	\$0.00
	upgrade from 5 to 29	\$50.00	\$	-	\$	-	\$50.00	\$0.00
<b>Comcast static IPs</b>	upgrade from 5 to 13	\$15.00	\$	-	\$	-	\$15.00	\$0.00
	upgrade from 5 to 29	\$50.00	\$	-	\$	-	\$50.00	\$0.00
<b>Time Warner static IPs</b>	upgrade from 5 to 13	\$15.00	\$	-	\$	-	\$15.00	\$0.00
	upgrade from 5 to 29	\$50.00	\$	-	\$	-	\$50.00	\$0.00
<b>RCN static IPs</b>	upgrade from 5 to 13	\$15.00	\$	-	\$	-	\$15.00	\$0.00
	upgrade from 5 to 29	\$50.00	\$	-	\$	-	\$50.00	\$0.00

COMCAST Ethernet Virtual Private Lines (EVPL)							
<u>Technology</u>	<u>Bandwidth</u>	<u>Port Cost (\$-per-month)</u>	<u>Access Cost (\$ monthly)</u>	<u>Cost per mile (\$ monthly)</u>	<u>QoS Cost (\$ monthly)</u>	<u>Total Monthly Cost</u>	<u>Total NRC (non-recurring cost)</u>
Subject to availability NRC Subject to Site survey							
Integrity Access 1Gb Link/10Mbps Speed, Comcast Fiber (EvPL, requires host circuit)	1Gb link / 10 Mbps		\$ 1,050.00			\$ 1,050.00	
Integrity Access 1Gb Link/20Mbps Speed, Comcast Fiber (EvPL, requires host circuit)	1Gb link / 20 Mbps		\$ 1,148.40			\$ 1,148.40	

Integrity Access 1Gb Link/50Mbps Speed, Comcast Fiber (EvPL, requires host circuit)	1Gb link / 50 Mbps		\$ 1,390.00		\$ 1,390.00	
Integrity Access 1Gb Link/100Mbps Speed, Comcast Fiber (EvPL, requires host circuit)	1Gb link / 100 Mbps		\$ 1,999.00		\$ 1,999.00	
Leased EvPL Switch required at HUB site for backhaul WAN includes Gig E host			\$ 455.00		\$ 455.00	

Cogent Internet via fiber (SES)						
Subject to availability						
NRC Subject to Site survey						
Integrity 100 MB internet, fiber, verizon (SES)	100MB		\$ 2,900.00		\$ 2,900.00	
Integrity 10 MB internet, fiber, verizon (SES)	10 MB		\$ 1,700.00		\$ 1,716.00	
Add \$2,500 to upgrade to 200 MB service, for each 100 MB increment over 200 MB add \$2000						
Cogent 10Mbps/10Mbps, 5 Static IP, ASG425	10Mbps		\$ 2,860.00		\$ 2,860.00	
Integrity Managed Secure Internet Cogent 10Mbps/10Mbps, 5 Static IP, ASG525	10Mbps		\$ 3,600.00		\$ 3,600.00	
Integrity Managed Secure Internet Cogent 10Mbps/10Mbps, 5 Static IP, ASG625	10Mbps		\$ 4,210.00		\$ 4,210.00	
Integrity Managed Secure Internet Cogent 100Mbps/100Mbps, 5 Static IP, ASG425	100Mbps		\$ 4,060.00		\$ 4,060.00	

Integrity Managed Secure Internet Cogent 100Mbps/100Mbps, 5 Static IP, ASG525	100Mbps		\$ 4,800.00			\$ 4,800.00			\$ 4,800.00	
Integrity Managed Secure Internet Cogent 100Mbps/100Mbps, 5 Static IP, ASG625	100Mbps		\$ 5,410.00			\$ 5,410.00			\$ 5,410.00	
Comcast Internet fiber										
Subject to availability										
NRC Subject to Site survey										
Integrity 100 MB x 100 MB internet, fiber, comcast	100MB		\$ 2,900.00			\$ 2,900.00			\$ 2,900.00	
Integrity 10 MB x 10 MB internet, fiber, comcast	10 MB		\$ 1,550.00			\$ 1,550.00			\$ 1,550.00	
each 10 MB increment add \$150										
Integrity Managed Secure Internet Comcast 10Mbps/10Mbps, 5 Static IP, ASG425	10Mbps		\$ 2,860.00			\$ 2,860.00			\$ 2,860.00	
Integrity Managed Secure Internet Comcast 10Mbps/10Mbps, 5 Static IP, ASG525	10Mbps		\$ 3,600.00			\$ 3,600.00			\$ 3,600.00	
Integrity Managed Secure Internet Comcast 10Mbps/10Mbps, 5 Static IP, ASG625	10Mbps		\$ 4,210.00			\$ 4,210.00			\$ 4,210.00	
Integrity Managed Secure Internet Comcast 100Mbps/100Mbps, 5 Static IP, ASG425	100Mbps		\$ 4,060.00			\$ 4,060.00			\$ 4,060.00	
Integrity Managed Secure Internet Comcast 100Mbps/100Mbps, 5 Static IP, ASG525	100Mbps		\$ 4,800.00			\$ 4,800.00			\$ 4,800.00	
Integrity Managed Secure Internet Comcast 100Mbps/100Mbps, 5 Static IP, ASG625	100Mbps		\$ 5,410.00			\$ 5,410.00			\$ 5,410.00	



Commonwealth of Massachusetts  
RFR ITT137 - Internet Hosting & Access Services  
Attachment C: Services and Cost Tables  
Cost Table 5.0 - Category 2 & 3: System Components & Peripherals

All costs provided must include all cost components required to provision the service on a monthly basis.  
Bidders must provide their Global, National or standard commercial price list in a sortable searchable format with a discount. Enter prices and the discount below.

	Commodity/Service/Maintenance/Installation Description	Part Number	Before Discount Prices	Note	Percent Discount	After Discount Prices
	<b>Astaro: Manufacturer promotions and incentives will be applied at the time of purchase, subject to availability</b>	AL120S				
	Astaro 120 Lease 36 Months with Support	AL120S	\$ 175.00	Monthly Cost	0%	\$ 175.00
	Astaro 120 Lease 36 Months with Content Filtering & Support	AL120CFS	\$ 225.00	Monthly Cost	0%	\$ 225.00
	Astaro 120 Lease 36 Months with Content Filtering, Mail & Support	AL120CFMS	\$ 275.00	Monthly Cost	0%	\$ 275.00
	Astaro 120 Purchase with Support	AP120S	\$ 1,252.00		15%	\$ 1,064.20
	Astaro 120 Purchase with Content Filtering & Support	AP120CFS	\$ 1,788.00		15%	\$ 1,519.80
	Astaro 120 Purchase with Content Filtering, Mail & Support	AP120CFMS	\$ 2,216.00		15%	\$ 1,883.60
	Astaro 220 Lease 36 Months with Support	AL220S	\$ 235.00	Monthly Cost	0%	\$ 235.00
	Astaro 220 Lease 36 Months with Content Filtering & Support	AL220CFS	\$ 285.00	Monthly Cost	0%	\$ 285.00
	Astaro 220 Lease 36 Months with Content Filtering, Mail & Support	AL220CFMS	\$ 320.00	Monthly Cost	0%	\$ 320.00
	Astaro 220 Purchase with Support	AP220S	\$ 2,714.00		15%	\$ 2,306.90
	Astaro 220 Purchase with Content Filtering & Support	AP220CFS	\$ 3,862.00		15%	\$ 3,282.70
	Astaro 220 Purchase with Content Filtering, Mail & Support	AP220CFMS	\$ 4,758.00		15%	\$ 4,044.30
	Astaro 320 Lease 36 Months with Support	AL320S	\$ 400.00	Monthly Cost	0%	\$ 400.00
	Astaro 320 Lease 36 Months with Content Filtering & Support	AL320CFS	\$ 475.00	Monthly Cost	0%	\$ 475.00
	Astaro 320 Lease 36 Months with Content Filtering, Mail & Support	AL320CFMS	\$ 550.00	Monthly Cost	0%	\$ 550.00
	Astaro 320 Purchase with Support	AP320S	\$ 6,116.00		15%	\$ 5,198.60
	Astaro 320 Purchase with Content Filtering & Support	AP320CFS	\$ 8,272.00		15%	\$ 7,031.20
	Astaro 320 Purchase with Content Filtering, Mail & Support	AP320CFMS	\$ 10,428.00		15%	\$ 8,863.80
	Astaro 425 Lease 36 Months with Support	AL425S	\$ 875.00	Monthly Cost	0%	\$ 875.00
	Astaro 425 Lease 36 Months with Content Filtering & Support	AL425CFS	\$ 925.00	Monthly Cost	0%	\$ 925.00
	Astaro 425 Lease 36 Months with Content Filtering, Mail & Support	AL425CFMS	\$ 1,005.00	Monthly Cost	0%	\$ 1,005.00
	Astaro 425 Purchase with Support	AP425S	\$ 10,612.00		15%	\$ 9,020.20
	Astaro 425 Purchase with Content Filtering & Support	AP425CFS	\$ 14,163.00		15%	\$ 12,038.55
	Astaro 425 Purchase with Content Filtering, Mail & Support	AP425CFMS	\$ 16,931.00		15%	\$ 14,391.35
	Astaro 525 Lease 36 Months with Support	AL525S	\$ 2,000.00	Monthly Cost	0%	\$ 2,000.00
	Astaro 525 Lease 36 Months with Content Filtering & Support	AL525CFS	\$ 2,442.00	Monthly Cost	0%	\$ 2,442.00

Commonwealth of Massachusetts  
RFR ITT37 - Internet Hosting & Access Services  
Attachment C: Services and Cost Tables  
Cost Table 5.0 - Category 2 & 3: System Components & Peripherals

All costs provided must include all cost components required to provision the service on a monthly basis.  
Bidders must provide their Global, National or standard commercial price list in a sortable searchable format with a discount. Enter prices and the discount below.

	Commodity/Service/Maintenance/Installation Description	Part Number	Before Discount Prices	Note	Percent Discount	After Discount Prices
	Astaro 525 Lease 36 Months with Content Filtering, Mail & Support	AL525CFMS	\$ 2,800.00	Monthly Cost	0%	\$ 2,800.00
	Astaro 525 Purchase with Support	AP525S	\$ 21,232.00		15%	\$ 18,047.20
	Astaro 525 Purchase with Content Filtering & Support	AP525CFS	\$ 28,293.00		15%	\$ 24,049.05
	Astaro 525 Purchase with Content Filtering, Mail & Support	AP525CFMS	\$ 33,851.00		15%	\$ 28,773.35
	<b>Licenses: 12 Months Content Filtering</b>					
	Astaro 120 CF	120CF12	\$ 536.00			
	Astaro 220 CF	220CF12	\$ 1,148.00		10%	\$ 482.40
	Astaro 320 CF	320CF12	\$ 2,156.00		10%	\$ 1,940.40
	Astaro 425 CF	425CF12	\$ 3,551.00		10%	\$ 3,195.90
	Astaro 525 CF	525CF12	\$ 7,061.00		10%	\$ 6,354.90
	<b>Licenses: 36 Months Content Filtering</b>					
	Astaro 120 CF	120CF36	\$ 1,445.00		10%	\$ 1,300.50
	Astaro 220 CF	220CF36	\$ 3,075.00		10%	\$ 2,767.50
	Astaro 320 CF	320CF36	\$ 5,795.00		10%	\$ 5,215.50
	Astaro 425 CF	425CF36	\$ 9,445.00		10%	\$ 8,500.50
	Astaro 525 CF	525CF36	\$ 18,845.00		10%	\$ 16,960.50
	<b>Licenses: 60 Months Content Filtering</b>					
	Astaro 120 CF	120CF60	\$ 2,195.00		10%	\$ 1,975.50
	Astaro 220 CF	220CF60	\$ 4,595.00		10%	\$ 4,135.50
	Astaro 320 CF	320CF60	\$ 8,675.00		10%	\$ 7,807.50
	Astaro 425 CF	425CF60	\$ 14,145.00		10%	\$ 12,730.50
	Astaro 525 CF	525CF60	\$ 28,245.00		10%	\$ 25,420.50
	<b>Licenses: 12 Months Mail Filtering</b>					
	Astaro 120 MF	120MF12	\$ 428.00		10%	\$ 385.20
	Astaro 220 MF	220MF12	\$ 896.00		10%	\$ 806.40
	Astaro 320 MF	320MF12	\$ 2,156.00		10%	\$ 1,940.40
	Astaro 425 MF	425MF12	\$ 2,768.00		10%	\$ 2,491.20
	Astaro 525 MF	525MF12	\$ 5,558.00		10%	\$ 5,002.20
	<b>Licenses: 36 Months Mail Filtering</b>					
	Astaro 120 MF	120MF36	\$ 1,145.00		10%	\$ 1,030.50
	Astaro 220 MF	220MF36	\$ 2,395.00		10%	\$ 2,155.50
	Astaro 320 MF	320MF36	\$ 4,545.00		10%	\$ 4,090.50
	Astaro 425 MF	425MF36	\$ 7,395.00		10%	\$ 6,655.50
	Astaro 525 MF	525MF36	\$ 14,795.00		10%	\$ 13,315.50
	<b>Licenses: 60 Months Mail Filtering</b>					
	Astaro 120 MF	120MF60	\$ 1,725.00		10%	\$ 1,552.50
	Astaro 220 MF	220MF60	\$ 3,595.00		10%	\$ 3,235.50
	Astaro 320 MF	320MF60	\$ 6,825.00		10%	\$ 6,142.50
	Astaro 425 MF	425MF60	\$ 11,095.00		10%	\$ 9,985.50
	Astaro 525 MF	525MF60	\$ 22,195.00		10%	\$ 19,975.50
	<b>Licenses: 12 Months Support</b>					

Commonwealth of Massachusetts  
RFR ITT37 - Internet Hosting & Access Services  
Attachment C: Services and Cost Tables  
Cost Table 5.0 - Category 2 & 3: System Components & Peripherals

All costs provided must include all cost components required to provision the service on a monthly basis.  
Bidders must provide their Global, National or standard commercial price list in a sortable searchable format with a discount. Enter prices and the discount below.

Commodity/Service/Maintenance/Installation Description	Part Number	Before Discount Prices	Note	Percent Discount	After Discount Prices
Astaro 120 S	120S12	\$ 176.00		10%	\$ 158.40
Astaro 220 S	220S12	\$ 419.00		10%	\$ 377.10
Astaro 320 S	320S12	\$ 941.00		10%	\$ 846.90
Astaro 425 S	425S12	\$ 1,616.00		10%	\$ 1,454.40
Astaro 525 S	525S12	\$ 3,236.00		10%	\$ 2,912.40
<b>Licenses: 36 Months Support</b>					
Astaro 120 S	120S36	\$ 495.00		10%	\$ 445.50
Astaro 220 S	220S36	\$ 1,165.00		10%	\$ 1,048.50
Astaro 320 S	320S36	\$ 2,595.00		10%	\$ 2,335.50
Astaro 425 S	425S36	\$ 4,495.00		10%	\$ 4,045.50
Astaro 525 S	525S36	\$ 8,995.00		10%	\$ 8,095.50
<b>Licenses: 60 Months Support</b>					
Astaro 120 S	120S60	\$ 745.00		10%	\$ 670.50
Astaro 220 S	220S60	\$ 1,765.00		10%	\$ 1,588.50
Astaro 320 S	320S60	\$ 3,945.00		10%	\$ 3,550.50
Astaro 425 S	425S60	\$ 6,845.00		10%	\$ 6,160.50
Astaro 525 S	525S60	\$ 13,675.00		10%	\$ 12,307.50
Astaro Web Gateway Virtual Appliance 100	AWG100	\$ 585.00		20%	\$ 468.00
Web Filtering Subscription 100	AWGF100	\$ 1,895.00		10%	\$ 1,705.50
Maintenance Subscriptions 100	AWM100	\$ 325.00		10%	\$ 292.50
Astaro Web Gateway 100 Lease (36 months)	AWGL100	\$ 95.00		10%	\$ 85.50
Astaro Web Gateway Virtual Appliance 250	AWG250	\$ 1,235.00		20%	\$ 988.00
Web Filtering Subscription 250	AWGF250	\$ 3,825.00		10%	\$ 3,442.50
Maintenance Subscriptions 250	AWM250	\$ 665.00		10%	\$ 598.50
Astaro Web Gateway 250 Lease (36 months)	AWGL250	\$ 125.00		10%	\$ 112.50
Astaro Web Gateway Virtual Appliance 500	AWG500	\$ 1,995.00		20%	\$ 1,596.00
Web Filtering Subscription 500	AWGF500	\$ 5,245.00		10%	\$ 4,720.50
Maintenance Subscriptions 500	AWM500	\$ 965.00		10%	\$ 868.50
Astaro Web Gateway 500 Lease (36 months)	AWGL500	\$ 173.00		10%	\$ 155.70
Astaro Web Gateway Virtual Appliance 1000	AWG1000	\$ 2,535.00		20%	\$ 2,028.00
Web Filtering Subscription 1000	AWGF1000	\$ 6,125.00		10%	\$ 5,512.50
Maintenance Subscriptions 1000	AWM1000	\$ 1,235.00		10%	\$ 1,111.50
Astaro Web Gateway 1000 Lease (36 months)	AWGL1000	\$ 204.00		10%	\$ 183.60
Astaro Web Gateway Virtual Appliance Unlimited	AWGU	\$ 3,195.00		20%	\$ 2,556.00
Web Filtering Subscription Unlimited	AWGFU	\$ 7,645.00		10%	\$ 6,880.50
Maintenance Subscriptions Unlimited	AWMU	\$ 1,545.00		10%	\$ 1,390.50
Astaro Web Gateway Unlimited Lease (36 months)	AWGLU	\$ 256.00		10%	\$ 230.40
Astaro Complete Product Line		varies		10%	varies
<b>Sonicwall: Manufacturer promotions and incentives will be applied at the time of purchase, subject to availability</b>					
Sonicwall NSA35008	01-SSC-7016	\$ 5,395.00		30%	\$ 3,776.50

Commonwealth of Massachusetts  
RFR ITT37 - Internet Hosting & Access Services  
Attachment C: Services and Cost Tables  
Cost Table 5.0 - Category 2 & 3: System Components & Peripherals

All costs provided must include all cost components required to provision the service on a monthly basis.  
Bidders must provide their Global, National or standard commercial price list in a sortable searchable format with a discount. Enter prices and the discount below.

	Commodity/Service/Maintenance/Installation Description	Part Number	Before Discount Prices	Note	Percent Discount	After Discount Prices
	SonicWALL Comprehensive Gateway Security Suite for NSA 3500 (1 Year)	01-SSC-9224	\$ 1,895.00		15%	\$ 1,610.75
	SonicWALL Comprehensive Gateway Security Suite for NSA 3500 (3 Year)	01-SSC-9231	\$ 4,595.00		15%	\$ 3,905.75
	SonicWALL Lease (36 months) NSA3500	01-SSC-13500	\$ 750.00	Monthly Cost		\$ 750.00
	Sonicwall NSA4500	01-SSC-7012	\$ 4,995.00		30%	\$ 3,496.50
	SonicWALL Comprehensive Gateway Security Suite for NSA 4500 (1 Year)	01-SSC-9223	\$ 2,695.00		15%	\$ 2,290.75
	SonicWALL Comprehensive Gateway Security Suite for NSA 4500 (3 Year)	01-SSC-9230	\$ 4,595.00		15%	\$ 3,905.75
	SonicWALL Lease (36 months) NSA4500	01-SSC-L4500	\$ 831.00	Monthly Cost		\$ 831.00
	Sonicwall NSA5000	01-SSC-7042	\$ 6,995.00		30%	\$ 4,896.50
	SonicWALL Comprehensive Gateway Security Suite for NSA 5000 (1 Year)	01-SSC-9241	\$ 3,494.00		15%	\$ 2,969.90
	SonicWALL Comprehensive Gateway Security Suite for NSA 5000 (3 Year)	01-SSC-9243	\$ 8,395.00		15%	\$ 7,135.75
	SonicWALL Lease (36 months) NSA5000	01-SSC-L5000	\$ 1,071.00	Monthly Cost		\$ 1,071.00
	Sonicwall NSAE6500	01-SSC-7004	\$ 13,995.00		30%	\$ 9,796.50
	SonicWALL Comprehensive Gateway Security Suite for NSA 6500 (1 Year)	01-SSC-9221	\$ 5,595.00		15%	\$ 4,755.75
	SonicWALL Lease (36 months) 6500	01-SSC-L6500	\$ 1,305.00	Monthly Cost	0%	\$ 1,305.00
	SonicWALL Comprehensive Gateway Security Suite for NSA 6500 (3 Year)	01-SSC-2235	\$ 13,495.00		15%	\$ 11,470.75
	SonicWALL CDP 4440i	01-SSC-6503	\$ 7,999.00		15%	\$ 6,799.15
	SonicWALL CDP 4440i Support	01-SSC-XXXX	varies		15%	varies
	SonicWALL CDP 3440i	01-SSC-6302	\$ 4,999.00		15%	\$ 4,249.15
	SonicWALL CDP 3440i Support	01-SSC-XXXX	varies		15%	varies
	SonicWALL CDP 2440i	01-SSC-6301	\$ 2,999.00		15%	\$ 2,549.15
	SonicWALL CDP 2440i Support	01-SSC-XXXX	varies		15%	varies
	SonicWALL CDP Remote Offsite Storage	01-SSC-XXXX	varies		15%	varies
	SonicWALL Complete Product Line		varies		15%	varies
	<b>Exinda (Bandwidth Management)</b>					
	Exinda 4700 with 45Mbps Optimization	EX470045	\$ 11,102.00		30%	\$ 7,771.40
	Exinda 6700 with 100Mbps Optimization	EX6700100	\$ 22,216.00		30%	\$ 15,551.20
	Complete Exinda Product Line		varies		25%	varies
	<b>Bandwidth Clustering</b>					
	Fatpipe					
	PEP (3 WAN Links)	FP-X-WAN	call		0%	call
	PEP (7 WAN Links)	PEP-3-WAN	\$ 995.00		0%	\$ 995.00
	PEP Management	PEP-7-WAN	\$ 8,995.00		0%	\$ 8,995.00
		PEP-Annual	\$ 1,195.00	Annual Cost	0%	\$ 1,195.00

Commonwealth of Massachusetts  
RFR ITT37 - Internet Hosting & Access Services

Attachment C, Services and Cost Tables  
Cost Table 5.0 - Category 2 & 3: System Components & Peripherals

**All costs provided must include all cost components required to provision the service on a monthly basis. Bidders must provide their Global, National or standard commercial price list in a sortable searchable format with a discount. Enter prices and the discount below.**

[illegible]

# Exhibit 8

Revised Funding Commitment Decision Letter

Dated October 16, 2013



Universal Service Administrative Company

Schools and Libraries Division

**Revised Funding Commitment Decision Letter**  
Funding Year 2012: (07/01/2012 - 06/30/2013)

October 16, 2013

Jane M. Perreault  
METHUEN PUBLIC SCHOOLS  
90 HAMPSHIRE STREET QUINN BUILDING  
METHUEN, MA 01844

RE: Form 471 Application Number: 843668  
Billed Entity Number: 120388  
Applicant's Form Identifier: 471yr15

This letter is your notification that the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) has completed its review of your request.

The Report that follows this Revised Funding Commitment Decision Letter (RFCDL) provides you with the dollar value and other details of the funding commitments made for the Form 471 identified above. This Report may have been updated to reflect the new total amount of discount for a funding request. A decision in this Revised Funding Commitment Decision Letter (RFCDL) supersedes a decision in the FCDL you may have received for the Funding Request Number(s) (FRN) in the Funding Commitment Report (Report) that follows this letter. An explanation of the items in the Report is in the "Guide to USAC Letter Reports" posted in the Reference Area of our website.

If FCC Form 486, Receipt of Service Confirmation Form, has not already been submitted, applicants should use THIS updated information when completing the Form 486.

We are also sending this information to the service provider(s) identified in the Report.

**NEXT STEPS**

- Work with your service provider(s) to determine if you will receive discounted bills or if you will request reimbursement from USAC after paying your bills in full
- Review technology planning approval requirements
- Review CIPA requirements
- File and certify Form(s) 486 if not already submitted
- Invoice USAC using the Form 474 (service provider) or Form 472 (Billed Entity applicant) - as products and services are being delivered and billed

**IMPLEMENTATION TIMEFRAME**

Remember the deadlines for delivery and installation of non-recurring service. Non-recurring service for which funds are committed in this letter may be delivered and installed on or before September 30, 2014. Support for recurring services, however, is available only for services provided during the period July 01, 2012 through June 30, 2013.

Review any Contract Expiration Dates in the attached Report. Program rules allow contracts for non-recurring services to be extended in certain circumstances. If your contract will expire before non-recurring products/services are delivered or

Schools and Libraries Division - Correspondence Unit  
30 Lanidex Plaza West, PO Box 685, Parsippany, NJ 07054-0685  
Visit us online at: [www.usac.org/sl](http://www.usac.org/sl)

installed, you must extend the contract and report the new contract expiration date using an FCC Form 500, Adjustment to Funding Commitment and Modification of Receipt of Service Confirmation Form, before invoicing USAC.

Keep the Form 486 deadline in mind. If some funding was approved on an FRN in your original FCDL, use the date of the original FCDL to determine your Form 486 deadline. If a new FRN was created for this Report or no funding was approved on an FRN in your original FCDL but funding has been approved in this letter, use the date in this RCDL to determine your Form 486 deadline. Form 486 must be received or postmarked no later than 120 days after the Service Start Date reported in the Form 486, or 120 days after the date of the FCDL that approves funding, whichever is later, to receive discounts retroactively to the Service Start Date.

#### TO APPEAL THIS DECISION:

You have the option of filing an appeal with USAC or directly with the Federal Communications Commission (FCC).

If you wish to appeal a decision in this letter to USAC, your appeal must be received by USAC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and (if available) email address for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Include the following to identify the decision letter and the decision you are appealing:
  - appellant name
  - applicant and service provider names, if different than appellant
  - applicant BEN and Service Provider Identification Number (SPIN)
  - Form 471 Application Number 843668 as assigned by USAC
  - Funding Request Number(s) (FRNs) you are appealing if provided in the letter
  - Funding Year 2012 Revised FCDL AND
  - the exact text or the decision that you are appealing.
3. Please keep your letter to the point and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.
4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
5. Provide an authorized signature on your letter of appeal.

To submit your appeal to USAC by email, email your appeal to [appeals@sl.universalservice.org](mailto:appeals@sl.universalservice.org). USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to us by fax, fax your appeal to (973) 599-6542.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal  
Schools and Libraries Division - Correspondence Unit  
30 Lanidex Plaza West  
PO Box 685  
Parsippany, NJ 07054-0685

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in the "Appeals Procedure" posted on our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

For more information on submitting an appeal to USAC or to the FCC, please see the



"Appeals Procedure" posted on our website.

#### OBLIGATION TO PAY NON-DISCOUNT PORTION

Applicants are required to pay the non-discount portion of the cost of the products and/or services to their service provider(s). Service providers are required to bill applicants for the non-discount portion. The FCC stated that requiring applicants to pay their share ensures efficiency and accountability in the program. If USAC is being billed via the FCC Form 474, the service provider must bill the applicant at the same time it bills USAC. If USAC is being billed via the FCC Form 472, the applicant pays the service provider in full (the non-discount plus discount portion) and then seeks reimbursement from USAC. If you are using a trade-in as part of your non-discount portion, please refer to our website for more information.

#### NOTICE ON RULES AND FUNDS AVAILABILITY

Applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Universal Service Support Mechanism. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake periodically to assure that funds that have been committed are being used in accordance with all such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction, including but not limited to that by USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect erroneously disbursed funds. The timing of payment of invoices may also be affected by the availability of funds based on the amount of funds collected from contributing telecommunications companies.

Schools and Libraries Division  
Universal Service Administrative Company

FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

Form 471 Application Number: 843668  
Funding Request Number: 2290640  
Funding Status: Funded  
Category of Service: TELCOMM SERVICES  
Form 470 Application Number: 110350000864310  
SPIN: 143000677  
Service Provider Name: Verizon Wireless (Cellco Partnership)  
Contract Number: ITT09  
Billing Account Number: N/A  
Service Start Date: 07/01/2012  
Contract Expiration Date: 09/18/2012  
Number of Months Recurring Service Provided in Funding Year: 3  
Annual Pre-discount Amount for Eligible Recurring Charges: \$3,626.85  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$3,626.85  
Discount Percentage Approved by the SLD: 54%  
Funding Commitment Decision: \$1,958.50 - Modified by SLD  
Funding Commitment Decision Explanation: MR1: Modified to reflect the MA State  
OSD issued amendment #V00127 on September 6, 2012 which extended SMC ITT09 to October  
15, 2012 for Verizon Wireless (Cellco Partnership), SPIN 143000677. <><><><><> MR2:  
The contract number was changed from SRCITT09 to ITT09. <><><><><> MR3: The contract  
expiration date was changed to September 18, 2012, a day prior to the commencement of  
replacement contract ITT46.

Revised FCDL Date: 10/16/2013  
Appeal Wave Number: A15  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2014

Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

Form 471 Application Number: 843668  
Funding Request Number: 2290644  
Funding Status: Funded  
Category of Service: TELCOMM SERVICES  
Form 470 Application Number: 110350000864310  
SPIN: 143001291  
Service Provider Name: Verizon Massachusetts  
Contract Number: ITT09  
Billing Account Number: N/A  
Service Start Date: 07/01/2012  
Contract Expiration Date: 09/18/2012  
Number of Months Recurring Service Provided in Funding Year: 3  
Annual Pre-discount Amount for Eligible Recurring Charges: \$4,509.27  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$4,509.27  
Discount Percentage Approved by the SLD: 54%  
Funding Commitment Decision: \$2,435.01 - Modified by SLD  
Funding Commitment Decision Explanation: MR1: Modified to reflect the MA State  
OSD issued amendment #V00127 on September 6, 2012 which extended SMC ITT09 to October  
15, 2012 for Verizon Massachusetts, SPIN 143001291. <><><><><> MR2: The contract  
number was changed from SRCITT09 to ITT09. <><><><><> MR3: The contract expiration  
date was changed to September 18, 2012, a day prior to the commencement of  
replacement contract ITT46.

Revised FCDL Date: 10/16/2013  
Appeal Wave Number: A15  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2014

Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

Form 471 Application Number: 843668  
Funding Request Number: 2290685  
Funding Status: Funded  
Category of Service: TELCOMM SERVICES  
Form 470 Application Number: 110350000864310  
SPIN: 143030766  
Service Provider Name: Windstream Communications, Inc.  
Contract Number: ITT09  
Billing Account Number: N/A  
Service Start Date: 07/01/2012  
Contract Expiration Date: 09/18/2012  
Number of Months Recurring Service Provided in Funding Year: 3  
Annual Pre-discount Amount for Eligible Recurring Charges: \$3,800.04  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$3,800.04  
Discount Percentage Approved by the SLD: 54%  
Funding Commitment Decision: \$2,052.02 - Modified by SLD  
Funding Commitment Decision Explanation: MR1: Modified to reflect the MA State OSD issued amendment #V00127 on September 6, 2012 which extended SMC ITT09 to October 15, 2012 for Windstream Communications, Inc. (Paetec Communications), SPIN 143030766. <><><><><>MR2: The contract number was changed from SRCITT09 to ITT09. <><><><><>MR3: The contract expiration date was changed to September 18, 2012, a day prior to the commencement of replacement contract ITT46.

Revised FCDL Date: 10/16/2013  
Appeal Wave Number: A15  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2014

Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

Form 471 Application Number: 843668  
Funding Request Number: 2290697  
Funding Status: Funded  
Category of Service: INTERNET ACCESS  
Form 470 Application Number: 110350000864310  
SPIN: 143004624  
Service Provider Name: Merrimack Education Center  
Contract Number: ITT46  
Billing Account Number: N/A  
Service Start Date: 09/19/2012  
Contract Expiration Date: 09/30/2017  
Number of Months Recurring Service Provided in Funding Year: 10  
Annual Pre-discount Amount for Eligible Recurring Charges: \$94,640.00  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$94,640.00  
Discount Percentage Approved by the SLD: 54%  
Funding Commitment Decision: \$51,105.60 - Modified by SLD  
Funding Commitment Decision Explanation: MR1: Modified to reflect the MA State  
OSD issued amendment #V00127 on September 6, 2012 which extended SMC ITT09 to October  
15, 2012 for Verizon Wireless (Cellco Partnership), SPIN 143000677. <><><><> MR2:  
The contract number was changed from SRCITT09 to ITT09. <><><><> MR3: The contract  
expiration date was changed to September 18, 2012, a day prior to the commencement of  
replacement contract ITT46.

Revised FCDL Date: 10/16/2013  
Appeal Wave Number: A15  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2014

Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

Form 471 Application Number: 843668  
Funding Request Number: 2430157  
Funding Status: Funded  
Category of Service: TELCOMM SERVICES  
Form 470 Application Number: 110350000864310  
SPIN: 143001291  
Service Provider Name: Verizon Massachusetts  
Contract Number: ITT46  
Billing Account Number: N/A  
Service Start Date: 09/19/2012  
Contract Expiration Date: 09/30/2017  
Number of Months Recurring Service Provided in Funding Year: 10  
Annual Pre-discount Amount for Eligible Recurring Charges: \$15,030.90  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$15,030.90  
Discount Percentage Approved by the SLD: 54%  
Funding Commitment Decision: \$8,116.69 - Modified by SLD  
Funding Commitment Decision Explanation: MR1: This is a new FRN which was split from SRC FRN 2290644. It was created to reflect the new state master contract service provider Verizon Massachusetts, SPIN 143001291. <><><><><> MR2: The contract number is ITT46. <><><><><> MR3: The contract award date, contract expiration date and the service start date are 9/19/2012, 9/30/2017 and 9/19/2012, respectively were changed based on the new state master contract. <><><><><> MR4: The establishing Form 470 Application Number was changed to 110350000864310 at the request of the applicant.

Revised FCDL Date: 10/16/2013  
Appeal Wave Number: A15  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2014

Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:

FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

Form 471 Application Number: 843668  
Funding Request Number: 2430163  
Funding Status: Funded  
Category of Service: INTERNET ACCESS  
Form 470 Application Number: 784100000634597  
SPIN: 143004624  
Service Provider Name: Merrimack Education Center  
Contract Number: MTM  
Billing Account Number: N/A  
Service Start Date: 07/01/2012  
Contract Expiration Date: 09/18/2012  
Number of Months Recurring Service Provided in Funding Year: 3  
Annual Pre-discount Amount for Eligible Recurring Charges: \$28,392.00  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$28,392.00  
Discount Percentage Approved by the SLD: 54%  
Funding Commitment Decision: \$15,331.68 - Modified by SLD  
Funding Commitment Decision Explanation: MR1: This is a new FRN. It was split from SRC FRN 2290697 to cover the period of services provided on a month-to-month or non-contracted tariffed basis by the existing provider, Merrimack Education, SPIN 143004624, until the effective date of the State Replacement Contract.

Revised FCDL Date: 10/16/2013  
Appeal Wave Number: A15  
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2014

Consultant Name:  
Consultant Number (CRN):  
Consultant Employer:





FUNDING COMMITMENT REPORT  
Billed Entity Name: METHUEN PUBLIC SCHOOLS  
BEN: 120388  
Funding Year: 2012

Form 471 Application Number: 843668  
Funding Request Number: 2430189  
Funding Status: Funded  
Category of Service: TELCOMM SERVICES  
Form 470 Application Number: 110350000864310  
SPIN: 143030766  
Service Provider Name: Windstream Communications, Inc.  
Contract Number: ITT46  
Billing Account Number: N/A  
Service Start Date: 09/19/2012  
Contract Expiration Date: 09/30/2017  
Number of Months Recurring Service Provided in Funding Year: 10  
Annual Pre-discount Amount for Eligible Recurring Charges: \$12,666.80  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00  
Pre-discount Amount: \$12,666.80  
Discount Percentage Approved by the SLD: 54%  
Funding Commitment Decision: \$6,840.07 - Modified by SLD  
Funding Commitment Decision Explanation: MR1: This is a new ERN which was split from SRC ERN 2290685. It was created to reflect the new state master contract service provider Windstream Communications, Inc. (Paetec Communications), SPIN 143030766. <><><><><> MR2: The contract number is ITT46. <><><><><> MR3: The contract award date, contract expiration date and the service start date are 9/19/2012, 9/30/2017 and 9/19/2012, respectively were changed based on the new state master contract. <><><><><> MR4: The establishing Form 470 Application Number was changed to 110350000864310 at the request of the applicant.

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